

Contents of Course Pack

1) Problem sets

2) Class notes

3) Glossary of terms used in readings

Readings

1) The Economy: Crisis and Response (Federal Reserve Bank of San Francisco)

2) Bagehot's Dictum in Practice: Formulating and Implementing Policies to Combat the Financial Crisis (Brian F. Madigan, Federal Reserve Board)

3) Reflections on a Year of Crisis (Ben Bernanke, Federal Reserve Board)

4) Lehman Doed, Bagehot Lives: Why Did the Fed and Treasury Let a Major Wall Street Bank Fail? (William R. Cline and Joseph Gagnon, Peterson Institute for International Economics)

5) Reflections on the TALF and the Federal Reserve's role as liquidity provider (Brian P. Sack, Federal Reserve Bank of New York)

6) The Federal Reserve's Recent Actions to Support the Flow of Credit to Households and Businesses (Lorie K. Logan, Federal Reserve Bank of New York)

7) Implementing the Fed's Facilities: Moving at Maximum Speed with Maximum Care (Daleep Singh, Federal Reserve Bank of New York)

8) Interest Rate Risk, Bank Runs and Silicon Valley Bank. (Christopher J. Neely, Michelle Clark Neely, Federal Reserve Bank of St. Louis)

9) Bank Failure: the FDIC's Systemic Risk Exception (Marc Labonte, Congressional research Service)

10) Financial Stability Report May 2023 *excerpts* (Federal Reserve Board of Governors)

11) Understanding Monetary Policy Implementation *excerpts* (Huberto Ennis and Todd Keister, Federal Reserve Bank of Richmond)

Note: 11) was written when the Fed was still operating according to the "Fed's pre-2007 system" described in notes. d). At that time most other central banks had been using the symmetric corridor system for many years. But in America most people, even economists in the Federal Reserve system, were unfamiliar with the corridor system or the floor system. Many people were wedded to the idea that the Fed had to change reserve supply in order to affect the market overnight rate. They did not understand that relationship was specific to the Fed's old system.

12) Interest Rate Control is More Complicated than You Thought (Stephen D. Williamson, Federal Reserve Bank of St. Louis)

- 13) A New Frontier: Monetary Policy with Ample Reserves (Scott A. Wolla, Federal Reserve Bank of St. Louis)
- 14) The Fed's "Ample-Reserves" Approach to Implementing Monetary Policy (Jane Ihrig, Zeynep Senyuz, Gretchen C. Weinbach, Federal Reserve Board)
- 15) Statement on Longer-Run Goals and Monetary Policy Strategy, January 24, 2012 (Federal Reserve Board of Governors)
- 16) Supply Chain Disruptions, Inflation, and the Fed (John Mullin, Federal Reserve Bank of Richmond)
- 17) What Can We Learn from the Pandemic and the War about Supply Shocks, Inflation, and Monetary Policy (Lael Brainard, Federal Reserve Board of Governors)
- 18) The Federal Reserve's Unconventional Policies (John Williams, Federal Reserve Bank of San Francisco)
- 19) New Economic Challenges and the Fed's Monetary Policy Review (Jerome Powell, Federal Reserve Board of Governors)
- 20) The Federal Reserve's New Monetary Framework: A Robust Evolution (Richard Clarida, Federal Reserve Board of Governors)
- 21) Statement on Longer-Run Goals and Monetary Policy Strategy, as amended August 27, 2020, and comparison with earlier version (Federal Reserve Board of Governors)
- 22) Flexible Average Inflation Targeting and Inflation Expectations: A Look at the Reaction by Professional Forecasters (Kristoph Naggert, Robert Rich, and Joseph Tracy, Federal Reserve Bank of Cleveland)

Problem sets

Problem set 1

Write your answers in the indicated spaces. Use a calculator to get your final answers, but I want you to *write out the algebraic formulas* you use to get the answers.

1) A bond that promises a payment of \$1,000,000 exactly one year from today can be bought for \$900,100 today.

a) What is the yield to maturity on this bond? _____

b) Given the answer you got for part a), what price would you expect to receive today if you sold a bond that promises a payment of \$50,000 exactly one year from today?

2) A bond that promises a payment of \$5,000,000 exactly nine years from today can be bought for \$1,000,000 today. What is the yield to maturity on this bond?

3) Suppose the yield to maturity for bonds that pay off one year from today is 5%, and the yield to maturity for bonds that pay off two years from today is 10%. What will be the market price of a bond that makes *two* payments: a payment of \$100 one year from today, and a payment of \$1,000 two years from today?

Problem set 2

Write your answers in the indicated spaces.

1) Consider a zero-coupon bond that promises a payment of \$1,000,000 exactly one year from today.

a) If the current market yield for one-year, zero-coupon bonds is 6%, what is the current price of the bond?

b) Suppose that tomorrow the market yield for one-year, zero-coupon bonds rises to 10%. What will the price of the bond be tomorrow?

c) What is the percent change in the price of the bond from today to tomorrow? _____

2) Consider a zero-coupon bond that promises a payment of \$1,000,000 exactly five years from today.

a) If the current market yield for five-year, zero-coupon bonds is 6%, what is the current price of the bond?

b) Suppose that tomorrow the market yield for five-year, zero-coupon bonds rises to 10%. What will the price of the five-year bond be tomorrow?

c) What is the percent change in the price of the bond from today to tomorrow? _____

3) Compare your answers in parts one and two. Would you have lost more money if you bought one-year bonds and sold them tomorrow, or if you bought five-year bonds and sold them tomorrow?

Problem set 3

The following table describes peoples' beliefs, as of today, about the path of overnight interest rates over the next five years.

Path	A	B	C
Probability	1/3	1/3	1/3
Year	Overnight interest rates		
1	5	5	5
2	7	4	6
3	7	4	7
4	7	4	6
5	7	4	5

1) What is the expected value of the average overnight rate over the next 5 years? _____

2) Consider a zero-coupon bond that will pay off \$1,000 at the end of five years. Suppose that the price of the bond equates the bond's yield to maturity to the expected value of the average overnight rate over the next five years.

What is the bond's yield to maturity? _____

What is the price of the bond? _____

3) Suppose you don't buy the bond. Instead, you take the money it would cost to buy the bond and make overnight loans, rolling over the interest and principal into more overnight loans, for five years. What is the probability that, at the end of five years, this will give you

a) *more* than \$1,000 (the payoff from the bond) _____

b) *less* than \$1,000 (the payoff from the bond) _____

4) Suppose you do buy the bond. What will happen to the price of the bond *tomorrow* if:

a) it becomes *certain* that overnight rates will follow path A. _____

b) it becomes *certain* that overnight rates will follow path B _____

Problem set 4

1) Suppose the "expectations hypothesis" is completely correct, that is all people care about is the expected values of returns of their investment. The IBM corporation has issued bonds in the past. There is an IBM bond that promises to pay the bearer \$300 one year from now. IBM is in trouble. There is a probability of fifty percent (one half) that it will be bankrupt within the year, in which case it will not pay the IOU on that bond. Calculate today's market price of the bond assuming today's yield on one-year zero-coupon U.S. Treasury bonds is 50 percent. Show your calculations below.

\$ _____

2) Again suppose the "expectations hypothesis" is correct. The city of Binghamton has issued bonds. Financial market participants believe there is a chance Binghamton will default (totally default) on its bonds, due to population loss, disappearance of the tax base and opioid abuse. What is the perceived probability that Binghamton will default if:

- today's yield on one-year zero-coupon Treasury bonds is 50 percent
- today's market price of a one-year zero-coupon Binghamton bond promising to pay \$200 in one year is \$100.

Show your calculations below.

_____ (probability of default)

Problem set 5

Suppose there are 100 zero-coupon bonds with the same maturity (duration), issued by 100 private corporations. I want you to consider how the average yield on the bonds will change from Monday to Tuesday as described below. (The average yield on these 100 bonds is the number you get by adding up all the 100 yields and dividing by 100).

On Monday, *everyone* knows that 50 of these corporations will be bankrupt before the bonds are due. But *no one* knows which 50 it will be. And everyone knows that no one knows.

On Tuesday, *some* people receive secret information that tells them exactly which 50 corporations will go bankrupt. *Everyone* knows that some people have received this secret information. But *no one* knows who has received the information. (If you received the information you know you received it, but you don't know who else received it.)

From Monday to Tuesday, will the average yield on the 100 bonds rise, fall, or remain the same? Explain.

Problem set 6

Baumol-Tobin Model

For the model presented in class, we assumed that each financial transaction imposes a cost F on the person in the story.

For this problem, make a slightly different assumption. Assume that the cost of a financial transaction is higher for a person with a higher income. Thus, the cost of one financial transaction is fY . The total cost of N financial transactions per year is NfY . With this slightly different assumption,

- 1) Derive N^* using calculus.
- 2) Using N^* from 1), write down the person's money demand $(M/P)^D$.
- 3) Compare your answer to 2) with the money-demand function we derived in class. How is it different?

Problem set 7
Financial intermediation and interest-rate risk

You need a calculator or Excel for this problem set.

Suppose that today the overnight rate i is 2 percent. People think there is a 1/3 probability i will remain 2 percent for at least two years; a 1/3 probability i will be immediately cut to zero percent and remain there for at least two years; and a 1/3 probability i will be immediately hiked to 4 percent and remain there for at least two years.

1) What is the price today of a two-year zero-coupon Treasury bond with an IOU of \$1,000 assuming the two-year term premium is 1/2 percent?

\$ _____

2) You decide to borrow overnight to finance a purchase of this Treasury bond and profit from the term premium. Today you will borrow enough money overnight to pay for the Treasury bond. You will keep rolling over your overnight borrowing until the bond matures: every morning you will pay off the principal *and* interest due on the previous day's overnight borrowing with *more* overnight borrowing, day after day. On the day the bond matures, you will take the \$1,000 IOU, pay off your accumulated overnight-loan debt, and keep the rest as your profit.

a) If the overnight rate happens to remain 2 percent for at least two years, how much money will you be paying off in accumulated debt on the day the bond matures? (Hint: it is the same as the amount of money you would have at the end of two years *lending* overnight, if you started with with the amount given by your answer to 1).)

Amount you must repay two years from now:

\$ _____

b) What will your profit be?

\$ _____

3) Now consider something that might happen one year from today, that is halfway through your two-year plan. Suppose that at that time the overnight rate is still 2 percent and people still think that, looking forward, there is a 1/3 probability i will remain 2 percent for at least two years; a 1/3 probability i will be immediately cut to zero percent and remain there for at least two years; and a 1/3 probability i will be immediately hiked to 4 percent and remain there for at least two years.

a) What is the market price of your bond at that point in time, assuming the term premium on one-year bonds is 1/4 percent?

\$ _____

b) Suppose that for some reason people stop lending to you. They demand all of their money back, and you can't borrow overnight any more. You sell the bond to pay back the overnight loans and keep what is left over. How much will be left over for you to keep?

\$ _____

4) Let's return to the situation described in 3), but with a change. On the day people stop lending to you the overnight rate is still 2 percent, but expectations for the future are different. People think that, looking forward, there is a 1/2 probability i will remain 2 percent for at least two years, and a 1/2 probability i will be immediately hiked to 4 percent and remain there for at least two years. When you sell the bond to pay back the overnight loans, how much is left for you to keep?

\$ _____

Problem set 8
 Financial intermediaries

1) The three paragraphs below describe the situation of three different financial intermediaries.

National Bank of Hazard. This bank has taken \$4 billion in checkable deposits. (That is, it has borrowed \$4 billion in the form of checkable deposits.) It has also borrowed \$1 billion through overnight loans. Its has \$1 billion in cash in its vault, \$2 billion in short-term U.S. Treasury bills, and has lent \$5 billion in long-term loans to businesses.

Lizard Brothers Investment Bank. This investment bank has borrowed \$2 billion by issuing long-term bonds, and \$3 billion through overnight loans. Its only assets are \$6 billion in long-term U.S. Treasury bonds.

Edward Bear Investment Bank. This investment bank has borrowed \$2 billion from other banks in long-term loans, and \$3 billion through overnight loans. Its only assets are \$4 billion in Treasury bills.

a) For each institution, fill out the table below.

	Capital	Reserves	Secondary reserves
Natl. Bank of Hazard	\$ _____	\$ _____	\$ _____
Lizard Brothers	\$ _____	\$ _____	\$ _____
Edward Bear	\$ _____	\$ _____	\$ _____

b) One of these institutions is *insolvent*. Which one?

b) One of these institutions is solvent and its assets are perfectly liquid, but it is subject to interest-rate risk. Which one?

2) Consider a financial intermediary which has been borrowing overnight to fund purchases of relatively illiquid bonds. It has been borrowing from two lenders: Warren Buffett and Scrooge McDuck. Each has been lending the intermediary $\$D$. Each morning, each must choose whether to roll over his loans to the intermediary - that is, to lend $\$D$ for another day - or to withdraw the funds from the intermediary. If both Buffett and McDuck to roll over their loans, the intermediary will stay in business and pay them both the overnight interest rate i . That is, each will receive $\$(1+i)D$. If either or both of the lenders withdraws, the intermediary will have liquidate its bondholdings at low prices. If just one withdraws, the lender who withdraws will get his $\$D$ back with no interest; the lender who rolls over his loans will get nothing. If *both* lenders withdraw, each will get half of his $\$D$ back, with no interest.

a) Draw a set of 4 boxes that describes this situation, as we did in class.

b) Which of the 4 boxes above is a possible equilibrium? Explain.

Problem set 9
Reserve demand

1) Consider the demand for reserves and determination of the market overnight interest rate in an economy where the central bank pays an interest rate r_D on reserve balances and charges an interest rate r_p for emergency loans to cover overdrafts. r_D is *lower* than the central bank's target overnight rate r_T . r_p is *higher* than the central bank's target overnight rate r_T .

a) Draw a graph that shows reserve demand and the reserve supply that will cause the market overnight rate r to hit the central bank's target.

b) Suppose the central bank's policy committee raises the target overnight rate r_T while making *no* change to r_D or to r_p . (It raises r_T only a little, so that it is still between r_D and r_p .)

Draw a graph that describes this event, and what is likely to happen to reserve supply.

c) Now suppose that the central bank always adjusts r_D and r_p when it changes r_T : r_p is always equal to r_T *plus* one percent; r_D is always equal to r_T *minus* one percent.

Draw a graph that describes this event, and what is likely to happen to reserve supply.

2) Consider a bank that has total funds F to divide between its reserve account at the central bank and overnight lending. The bank receives an interest rate r on overnight lending. If the bank puts a sum R in its reserve account, it has $(F-R)$ left to lend out overnight, giving earnings of $(F-R)r$.

The central bank does *not* pay interest on reserves. After the end of the day, the central bank clears payments between banks, adding a net sum P to the bank's reserve account, where P can be a negative number. That leaves $R+P$ in the bank's reserve account. From the bank's point of view, P is a random variable, uniformly distributed between a minimum value (the smallest possible net payment into the bank's reserve account) of -10 , and a maximum value (the largest possible payment into the bank's reserve account) of $+10$.

The reserve requirement is 5. If the balance in the bank's reserve account falls below 5 after clearing, the bank must take an emergency loan from the central bank to cover the shortfall. The central bank charges an interest rate r_p for emergency loans to cover overdrafts.

a) What is the smallest quantity of reserves that the bank will choose to hold if the market overnight rate r is equal to zero?

b) What is the largest quantity of reserves that the bank will choose to hold if the market interest rate r is as high as the central bank's emergency lending rate r_p ?

c) Given a value of R somewhere between the values in a) and b), what is the probability that a bank will have a shortfall in its reserve account? Check: a higher value of R should make this probability *smaller*.

d) Assuming a bank runs an overdraft in its reserve account, what is the expected value of the amount that the bank will have to borrow from the central bank?

Problem set 10
More about reserve demand

Suppose the Fed does *not* pay interest on reserves. There is no reserve requirement. The Fed charges an interest rate for emergency loans

r_p to cover overdrafts. This interest rate is equal to 2. That is, $r_p = 2$. All banks in the country are identical. Each bank has \$100 to divide between its reserve account and overnight lending. At 5 pm each bank will choose how much to leave in its reserve account. Between 5 and 6 pm, the Fed will clear payments between banks, adding a net sum P to each bank's reserve account. P can be a positive or negative number. That leaves $R+P$ in the bank's reserve account at 6 pm. A bank will have overdrawn its reserve account if the balance after clearing, at 6 pm, falls below zero. A bank that overdraws its reserve account must take an emergency loan from the Fed to cover the overdraft, to bring its reserve account up to a zero balance. From a bank's point of view, P is a random variable, uniformly distributed between a minimum value (the smallest possible net payment into the bank's reserve account) of -2, and a maximum value (the largest possible payment into the bank's reserve account) of +2. The market overnight rate is denoted r .

1) Using the information given above, write an expression that gives the probability that a bank will run an overdraft in its reserve account, for any given value of R , assuming r is greater than zero but less than 2.

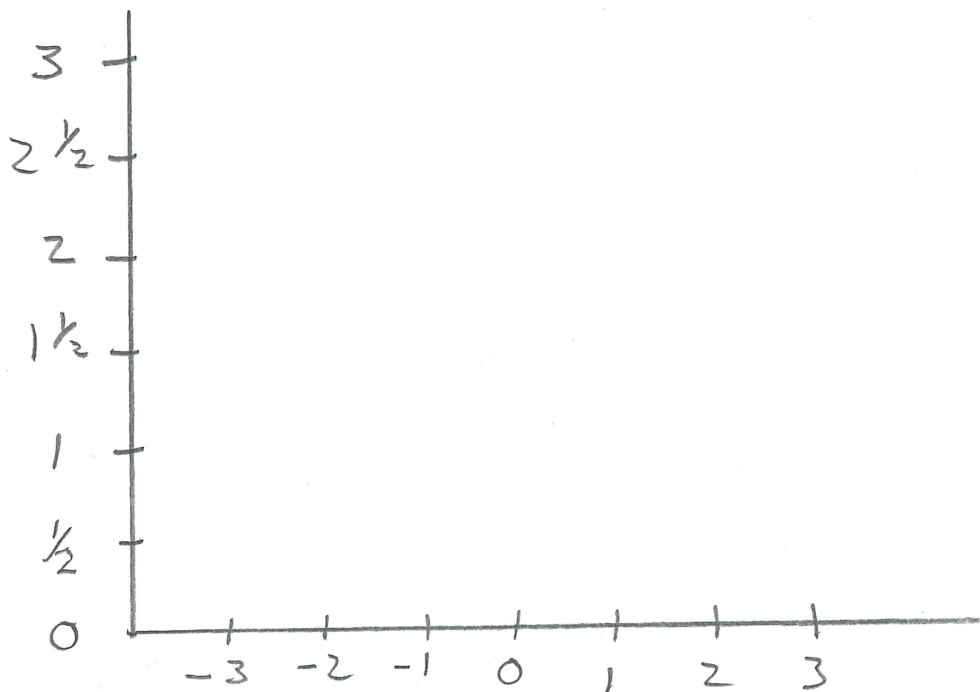
2) Assuming a bank runs an overdraft in its reserve account, what is the expected value of the amount that the bank will have to borrow from the Fed, for any given value of R ?

3) Using your answers to a) and b), write an expression that gives, for any value of R , the expected value of the bank's profit. Remember $r_p = 2$!

4) Using your answer to 3) and calculus and algebra, find the reserve balance R^D that a bank would choose to leave in its reserve account at 5 pm, as a function of r .

5) Suppose the target overnight rate is $1/2$. What is the reserve supply per bank that will cause the market overnight rate to hit the target?

6) On the graph below, draw a bank's reserve demand curve, and the reserve supply per bank that will cause the market overnight rate to hit the target. Be precise; notice the numbers on the axes.



Problem set 11

An analogue to the reserve demand model

Suppose you are planning a party. Let N denote the number of people who will come to the party. You are not sure what N will be - you are not sure how many people will come to the party - but you have a probability distribution for N . This distribution is *uniform*. The largest possible value of N (the most people who will possibly come) is 200. The smallest possible value of N (fewest people who will possibly come) is zero.

1) Let Z denote a number between zero and 200. What is the probability that the number of people who come to the party N is less than or equal to Z ?

2) What is the probability that N turns out to be *more* than Z ?

3) *Assuming* more than Z people come to the party, what is the expected value of N (that is, on the condition that $N > Z$)? (This is the same as the expected value of N assuming Z or more people come to the party.)

4) Each guest will want to drink exactly one case of beer. (You yourself will drink no beer.) You can buy beer the day before the party at a store where beer is cheap. You don't want to buy too much beer because your mother is coming to visit the morning after the party and you don't want her to know you keep beer in your apartment. Let B denote the number of cases you buy the day before the party. Assuming B is between zero and 200, what is the probability you will run out of beer at the party?

5) If you run out of beer at the party, you will have to run to an expensive beer store next to your apartment building and buy the cases you lack. Given B (between zero and 200), what is the expected value of the number of cases you will have to buy from the expensive beer store *assuming* you run out of beer at the party (that is, *on the condition* that you run out of beer)?

6) Suppose that the price of a case of beer at the cheap beer store is P . The price of a case at the expensive store next to your apartment building is \hat{P} . (\hat{P} is greater than P .) Write a mathematical expression that gives the expected value of the total cost of beer that you buy, that is the total cost of beer from the cheap store plus the beer you have to buy from the expensive store, given B . (B still denotes the number of cases you buy at the cheap store, between zero and 200).

7) When you are at the cheap beer store, you will buy the amount of beer that minimizes the expected value of the total cost of beer as you defined it in part 6). Using your answer to 6), figure out the number of cases you will buy at the cheap beer store (that is the optimal value of B).

Problem set 12
Inflation targeting

Suppose Fed policymakers follow an inflation targeting strategy. The target inflation rate π^T is 2 percent. Fed policymakers know, for sure, that the natural rate of interest r^* is one percent and the natural rate of unemployment (or NAIRU) u^* is five percent.

- 1) Suppose expected inflation π^e is 2 percent. Given the way the Fed will react to the situation,
 - a) What is the unemployment rate likely to be equal to? _____
 - b) What is the target fed funds rate likely to be equal to? _____

- 2) Suppose expected inflation π^e is 4 percent. Given the way the Fed will react to the situation,
 - a) Is the unemployment rate likely to be less than, greater than or equal to 5 percent? _____
 - b) Is the target fed funds rate likely to be less than, greater than or equal to 3 percent? _____

- 3) Suppose expected inflation π^e is 0 percent. Given the way the Fed will react to the situation,
 - a) Is the unemployment rate likely to be less than, greater than or equal to 5 percent? _____
 - b) Is the target fed funds rate likely to be less than, greater than or equal to 3 percent? _____

- 4) Suppose expected inflation π^e is equal to 2 percent. State whether each of the following pieces of incoming news is likely to cause the FOMC to raise, lower or not change the target fed funds rate.
 - a) Congress will raise taxes next year, without changing spending. _____
 - b) Congress will raise spending next year, without changing taxes. _____
 - c) The stock market is crashing. _____

- 5) State whether each of the events listed in 4) is likely to be associated with a steepening, flattening, or unchanged yield curve, *assuming* that each economic development is expected to be temporary. (For example, the tax hike in a) is expected to be reversed eventually.)
 - a) _____
 - b) _____
 - c) _____

Class notes

- I) Review and preview
- II) Loans, bonds, interest rates and yields
- III) Rate of return and interest-rate risk
- IV) Interest rate differentials
- V) Term structure
- VI) Liquidity
- VII) Loans
- VIII) Money, liquidity preference and determination of interest rates in a simple economy
- IX) Financial intermediation
- X) Central banks: introduction
- XI) The central bank as lender of last resort (LOLR)
- XII) Financial crises and Fed actions in recent years
- XIII) How a central bank controls the overnight interest rate
- XIV) Monetary policy and macroeconomics, simplified
- XV) Monetary policy and macroeconomics, complications

©Christopher Hanes Economics 450 Class notes

II) Loans, bonds, interest rates and yields

A) Intro

- 1) What we will cover in this section
- 2) Some things to remember from middle-school math
 - a) Percents
 - b) Powers and exponents

B) Definition: borrowers and lenders

C) One-year loans and bonds

- 1) Introduction
- 2) One-year loans
- 3) One-year bonds
 - a) What they are
 - b) Yield: the implicit interest rate on a bond
 - e) Changes in bond prices and yields
 - d) Market prices adjust to equalize bond yields
- 4) Using interest rates and yields: some examples
 - a) Inferring a bond's price from its yield
 - b) What price is an issuer likely to get for a newly issued bond?
 - c) Rolling over a series of one-year loans
 - d) Rolling over a series of one-year bonds

D) More complicated bonds and loans

- 1) Introduction
- 2) Maturity
- 3) Single-payment loans of maturity greater than one year
- 4) Single-payment bonds of maturity greater than one year
 - a) What they are
 - b) Conventional names for single-payment bonds
 - c) Yield to maturity
- 5) Multiple-payment bonds
 - a) General definition
 - b) Yield to maturity on a multiple-payment bond
 - c) What is the most you would be willing to pay for a multiple-payment bond?
 - d) What is the market price of a multiple-IOU bond?

E) Names of common bond types

- 1) Introduction
- 2) Types of single-payment bonds
 - a) Bill
 - b) Zero-coupon bond
 - c) Strip
- 3) Types of multiple-payment bonds
 - a) Fixed-payment bond
 - b) Coupon bond
 - c) Consol (or perpetuity)

II) Loans, bonds, interest rates and yields**A) Intro****1) What we will cover in this section**

Here I will tell you about two ways to borrow and lend money: loans and bonds. Probably, you already know something about loans but you don't know about bonds. I will do the usual thing in an economics class: I will start

with the simplest possible case and gradually add complications. I will make things only as complicated as needed for you to understand monetary policy, so there are many aspects of bonds and loans that I won't get to.

I will be introducing a lot of *notation*, that is a system of symbols used to describe things. Pay attention to the notation, even though it is boring. We will be using it all through the course.

2) Some things to remember from middle-school math

a) Percents

A percentage is a fraction multiplied by 100, so

“Ten percent” or “10%” means a decimal or fraction of $0.10 = \frac{1}{10}$

“Five percent” or “5%” means $0.05 = \frac{1}{20}$

“Half a percent” or “1/2%” means $0.005 = \frac{1}{200}$

b) Powers and exponents

You need to remember how to use powers and exponents. I mean this stuff:

$$x^{1/2} = \sqrt{x} \quad x^{1/3} = \sqrt[3]{x} \quad \sqrt{x^2} = x \quad (x^2)^{1/2} = x \quad (x^2)^{1/3} = x^{2/3} \quad x^{-1} = \frac{1}{x}$$

$$x^{-1/2} = \frac{1}{x^{1/2}} = \frac{1}{\sqrt{x}}$$

If you don't remember this stuff, go to a middle school and ask a seventh-grader about it. The best middle school around here is Vestal Middle School, at 600 South Benita Boulevard, Vestal NY.

B) Definition: borrowers and lenders

I use the word “borrower” to mean a person or firm, or government, or whatever that wants to get money today, and in return will give a promise to pay out a specified amount of money at a specified time in the future.

A “lender” is the opposite: a lender is willing to give money today to acquire a promise of a specified amount of money at a specified future point in time.

Transactions between borrowers and lenders can be structured in many different ways, but there are two main ways: loans, and bonds.

What about shares of stock? A sale of stock is not a borrowing/lending transaction, on our definition. When you are buying a share of stock, you are buying a share of a firm's profits. The directors of the firm choose whether to pay those profits to you (“dividends”) or reinvest them in the firm (“retained earnings”). In the latter case, you might eventually benefit from getting more dividends in the future or by selling your shares to someone else, but you get no payments in the meantime. Thus, when you buy a share of stock you do *not* receive “a promise of a specified amount of money at a specified future point in time.” We won't talk about stocks much in this course.

C) One-year loans and bonds

1) Introduction

The simplest case to describe is one where the borrower's promise is to make *one* payment of money exactly *one year from today*. So I'll start with that. I should mention, however, that in reality many borrowers actually *do* borrow money for exactly one year. Retailers borrow to buy stocks of goods, promising to pay money back in a year from the proceeds of sales. Manufacturers borrow to buy materials and components, promising to pay money back in a year from the proceeds of selling what they make. Governments borrow money for a year to fund expenditures, promising to pay money back when annual tax payments come in.

2) One-year loans

In a one-year loan, the lender gives the borrower some money today and the borrower gives the lender a promise that the borrower will pay the lender a certain amount of money one year from today. Usually, the amount of money that borrower promises to pay the lender is specified in terms of an *interest rate*, rather than a number of dollars.

Here's an example: you borrow \$100 from your father today, for one year, at an interest rate of 5 percent (5%). That means that today your father gives you \$100. You give him a promise that one year from today you will pay him \$100 plus five percent of \$100. Five percent of \$100 is \$5, so you will pay your father \$105.

Often, the terms of a loan are put into a written contract. Such a contract would name the lender, the borrower, the amount the borrower receives today, and the interest rate.

Here's the notation we'll use to describe one-year loans.

$\$L$ is the amount of money the borrower gives the lender today.

i is the interest rate expressed as a decimal or fraction. I hope you paid attention to that. If I say "the interest rate on the loan is one percent," then i in the formula is 0.01 *not* 1.

$(1+i)\$L = \$L + \$iL$ is the amount of money that the borrower promises to give the lender one year from today.

In the example of the loan from your father, L is 100 and i is 0.05.

Sometimes L is called the "principal" of the loan, and iL is called the "interest." The total $(1+i)\$L$ is "principal plus interest."

An important ratio to think about, for what we will do later, is: $\frac{\text{The future payment promised by the borrower}}{\text{The amount of money the lender pays out today}}$

Using our notation, this ratio is $\frac{(1+i)L}{L} = 1+i$

3) One-year bonds

a) What they are

Like a loan contract, a bond is a legally-binding piece of paper. But it is not a contract between a lender and a borrower. It is a sort of one-way contract binding on a borrower. It is a piece of paper on which a borrower promises to pay a certain amount (or amounts) of money, at a specified point (or several points) in time, *to whomever is holding the piece of paper at that point in time*. It names the borrower, the date on which the borrower promises to pay money to the holder of the bond, and the amount of money that the borrower promises to pay on that date.

The borrower prints up the piece of paper, makes it legally binding - in the old days, this was by signing the piece of paper - and *sells* the piece of paper for as much as he can get. This is called "issuing" the bond. The borrower is called the "issuer" of the bond.

I said a bond is a "piece of paper." That isn't quite right nowadays. All bonds used to be printed (or written) on paper. Nowadays most bonds are just records in a database - virtual pieces of paper. But I don't like electronic things, so I'll go on talking about piece of paper.

There are many ways that a borrower/issuer can sell a bond, but for right now, suppose that the issuer runs an auction, or puts the bond up on Ebay and takes the highest bid. The issuer knows exactly how much money he is promising to pay in the future - he has printed that on the bond. But he does *not* necessarily know what price he will get for the bond when he sells it. That depends on the result of the auction, or the offers he gets on Ebay.

There is no price and no name of a lender written on a bond. The borrower/issuer does not know who will buy the bond, or what price the buyer will pay, until the auction/Ebay sale is complete.

Here's the notation we'll use to describe a one-year bond.

IOU is the amount of money the bond issuer promises to pay to the bondholder one year from today.

P is the price someone pays for the bond today.

For an example, suppose the General Motors Corporation has issued a bond that promises to pay \$150,000 one year from today, and someone just bought that bond for \$135,000. Then $IOU = 150,000$ and $P = 135,000$.

Importantly, the person who buys the bond from the issuer is not necessarily the person to whom the issuer will pay the *IOU* when the bond comes due. The person who buys the bond from the issuer can sell the bond to *another* person. The second person might sell the bond on to a third person, and so on. A bond can change hands many times before it comes due. Whoever is holding the bond when it comes due will get the *IOU* payment from the borrower/issuer.

In this way, a bond is different from a loan. If a lender makes a one-year loan to someone, the lender must wait a year, the time specified on the loan contract, to get any money back. (I am simplifying things a bit here; I'll return to this later.) If a lender buys a one-year bond, on the other hand, the lender has more options. She can wait a year to get the *IOU*, or she can sell the bond right now to someone else. If she sells the bond right now, she does not get the *IOU*: she gets whatever someone else is willing to pay for the bond at the time she sells it. That price might be more, or less, than the price she paid for the bond earlier. I'll return to this point later.

b) Yield: the implicit interest rate on a bond

I haven't mentioned an interest rate. In fact, there is no interest rate written on a bond. There is, however, a sort of *implicit* interest rate defined by the *IOU* and *P*. This implicit interest rate is called a "yield." We will denote it with an *i*, the way we denote interest rates.

It is defined like this:

$$i = \frac{IOU}{P} - 1 \quad \text{or} \quad 1 + i = \frac{IOU}{P}$$

In the example of the General Motors bond,

$$i = \frac{150,000}{135,000} - 1 = 1.1111 - 1 = 0.1111$$

Like interest rates on loans, bond yields are usually spoken of in terms of percents, not fractions. So one would say that the yield on this bond is “eleven percent” (doing some rounding).

I called the yield an “implicit interest rate.” Indeed, the yield on a bond is called the “interest rate” on the bond. Why? How is a yield like an interest rate?

Remember the ratio I mentioned in reference to loans, that is: $\frac{\text{The future payment promised by the borrower}}{\text{The amount of money the lender pays out today}}$

For a loan this ratio was $\frac{(1+i)L}{L} = 1+i$

For a bond this ratio is $\frac{IOU}{P} = 1+i$

Did you see how the yield on a bond is like the interest rate on a loan? Like the interest rate on a loan, a bond's yield expresses the ratio of the future payment made by the borrower to the amount a lender invests today.

If I tell you a bond's *IOU* and its yield, you can figure out what its price is:

$$P = \frac{IOU}{1+i}$$

This is important! In bond markets, people usually don't quote prices of bonds. They quote bond yields, from which infer the prices. A financial website giving information about bonds will quote yields not prices.

Finally, note that if I tell you a bond's price and yield, you can figure out what its *IOU* is:

$$IOU = P(1+i)$$

c) Changes in bond prices and yields

Unlike the interest rate on a loan, the yield on a bond can change from day to day. The yield on a bond is defined by the last price that someone paid for a bond. If the market price of the bond changes - if someone pays a different price for the bond today than someone paid for the bond yesterday - the bond's yield changes.

By definition, if a bond's market price rises, its yield falls, and vice-versa. And remember that bond yields are often called interest rates. So these three headlines which you might see on a financial-news website all mean the same thing:

“Bond prices fall”

“Bond yields rise”

“Interest rates rise”

d) Market prices adjust to equalize bond yields

To a first approximation, market prices of bonds must be such that yields are the same for all bonds that pay off at the same point in time. This isn't *exactly* true, as I will explain later, but for now, for simplicity, assume it is true.

Why would this be true? It is an equilibrium condition. The profit-maximizing actions of traders in bond markets ensures that it holds.

Suppose there are two one-year bonds on the market, bond A and bond B. Bond A's yield is determined by its market price and *IOU*:

$$i_A = \frac{IOU_A}{P_A} - 1$$

Bond B's yield is: $i_B = \frac{IOU_B}{P_B} - 1$

Suppose that bond B's price is so high, relative to its *IOU*, that bond B's yield is *lower* than bond A's: that is $i_B < i_A$. This situation cannot prevail for long! It means that bond B is a *bad deal* for potential bond buyers: bond A gives more return per dollar invested. So people rush to sell bond B and buy bond A. As people sell bond B, its market price falls, which raises its yield, making it a better deal than it was before:

$$i_B \uparrow = \frac{IOU_B}{P_B \downarrow} - 1$$

Meanwhile, as people rush to buy bond A its market price rises, reducing its yield and making it a worse deal than it was before;

$$i_A \downarrow = \frac{IOU_A}{P_A \uparrow} - 1$$

In equilibrium, the two bonds must be equally good deals, so their yields must be the same. The actions of investors in bond markets ensure that the bonds' market prices adjust until their yields are equal.

How long does it take to get to this equilibrium? No more than a few minutes. Bond traders watch market bond prices very carefully. Nowadays bond traders run computer programs that place buy and sell orders whenever bond prices are out of whack.

4) Using interest rates and yields: some examples

a) Inferring a bond's price from its yield

When people talk about a stock's price, they usually talk about the price per share. But when people talk about a bond's price, they do it by talking about the yield. If you went to a financial website to find out about one-year bonds being bought and sold today, you'd see quotes of yields, not prices.

From the yield and the amount of the bond's *IOU*, you can calculate the price. Consider a one-year bond with an *IOU* of \$5,000. If you read that the yield on this bond is 2.5 percent, you know that the market price of the bond is:

$$P = \frac{IOU}{1+i} = \frac{5,000}{1+0.025} = \frac{5,000}{1.025} = 4,878.05$$

b) What price is an issuer likely to get for a newly issued bond?

Suppose a firm wants to borrow money by issuing one-year bonds. It prints up a mess of bonds, each with an *IOU* of \$10,000, planning to auction them off. What price is it likely to receive for each bond?

To figure that out, the firm can look on a financial website and see what the yields have been on one-year bonds sold this morning. Because yields must be the same for all one-year bonds, the price the firm will get when it auctions off its newly-issued one-year bonds will be the price that equates the yield on those bonds to the yields on other one-year bonds being sold this morning.

Suppose yields on one-year bonds sold this morning have been 1/2%. Then the price the firm will receive for each of its bonds is likely to be:

$$P = \frac{IOU}{1+i} = \frac{10,000}{1+0.005} = \frac{10,000}{1.005} = 9,950.25$$

c) Rolling over a series of one-year loans

Suppose that you make a one-year loan. The principal on the loan - the amount of money you give the borrower today - is $\$L$. When the borrower pays the money back a year from now, you take all of what she pays you - principal plus interest - and make *another* one-year loan (maybe to the same borrower, maybe to a different borrower). Two years from now, you are paid the principal plus interest on that second one-year loan. Again you take all that money and make *yet another* one-year loan. And so on until, after several years, you cash out.

Making a series of short-term loans like this, always lending out all the principal and interest from the previous loan, is called "rolling over" short-term loans.

How much money will you have when you cash out?

To describe this, we must take allow for the possibility that the interest rate you can get on a one-year loans may not be the same next year, or the year after that, as it is today. In fact, it is not just a possibility, it is a probability - interest rates on newly negotiated one-year loans rarely remain exactly the same from one day to the next, even.

Here's the notation we will use:

i_t is today's interest rate on one year loans.

i_{t+1} is the interest rate on one year loans that will prevail one year from today.

i_{t+2} is the interest rate on one-year loans that will prevail two years from today.

and so on.

Thus, if you start by making a loan of $\$L$,

at the end of the first year, you will have $(1 + i_t)L$.

at the end of the second year, you will have $(1 + i_{t+1})(1 + i_t)L$

(Remember, you took *all* the money you got back at the end of the first year, which was $(1 + i_t)L$, and lent all of that out again.)

at the end of the third year, you will have $(1 + i_{t+2})(1 + i_{t+1})(1 + i_t)L$

and so on.

Finally, let's imagine a case which is unrealistic - it would almost never happen in reality - but which will prove useful for a point I will be making later on. Assume the one-year interest rate remains exactly the same year after year. Let's denote this unchanging interest rate by \hat{i} . So:

$$i_t = \hat{i}$$

$$i_{t+1} = \hat{i}$$

$$i_{t+2} = \hat{i}$$

and so on. Thus,

at the end of the first year, you will have $(1 + \hat{i})L$.

at the end of the second year, you will have $(1 + \hat{i})(1 + \hat{i})L = (1 + \hat{i})^2 L$

at the end of the third year, you will have $(1 + \hat{i})(1 + \hat{i})(1 + \hat{i})L = (1 + \hat{i})^3 L$

and so on.

Notice that in this special case, because the interest rate is the same in all years, we can write your final cash-out amount in a different way. If we denote the number of years before you cash out by n , we can say that the amount of money you will have when you cash out is $(1 + \hat{i})^n L$.

d) Rolling over a series of one-year bonds

Let's do the rollover story again but with bonds this time.

You start with $\$X$ today. You spend all of the $\$X$ on one-year bonds. Perhaps you buy just one bond with a price that happens to equal $\$X$ exactly. Perhaps you buy two or more bonds whose prices total to $\$X$.

At the end of the year you are paid the *IOU's* on those bonds. You take all of that money, the total of all the *IOU's*, and buy another mess of one-year bonds. When those bonds pay off, on a date exactly two years from now, you take the total of the *IOU's* on *those* bonds and buy *another* mess of one-year bonds.... And so on until, after several years, you cash out. Buying a series of short-term bonds like this, reinvesting all of the *IOU's* each time, is called "rolling over" short-term bonds.

How much money will you have when you cash out?

To figure this out, recall that, by definition, the *IOU* on a one-year bond is equal to the bond's price times (one plus the yield): $IOU = (1 + i)P$, where i stands for the yield on one-year bonds. Thus, whatever specific combination of bonds you buy, as long as you spend $\$X$ in total the total of the *IOU's* you will be paid at the end of the year is $(1 + i)X$. And $(1 + i)X$ is the total amount of money you will spend buying your second round of one-year bonds a year from now.

But wait a minute! Like prevailing interest rates on one-year loans, the market yield on one-year bonds can change from day to day. It almost never remains exactly the same from one year to the next. To allow for this, use the same notation I used in the previous section:

i_t is today's yield on one-year bonds.

i_{t+1} is the yield on one-year bonds that will prevail one year from today.

i_{t+2} is the yield on one-year bonds that will prevail two years from today.

and so on.

Thus,

at the end of the first year, you will be paid *IOU's* that total $(1 + i_t)X$.

at the end of the second year, you will be paid *IOU's* that total $(1 + i_{t+1})(1 + i_t)X$

at the end of the third year, you will be paid *IOU's* that total $(1 + i_{t+2})(1 + i_{t+1})(1 + i_t)X$

and so on.

Finally, we can again imagine an unrealistic case in which the yield on one-year bonds does not change, it remains equal to \hat{i} year after year. In that case,

at the end of the first year, you will have $(1 + \hat{i})X$.

At the end of the second year, you will have $(1 + \hat{i})(1 + \hat{i})X = (1 + \hat{i})^2 X$

At the end of the third year, you will have $(1 + \hat{i})(1 + \hat{i})(1 + \hat{i})X = (1 + \hat{i})^3 X$
and so on.

Let n denote the number of years before you cash out. Then we can generally say that the amount of money you will have when you cash out is $(1 + \hat{i})^n X$.

D) More complicated bonds and loans

1) Introduction

Now let's make things more complicated. Bonds and loans can be more complicated in a number of ways. The date on which the borrower promises to make the payment might not be exactly one year from today: it might be two or more years in the future (or less than a year). The borrower might promise to make multiple payments, on multiple dates - that is one payment one year from now, another payment two years from now, and so on. In a case where the borrower promises multiple payments, the first payment might be the same amount of money as the second payment, or more money, or less money, and so on.

I will call bonds and loans in which the borrower promises to make just one payment "single-payment" loans and bonds. Loans and bonds in which the borrower promises to make a series of payments are "multiple-payment."

2) Maturity

The amount of time between now and the specified date on which the borrower will pay off the interest and principal on a loan, or pay the *IOU* on a bond, is called the "maturity" of the loan or bond.

Thus, the bonds and loans I described in the previous section all had a maturity of exactly one year.

A single-payment loan or bond in which the borrower promises to pay the interest and principal on the loan, or pay the *IOU* on the bond, *two* years from today has a maturity of two years. And so on.

For multiple-payment bonds and loans, "maturity" means the amount of time between now and the date specified for the *final* payment.

Here is something important: the maturity of a bond *changes over time* over the lifetime of the bond. By "lifetime of the bond" I mean the years between its issuance and when the borrower pays the last *IOU*.

For example, suppose that in September of 2020 the General Motors Corporation issues (prints up and sells) a bond that will make one payment in September of 2030. On the day it is issued, the maturity of that bond is ten years, because its *IOU* will pay off ten years in the future. As of September 2021, however, one would say that the maturity of the bond is nine years. As of September 2022, the maturity of the bond is eight years. In September 2029, it will be a one-year bond.

The maturity of a bond at the time it is issued is called its *original maturity*.

(Something you don't need to know, but I'll tell you anyway: sometimes, but not often, people reserve the term "maturity" to mean original maturity and use the term "tenor" to refer to the amount of time between now and when a bond or loan pays off. Anyway, if you see the word "tenor" used in reference to financial markets, that's what it means.)

3) Single-payment loans of maturity greater than one year

In this type of loan the lender gives the borrower some money today and the borrower gives the lender a promise that the borrower will pay the lender a specified amount of money two years, or three years, or four years....from today, as the case may be. As in a one-year loan, the amount of money that borrower promises to pay the lender is specified in terms of an interest rate rather than a number of dollars.

It is customary to define all loans' interest rates on an "annual" or "annualized" basis, even if the maturity of the loan is more or less than one year. What does this mean? It is easiest to understand with examples.

Consider a loan in which the lender gives the borrower $\$L$ today. The loan contract says that the borrower will make one payment to the lender two years from today and the interest rate - that means annualized interest rate - is five percent. What does this mean? It means that on the date two years from now the borrower will pay the lender an amount of money equal to:

$$(1 + 0.05)(1 + 0.05)L = (1 + 0.05)^2 L$$

Another example. A loan contract says that the borrower will pay three years from today and the interest rate is one percent. This means is that three years from now the borrower will pay the lender an amount of money equal to:

$$(1 + 0.01)(1 + 0.01)(1 + 0.01)L = (1 + 0.01)^3 L$$

To generalize, if the single loan payment will be made m years from now and the annualized interest rate is i , the amount of the payment will be:

$$(1 + i)^m L$$

Notice that this looks like the formula we derived in part IIIC4c). If you think about, you can see that the "annualized interest rate" on a single-payment loan of maturity greater than one year is the answer to the question: what would the interest rate on rolled-over one-year loans have to be in order to give the lender the same final payoff as this longer-maturity loan? Read that again and again until you understand it.

And of course, for $m=1$, this is the same formula we used for one-year loans.

4) Single-payment bonds of maturity greater than one year

a) What they are

This type of bond is a piece of paper on which the issuer/borrower promises to pay an *IOU* to whoever is holding the piece of paper on a date two or more years from today.

b) Yield to maturity

As in the case of a one-year bond, one speaks of the "yield" on the bond, which is defined by the ratio of the *IOU* on the bond relative to the price paid for the bond in the latest sale of the bond. Just as it is conventional to define all loans' interest rates on an annualized basis, it is conventional to define all bonds' yields on an annualized basis. A yield defined in this way is called, specifically, the "yield to maturity." There are other kinds of yields, but you can usually assume that "yield" means "yield to maturity."

What is this "yield to maturity"? I need to introduce some more notation here.

${}_m i$ denotes the yield to maturity on a single-payment bond with a maturity of m years. That is to say, it is a bond on which the issuer is supposed to pay the *IOU* exactly m years from now.

For example, the yield to maturity on a bond that pays off one year from now is denoted ${}_1i$. The yield to maturity on a bond that pays off four years from now is denoted ${}_4i$. The yield to maturity on a bond that pays off 117 years from now is ${}_{117}i$.

In this notation, here is the formula that defines yield to maturity on a single-payment bond:

$${}_m i = \sqrt[m]{\frac{IOU}{P}} - 1 = \left(\frac{IOU}{P} \right)^{1/m} - 1$$

This formula gives the yield as a fraction or decimal, which must be multiplied by 100 to give the yield as a percent. Note that, for $m=1$, this is the same as the definition I gave earlier for the yield on a one-year bond.

Here's an example. A bond will pay an IOU of \$20,000 two years from now. Its market price today is \$18,000. The yield (yield to maturity) on this bond is:

$$i = \sqrt{\frac{20,000}{18,000}} - 1 = \left(\frac{20,000}{18,000} \right)^{1/2} - 1 = 1.054 - 1 = 0.054 \text{ or } 5.4 \text{ percent.}$$

As with one-year bonds, when people talk about prices of longer-maturity bonds they do it by talking about the yield. If you went to a financial website to find out about longer-maturity bonds being bought and sold today, you'd see quotes of yields (that is, yield to maturity), not prices.

5) Multiple-payment bonds

a) General definition

This means a bond in which the issuer promises to make one payment one year from today, another payment two years from today, another payment three years from today, and so on.

In most *real* multiple-payment bonds, the payments come once a quarter. (A "quarter" means a quarter of a year, three months). For simplicity, we'll just pretend the payments come once a year.

Our notation:

${}_1IOU$ is the first payment

${}_2IOU$ is the second payment

${}_3IOU$ is the third payment

and so on.

There are multiple-payment loans, too, but we don't deal with those much in this course, so I won't introduce notation for them.

Back when bonds were pieces of paper, a multiple-payment bond was several pieces of paper, one for each *IOU*, batched together. You can imagine them as stapled together. (Really, they were printed on one big sheet with perforations, like a sheet of postage stamps.) When the first *IOU* came due, the holder of the bond would detach it from the bunch and present it to the issuer to get paid. When the second *IOU* came due, the holder would detach that *IOU* and present it to the issuer, and so on until all the *IOU*'s were gone.

The issuer sells the *IOU*'s as a bunch, not separately, getting one price for the whole bunch.

But after the bond has been sold by the issuer, anyone holding a multiple-payment bond is free to *pull the IOU's apart and sell them individually* as single-payment bonds. This is important. I'll get back to it later.

b) Yield to maturity on a multiple-payment bond

When I was talking about single-payment bonds, I said people in bond markets usually don't quote prices for bonds directly; they quote yields and leave it to you to calculate what the price must be, and that "yield" means an annualized yield called "yield to maturity." All that is true for multiple-payment bonds as well.

What is the yield to maturity for a multiple-payment bond? Like the yield to maturity of a single-payment bond, it is a number defined by the market price of the bond, the maturity of the bond and its *IOUs*. You get it by setting up and solving an equation. But the equation for a multiple-payment bond is complicated. It is so complicated that you can't solve it algebraically! You have to let a computer or financial calculator solve it for you.

I'll use ${}_{YTM}i$ to denote the yield to maturity on a multiple-payment bond. It is a For a bond that makes two payments, the equation is:

$$P = \frac{{}_1IOU}{(1 + {}_{YTM}i)} + \frac{{}_2IOU}{(1 + {}_{YTM}i)^2}$$

For a bond that makes four payments,

$$P = \frac{{}_1IOU}{(1 + {}_{YTM}i)} + \frac{{}_2IOU}{(1 + {}_{YTM}i)^2} + \frac{{}_3IOU}{(1 + {}_{YTM}i)^3} + \frac{{}_4IOU}{(1 + {}_{YTM}i)^4}$$

and so on.

To generalize, to calculate the yield to maturity on a multiple-payment bond of n years maturity, you take as given the *IOU's* on the bond and the market price of the bond. The yield to maturity is the value of ${}_{YTM}i$ that solves this equation:

$$P = \frac{{}_1IOU}{(1 + {}_{YTM}i)} + \frac{{}_2IOU}{(1 + {}_{YTM}i)^2} + \dots + \frac{{}_nIOU}{(1 + {}_{YTM}i)^n}$$

As an example, consider a bond that makes payments for four years. For the first three years the IOU is \$500. For the last year the IOU is \$1000. The market price of the bond is \$1879. This bond's yield to maturity is the value for ${}_{YTM}i$ that solves:

$$1879 = \frac{500}{(1 + {}_{YTM}i)} + \frac{500}{(1 + {}_{YTM}i)^2} + \frac{500}{(1 + {}_{YTM}i)^3} + \frac{1000}{(1 + {}_{YTM}i)^4}$$

As I said, this is not a math problem you can solve algebraically. You have to plug the numbers into a financial calculator or computer and let the machine iterate until it finds the solution. For this example, the solution is ${}_{YTM}i = 0.11$ or 11 percent

c) What is the most you would be willing to pay for a multiple-payment bond?

A multiple-payment bond is really just a bunch of single-payment bonds stuck together. You could get exactly the same thing by buying a bunch of single-payment bonds that give the same pattern of *IOU*'s over time. Consider the bond in the example above. You could reproduce this bond by buying a one-year single-payment bond with an *IOU* of \$500, along with a two-year single-payment bond with an *IOU* of \$500, a three-year bond with an *IOU* of \$500, and a four-year bond with a \$1000 *IOU* (or two four-year bonds with *IOU*'s of \$500 each).

The fact that you can reproduce any multiple-payment bond by buying a set of single-payment bonds establishes a *maximum* that you would be willing to pay for any multiple-payment bond. That maximum is the total cost of buying the set of single-payment bonds that reproduces the multiple-payment bond. As an analogy, suppose that at the grocery store you patronize a jar of mayonnaise costs \$2.50, a bottle of ketchup is \$3, and a jug of milk is \$4. What is the most you would be willing to pay for a bag containing a jar of mayonnaise, a bottle of ketchup and a jug of milk? \$9.50!

Let's apply this logic to the bond in the example above. How much would it cost to reproduce this bond with a batch of single-payment bonds? Remember that bond dealers quote prices for bonds indirectly, by quoting yields. You can look at a financial website that gives you current yields on single-payment bonds. Suppose the website says that current market yields on zero-coupon bonds are as follows:

$${}_1i = 0.01 \text{ (one percent)}$$

$${}_2i = 0.04 \text{ (four percent)}$$

$${}_3i = 0.02 \text{ (two percent)}$$

$${}_4i = 0.03 \text{ (three percent)}$$

Then:

$$\text{a zero-coupon bond that will pay you \$500 in one year costs } P = \frac{500}{(1 + 0.01)} = 495.05$$

$$\text{a zero-coupon bond that pays \$500 in two years costs } P = \frac{500}{(1 + 0.04)^2} = 462.28$$

$$\text{a zero-coupon bond paying \$500 in three years costs } P = \frac{500}{(1 + 0.02)^3} = 471.16$$

$$\text{and a bond paying \$1000 in four years costs } P = \frac{1000}{(1 + 0.03)^4} = 888.49$$

The total cost of *all* these bonds would be $495.05 + 462.28 + 471.16 + 888.49 = 2316.98$

So \$2316.98 is the most you, or anyone, would be willing to pay for the multiple-payment bond in question.

To generalize, to calculate the most a buyer would be willing to pay for a multiple-payment bond with a maturity of n years, you take as given the bond's *IOU*'s and current yields on single-payment bonds, and use this formula to calculate the maximum price anyone would pay:

$$P = \frac{{}_1IOU}{(1 + {}_1i)} + \frac{{}_2IOU}{(1 + {}_2i)^2} + \dots + \frac{{}_mIOU}{(1 + {}_mi)^m}$$

WARNING! It is easy for you to confuse this formula with the one I gave above that defines the yield to maturity on a multiple-payment bond. They are not the same. Make sure that you understand how they are different.

d) What is the market price of a multiple-IOU bond?

The price we just talked about in the previous section, that is the highest price anyone would be willing to pay for a multiple-payment bond, is also the *equilibrium market price* of the bond. The profit-maximizing actions of traders and dealers in bond markets ensure that is the case.

To understand why, you must remember something I said earlier: “after the bond has been sold by the issuer, the person who bought the bond can pull all the IOU's apart and sell them individually as single-payment bonds.” And you must consider what would happen if the market were out of equilibrium, that is if the market price were greater than/less than the equilibrium price defined in the previous section.

What would happen if the market price were less than the equilibrium price, that is if:

$$P < \frac{{}_1IOU}{(1 + {}_1i)} + \frac{{}_2IOU}{(1 + {}_2i)^2} + \dots + \frac{{}_mIOU}{(1 + {}_mi)^m}$$

In this case, you could profit money by buying up as many of these particular multiple payment bonds as you can get your hands on. You take each bond, pull all of its IOUs apart into separate pieces of paper which are now single-payment bonds. You sell each of these single-payment bonds individually. What is the total amount that you will receive when you sell them individually? Well the price of ${}_1IOU$ will of course be determined by the current yield on one-year single-payment bonds, ${}_1i$. The price of ${}_2IOU$ will be determined by ${}_2i$, and so on. The total amount you will receive is:

$$\frac{{}_1IOU}{(1 + {}_1i)} + \frac{{}_2IOU}{(1 + {}_2i)^2} + \dots + \frac{{}_mIOU}{(1 + {}_mi)^m}$$

As long as this number is greater than the multiple-payment bond's price P , you will make a profit. This process is called **stripping** a bond, because you are stripping apart the components of the multiple-payment bond to make many single-payment bonds.

Traders and dealers in bond markets are quick to take advantage of profitable opportunities. So you can be sure that they will in fact rush to buy these particular multiple-IOU bonds, to strip them. That will drive up the market price of the multiple-payment bond until the profit opportunity - the price disequilibrium - has disappeared. This makes money for you, because the total you will receive by selling the IOUs as single-payment bonds is equal to: the right-hand side of the expression above.

What if the opposite case holds? What would happen if the market price were more than the equilibrium price, like:

$$P > \frac{{}_1IOU}{(1 + {}_1i)} + \frac{{}_2IOU}{(1 + {}_2i)^2} + \dots + \frac{{}_mIOU}{(1 + {}_mi)^m}$$

In that case, traders and dealers in bond markets would do the *opposite of stripping*. They would buy a batch of single-payment bonds that reproduce the payment pattern of the overvalued multiple-IOU bond, thus creating more bonds identical to the overvalued bond, and sell those newly-created multiple-payment bonds at a profit. Their actions would, of course, drive *down* the market price of the multiple-payment bond until the price disequilibrium disappears. There is not a special word for this process, but it happens.

E) Names of common bond types

1) Introduction

I have used the word “bond” to refer to all instruments of borrowing and lending that feature *IOU*'s payable to whoever is holding the *IOU* at the time it comes due. I will continue to do that in this course, to keep our terms simple. But in reality, there are different names for different types of “bonds.” In this section I will tell you some of those names. Keep in mind that many bonds that do not fall into these common types. Almost any pattern of *IOU*'s you can imagine has been issued as a bond at one time or another.

Finally, remember what the phrase “original maturity” means: the maturity of a bond at the time it is issued.

2) Types of single-payment bonds

a) Bill

A single-payment bond with an original maturity of one year or less is called a “bill.”

A “Treasury bill” is a bill issued by the U.S. Treasury.

“Commercial paper” is a bill issued by a private corporation.

b) Zero-coupon bond

This is a single-payment bond with an original maturity greater than one year. You'll come to understand why it is called this when you read below about “coupon bonds.”

c) Strip

This is a zero-coupon bond that was originally part of a multiple-payment bond, and was stripped.

2) Types of multiple-payment bonds

a) Fixed-payment bond

A fixed-payment bond is a bond that makes one payment every year for m years - that is, its maturity is m years - and each payment is the same size (same amount of money). Example: a bond that pays \$100 once a year for fifty years.

b) Coupon bond

A coupon bond is a bond that makes a small payment once a year for n years, all the same size (same amount of money), and in the final year - the m th year - makes one *big* payment in addition to the small payment. An example is a bond that pays an *IOU* of \$50 every year for five years, and in the fifth year pays a \$50 *IOU* plus *another* *IOU* of \$1,000.

A coupon bond's small payments are called “coupons” or “coupon payments.” We will denote them by C . In the example above, $C = \$50$.

The extra, big payment that comes in the last year is called the “par value” or “face value” of the bond. We will denote it by F . In the example above, $F = \$1,000$.

The *coupon rate* is C/F . This is a fraction, usually spoken of as a percent. In the example, the coupon rate is:

$$\frac{C}{F} = \frac{50}{1000} = 0.05 \text{ or } 5 \text{ percent.}$$

c) Consol (or perpetuity)

This is a fixed-payment bond that makes a payment once a year forever - the maturity is infinity. Such bonds were issued in the nineteenth century by the governments of Britain and the U.S. They are called "consols" after a British government issue of 1752. At that time the British government had many bonds outstanding, issued at various times in the past. It was a pain for the Treasury to manage the payment of the various *IOU*'s. So the Treasury issued a new set of bonds and used the money from the sale of these bonds to buy up all the outstanding bonds. An operation like this is called "consolidating" debt. The new bonds were perpetuities. So "consol," from "consolidated," became a word for any perpetual bond.

III) Rate of return and interest-rate risk

- A) Introduction
- B) Rate of return: definition
 - 1) Single-payment bond
 - a) Held for one year
 - b) Held for n years
 - 2) Coupon bond held for one year
- C) Holding to maturity *versus* selling before maturity
- D) "Interest-rate risk" (or "duration risk")
 - 1) Definition
 - 2) Interest-rate risk for bonds of short *versus* long maturities
 - 3) How to avoid interest-rate risk
 - 4) Duration

III) Rate of return and interest-rate risk**A) Introduction**

Recall that an interest rate measures the return that a lender receives on a loan. A yield measures the return that a lender receives on a bond held to maturity (so that the lender gets paid the IOU). But a lender can sell a bond before it matures. How do we describe the return a lender receives in that case?

By a number called the "rate of return." The rate of return depends on the price the lender receives when she sells the bond, relative to the price she paid for the bond. Like interest rates and yields, rates of return are conventionally expressed on an annualized basis.

Unlike interest rates and yields, rates of return are uncertain until the bond is sold. Market yields, hence bond prices, change from day to day. Some of those changes are predictable, but many are not. Thus, a lender planning to sell a bond before it matures does not know for sure what price she will receive when she sells the bond. At the time she buys the bond, she can *guess* what that price will be but she can't know for *sure*.

A rate of return can easily be a negative number. A rate of return is negative if the price at which the lender sells the bond is lower than the price at which she bought the bond. Of course, that is not what a lender intended to happen when she bought the bond. But it can turn out to happen if future yields turn out to be much higher than the lender expected them to be when she bought the bond.

The formula that defines the rate of return depends on how long the lender held the bond, and whether the bond is a coupon bond or a single-payment bond (that is a "bill" or "zero-coupon bond").

B) Rate of return: definition**1) Single-payment bond****a) Held for one year**

I start by defining the rate of return if a lender buys a single-payment (zero-coupon) bond that pays off more than one year from today - that is, its maturity m is greater than one - but the lender sells the bond after just one year. Make sure you remember: this lender does *not* get paid the IOU.

I need to use the notation I introduced earlier to keep track of the passage of time, in which the subscript t denotes "today," $t+1$ is "a year from now," $t+2$ is "two years from now" and so on.

${}_m P_t$ is the price today of a bond with a maturity of m years.

${}_{m-1} P_{t+1}$ is the price of that same bond when it is sold one year from today, at time $t+1$. Note that at time $t+1$ (next year) the maturity of the is $m-1$, not m .

The rate of return received by someone who buys the bond today and sells it a year from today, denoted RER , is:

$$RER = \frac{{}_{m-1} P_{t+1}}{{}_m P_t} - 1 = \frac{{}_{m-1} P_{t+1}}{{}_m P_t} - \frac{{}_m P_t}{{}_m P_t} = \frac{{}_{m-1} P_{t+1} - {}_m P_t}{{}_m P_t}$$

This is a fraction, spoken of as a percent. For example, if I buy a bond for \$100 and sell it next year for \$300, the rate of return is:

$$RER = \frac{300}{100} - 1 = 2 \text{ or 200 percent.}$$

A rate of return can be negative. For example, if I buy a bond today for \$100 and sell it next year for \$50, the rate of return is:

$$RER = \frac{50}{100} - 1 = -\frac{1}{2} \text{ or -50 percent.}$$

b) Held for n years

What is the rate of return if a lender buys a single-payment (zero-coupon) bond and sells it after n years, but still before the bond matures? Again remember this lender will not get paid the *IOU*.

The price when the lender buys the bond is ${}_m P_t$. The price when the lender sells the bond is ${}_{m-n} P_{t+n}$.

$$RER = \sqrt[n]{\frac{{}_{m-n} P_{t+n}}{{}_m P_t}} - 1 = \left(\frac{{}_{m-n} P_{t+n}}{{}_m P_t} \right)^{1/n} - 1$$

Again this is a fraction spoken of as a percent. For example, if I buy a bond today for \$169 and sell it three years from now for \$201, the rate of return is:

$$RER = \sqrt[3]{\frac{201}{169}} - 1 = \left(\frac{201}{169} \right)^{1/3} - 1 = 1.06 - 1 = 0.06 \text{ or 6 percent.}$$

Another example: if I buy a bond today for \$2 and sell it two years from today for \$8, the rate of return is:

$$RER = \sqrt{\frac{8}{2}} - 1 = (4)^{1/2} - 1 = 2 - 1 = 1 \text{ or 100 percent.}$$

2) Coupon bond held for one year

For a coupon bond things are more complicated. The seller of the bond won't get the face value (par value), but as long as she holds the bond for at least a year she will get at least one coupon payment. Recall that we denote the amount of a coupon payment by C .

To keep things simple, we will only consider a case in which the lender buys a coupon bond and sells it after one year. We won't consider cases in which the bond is sold after two or more years - the formula for that is a mess!

The rate of return to buying a coupon bond and selling it after one year is:

$$RER = \frac{m^{-1}P_{t+1} + C}{mP_t} - 1 = \frac{m^{-1}P_{t+1} + C}{mP_t} - \frac{mP_t}{mP_t} = \frac{m^{-1}P_{t+1} + C - mP_t}{mP_t}$$

(again a fraction, spoken of as a percent).

C) Holding to maturity *versus* selling before maturity

Here is an important thing to notice. Someone who is planning to sell a bond before it matures, or at least thinks that he *might* want to sell the bond before it matures, cares a lot about what happens to prices in bond markets. If he goes onto a financial-news website and reads a headline that says:

"Bond prices fell yesterday"

"Yields rose yesterday" (remember, those two headlines mean the same thing)

he is sad: it means he will get less for his bond when (or if) he sells it.

Headlines that say:

"Bond prices fell yesterday"

"Yields rose yesterday"

make him happy: it means he will get more for his bond when (or if) he sells it.

What about a person who is planning to hold a bond until it matures, and is *sure* he won't have to sell the bond before that? He does not care about those headlines. He does not care what happens to bond prices while he is holding the bond. He is going to get the *IOU*, no matter what happens to bond prices in the meantime.

D) "Interest-rate risk" (or "duration risk")

1) Definition

Interest-rate risk is one of the big ideas in this course. It will come up in several places.

It is a risk faced by a person who holds a bond and is planning to sell a bond before it matures, or might have to do so depending on circumstances.

It is the risk that an unpredicted increase in market yields will reduce the price at which the person could sell the bond. Of course, there is an upside too: an unpredicted decrease in market yields would increase the bond's sale price. But the situation is *risky* compared with making a loan or holding a bond to maturity. In both those cases, the lender knows exactly how much money he will be paid in the future.

Why is this risk called "interest-rate risk"? Remember that bond yields are often called "interest rates," because yields are implicit interest rates on bonds. Hence interest-rate risk. Perhaps a better name for it would be "unpredictable-future-yield risk," or at least "yield risk." But that is not what it is called.

A common alternative name for interest-rate risk is "duration risk." I'll explain this later on.

2) Interest-rate risk is greater for bonds of longer maturity

What does this statement mean?

Suppose that market yields go up unexpectedly for bonds of all maturities, by exactly the same amount. For an example, say that all yields increase by two percent: yields on one-year bonds ${}_1i$ go up by 2 percent; yields on two-year bonds ${}_2i$ also go up by 2 percent; yields on three-year bonds ${}_3i$ also go up by 2 percent; and so on.

Prices of bonds at all maturities will fall. (Indeed, to say that yields go up is the same as saying the yields fall.) You already know this.

But here's something you probably don't know: prices will fall *more*, percentagewise, for bonds of *longer* maturity. That is, the percent decrease in prices of two-year bonds will be bigger than the percent decrease in prices of one-year bonds; the percent decrease in prices of three-year bonds will be bigger than the percent decrease in prices of two-year bonds; and so on.

Yes, there is an upside too: if market yields fall unexpectedly for bonds of all maturities, by exactly the same amount at all maturities, then prices will rise more, percentagewise, for bonds of longer maturity. But the point is that longer-maturity bonds are *riskier* in this respect.

There are several ways to see that an increase in yields has a larger percentage effect on prices of longer-maturity bonds, if you fiddle around with the formula that defines the relationship between bond prices and yields. But in this class we'll just demonstrate the point by example.

In the example, we will consider two people. One of them buys a two-year single-payment (zero-coupon) bond and sells it after one year. The other one buys a three-year bond and sells it after one year. (Note that the three-year bond is the one of longer maturity, so that bond should be more subject to interest-rate risk.) In both cases, yields rise unexpectedly, so the rate of return on the transaction turns out to be lower than the person expected. For the example, I will make sure that the unexpected increase in yields is exactly the same for both bonds. What you will see is that the reduction in the rate of return is bigger - worse - for the three-year bond.

Here's how we describe the two cases in notation.

Buy a two-year bond and sell it after one year

$$\text{Price a person pays for the bond today: } {}_2P_t = \frac{IOU}{(1 + {}_2i_t)^2}$$

$$\text{Price the person receives when the bond is sold: } {}_1P_{t+1} = \frac{IOU}{(1 + {}_1i_{t+1})}$$

$$\text{Rate of return: } {}_2RER = \frac{{}_1P_{t+1}}{{}_2P_t} - 1 = \frac{{}_1P_{t+1} - {}_2P_t}{{}_2P_t}$$

Buy a three-year bond and sell it after one year

Price a person pays for the bond today: ${}_3P_t = \frac{IOU}{(1 + {}_3i_t)^3}$

Price the person receives when the bond is sold: ${}_2P_{t+1} = \frac{IOU}{(1 + {}_2i_{t+1})^2}$

Rate of return: ${}_3RER = \frac{{}_2P_{t+1}}{{}_3P_t} - 1 = \frac{{}_2P_{t+1} - {}_1P_t}{{}_1P_t}$

Now, let's put in specific numbers. The *IOU* on both bonds is \$1000. At the time the bonds are purchased, market yields for two-year bonds are 5 percent. Market yields for three-year bonds are also 5 percent.

What both bond buyers *expect* is that bond yields will remain 5 percent in the future. That's not what turns out to happen, but let's figure out what they were expecting to receive.

What they were expecting to receive

- Buy a two-year bond and sell it after one year

Price a person pays for the bond today: ${}_2P_t = \frac{IOU}{(1 + {}_2i_t)^2} = \frac{1000}{(1 + 0.05)^2} = 907$

Price the person receives when the bond is sold: ${}_1P_{t+1} = \frac{1000}{(1 + 0.05)} = 952$

Rate of return: ${}_2RER = \frac{{}_1P_{t+1}}{{}_2P_t} - 1 = \frac{{}_1P_{t+1} - {}_2P_t}{{}_2P_t} = \frac{952 - 907}{907} = 0.05$ or 5%

- Buy a three-year bond and sell it after one year

Price a person pays for the bond today: ${}_3P_t = \frac{1000}{(1 + 0.05)^3} = 864$

Price the person receives when the bond is sold: ${}_2P_{t+1} = \frac{IOU}{(1 + {}_2i_{t+1})^2} = \frac{1000}{(1 + 0.05)^2} = 907$ or 5%

Rate of return: ${}_3RER = \frac{{}_2P_{t+1}}{{}_3P_t} - 1 = \frac{{}_2P_{t+1} - {}_1P_t}{{}_1P_t} = \frac{907 - 864}{864} = 0.05$ or 5%

What actually happens? Yields for both bonds jump to 10 percent!

What they actually receive

- Buy a two-year bond and sell it after one year

Price a person pays for the bond today: ${}_2P_t = \frac{IOU}{(1 + {}_2i_t)^2} = \frac{1000}{(1 + 0.05)^2} = 907$

Price the person receives when the bond is sold: ${}_1P_{t+1} = \frac{1000}{(1 + 0.10)} = 909$

Rate of return: ${}_2RER = \frac{{}_1P_{t+1}}{{}_2P_t} - 1 = \frac{{}_1P_{t+1} - {}_2P_t}{{}_2P_t} = \frac{909 - 907}{907} = 0.002$ or 0.2%

- Buy a three-year bond and sell it after one year

Price a person pays for the bond today: ${}_3P_t = \frac{1000}{(1 + 0.05)^3} = 864$

Price the person receives when the bond is sold: ${}_2P_{t+1} = \frac{IOU}{(1 + {}_2i_{t+1})^2} = \frac{1000}{(1 + 0.10)^2} = 826$ or 5%

Rate of return: ${}_3RER = \frac{{}_2P_{t+1}}{{}_3P_t} - 1 = \frac{{}_2P_{t+1} - {}_3P_t}{{}_3P_t} = \frac{825 - 864}{864} = -0.04$ or -4%

Look! The person who bought the longer maturity bond, the three-year bond, has been hurt worse by the unexpected increase in yields, even though the increase in yields was the same for both maturities!

Any example you set up in which yields increase by the same amount for bonds of different maturities will give the same result: there is a bigger loss in the return to holding the longer-maturity bond.

3) How to avoid interest-rate risk

Remember that a person who is certain that he will hold a bond until maturity doesn't care what happens to the price of the bond after he buys it. Thus, one can avoid interest-rate risk by never selling a bond before it matures.

But that is not so easy. To do it, you have to know exactly the future points in time at which you will need money, and buy bonds at the maturities that exactly match that timing.

For some lenders (investors), and some future expenditures, that is possible. Consider, for example, a man who is saving to pay for his young children's future college tuition. (I am describing myself years ago. I am now very, very old. My youngest child has finished college. But once, in the almost unimaginably distant past, I was saving for college tuition.) The amount of that expenditure is not perfectly predictable, but the timing of it is. If a person buys bonds for that purpose, it is pretty easy to match up the maturity of the bonds to the maturity of the expenditure.

But for many lenders and many future expenditures it is not possible. The timing of some expenditures is unpredictable. Consider, for example, the expenditure of buying a new car, for me at least. I drive a car until it is old and unreliable. When it breaks down and the repair would cost more than the car is worth, I junk the car and buy a new one. I can't predict exactly when this will happen.

These examples were silly, but you get the point: it is not always possible to predict when an expenditure will have to be made. Many lenders have to worry about interest-rate risk on longer-maturity bonds.

4) Duration

The word "duration," in the context of bonds markets, refers to a number that measures the degree of interest-rate risk on a bond. If the "duration" of bond A is greater than the "duration" of bond B, then the price of bond A is more strongly affected by a given change in yields.

I said earlier that “duration risk” was another term for interest-rate risk. Now you see why.

For a single-payment (zero-coupon) bond, duration is simple. It is the same as the maturity of the bond: the number of years from now until the time the bond pays its single IOU.

For multiple-payment bonds, duration is more complicated. A multiple-payment bond is has some IOUs that will be paid in the near future and some IOU’s that will be paid in the further future - it is sort of a combination of short-term bonds and long-term bonds. Thus, for a multiple-payment bond the number we call “duration” is a sort of average of the maturities of the many IOU’s making up the bond.

The average is complicated, however, so that is all you need to know any more about “duration” for this class.

IV) Interest rate differentials

- A) Introduction
- B) Default risk
 - 1) Definition of default risk
 - 2) Default risk premium
 - 3) Bond ratings
- C) Liquidity
 - 1) Definition of liquidity
 - 2) Loans versus bonds
 - 3) Differences in liquidity across bonds
 - a) Introduction
 - b) Time it takes to sell
 - c) Costs of selling bonds
 - i) Introduction
 - ii) Brokers
 - iii) Dealers and the bid-ask spread
 - 4) Liquidity premium
- D) Taxes

IV) Interest rate differentials**A) Introduction**

This part of the course is about something I briefly alluded to earlier and told you to forget. Consider two bonds that both promise to pay an IOU in September 2025. Earlier I told you to assume, for simplicity, that the yields on these two bonds had to be the same. Actually, not true. Assets which are supposed to pay off at exactly the same point in time *can* pay different yields or interest rates. Differences between yields or interest rates on bonds or loans that are supposed to pay off at exactly the same point in time are called interest rate (or yield) "differentials." We'll examine them here. You will see that interest rate differentials are the result of three things: differences across bonds and/or loans in the degree of default risk; differences in liquidity; and differences in the way the tax code treats income earned from this investment versus that investment.

B) Default risk**1) Definition of default risk**

Default risk is the risk that a borrower will fail to make future payments as promised - will pay later than promised, or pay less than promised, or not pay at all. Any of these failures is called "default." A borrower who took a loan defaults by failing to make payments as promised in the loan contract. A borrower who issued a bond defaults by failing to pay the promised IOUs, or paying them later than promised.

Default happens a lot. When the borrower is a person, a business, or a municipality (city or county), default is usually part of a process called "bankruptcy" in which the borrower declares that it cannot pay its debts as promised. Bankruptcy involves lawyers and courts. We'll get back to bankruptcy later on. National or state governments cannot declare bankruptcy, in the strict legal sense. But they sometimes fail to pay. The state of New York has never defaulted on bonds it issued, but the state of Pennsylvania has. Many countries have defaulted on their bonds at one time or another. Some countries, such as Argentina and Greece, have defaulted several times! Only a few countries, including America, Britain and Canada, have *never* defaulted.

2) Default risk premium

If investors perceive that there is a chance a bond issuer will default, they won't pay as much for the bond. The bond's price will be low, relative to its IOU(s). Remember the relationship between bond prices and yields: lower price, higher yield. Thus, default risk *raises* the yield on a bond. Generally, the higher the perceived probability of default on a bond, the higher its yield will be. Something similar goes for interest rates on loans: lenders demand higher interest rates on loans to borrowers with relatively high probability of default.

When one asset pays a higher return than another asset of the same maturity, the difference or "spread" between the higher-return asset and the lower-return asset is called a "premium." So if you are comparing two bonds of the same maturity, and bond A has higher default risk than bond B, the difference (spread) between the higher yield on bond A and the lower yield on bond B is called a "default risk premium." We would say that the relatively high yield on the default-riskier bond "contains" a default risk premium. The interest rate on a loan can also "contain" a default risk premium.

Frequently, people want to calculate a bond's default risk premium relative to a benchmark bond that is generally considered to have no default risk. Of course, to make such a comparison you must be careful to match the timing of the two bonds' payments - same maturity, zero-coupon bond versus coupon bond and so on. You wouldn't compare a ten-year zero-coupon bond with a five-year zero-coupon bond. Nor would you compare a ten-year zero coupon bond with a ten-year *coupon* bond.

For bonds that pay off in dollars, the no default-risk benchmark everyone uses is American Treasury bonds. Treasury bonds come in almost all maturities, ranging from one month to thirty years, as both coupon and zero-coupon bonds. So you can find a Treasury bond to match the payoff timing of almost any bond. American Treasury bonds are practically free of default risk - at least, that is what investors seem to think. Presumably the U.S. would default on its bonds in the event of a world-destroying event such as nuclear war, asteroid hit or zombie apocalypse. But very few investors attempt to prepare for that sort of thing.

One can describe the yield on a bond with default risk as being equal to the yield on an American Treasury bond of matching maturity plus a default risk premium. Here's an example. Let ${}_m i_t^{TREAS}$ denote today's yield on a zero-coupon Treasury bond paying off in m years. Let ${}_m i_t^{CORP}$ denote the yield on a zero-coupon corporate bond subject to default risk, also paying off in n years. Then:

$${}_m i_t^{CORP} = {}_m i_t^{TREAS} + \text{Default Risk Premium}$$

3) Bond ratings

How do you know the default risk on a bond? You don't, really. It is a matter of opinion. To gauge the probability of default on a bond issued by a corporation, you would want to examine the corporation's finances, think about the future of its business, and so on. To gauge the probability of default by a country, you would think about politics.

There are, however, several companies that make a business of assessing the default risk on bonds sold in American financial markets, and publishing their assessments. These assessments aren't perfect. People in bond markets don't take them as gospel. But they are generally considered to be useful information.

One of these companies is called Moody's; another is called Standard & Poor's. These companies present their assessments, not as percent probabilities of default, but as letter grades, very much like the grades you get in school. A worse grade means a higher probability of default, and the best grades are A's! Standard & Poor's grade system is:
AAA means smallest probability of default

AA

A

BBB

BB

- B
 CCC
 CC
 C means largest probability of default
 D really, bad; means the bond is actually currently in default.

Bonds with higher grades, from AAA down through BBB, are called “investment grade” bonds. Bonds with grades lower than BBB are called “junk” or “speculative grade” bonds.

A rating company rates a bond when it is issued, and may continue to monitor the issuer’s financial condition after that, publishing new ratings of the bond when its assessment of the bond’s default risk changes a lot.

How do bond rating companies make money on the operation? They are *paid* to rate a bond. Who pays the rating company to rate a bond? In most cases, the issuer of the bond. A bond issuer will pay to have its bond rated *even if the bond is sure to receive a low rating*. Why? We’ll get back to this later.

C) Liquidity

1) Definition of liquidity

This is another reason for rate differentials, and an important concept in financial markets that comes up in many different contexts. We will examine liquidity fully in the next section of the course. Here, I will just introduce the concept.

In financial markets, "liquidity" refers to the amount of time, cost and trouble it takes to sell an asset. An asset is more liquid the easier/cheaper/faster it is to sell the asset. An asset is less liquid - more illiquid - the harder/more costly/longer it takes to sell the asset.

The concept of liquidity can be applied to things other than bonds and loans. One can talk about the liquidity of a house. As an asset, a house is less liquid than most stocks and bonds. It can take a long time to sell a house. There are also monetary costs. A lawyer must be paid to make sure that the seller's title to the house is free and clear, and to draw up the sales contract. Usually, the seller of a house engages a realtor and pays the realtor a fee to help sell the house. (Ask your parents about this.)

Cars are also pretty illiquid. Have you or your parents ever tried to sell a car? You have to put up a notice on Craigslist, show the car to potential buyers and so on. Selling a car this way is such a pain that many people sell their old cars to used car dealers. A dealer will buy your old car immediately. But selling a car to a used car dealer involves a hidden monetary cost. A used car dealer won’t pay you as much for the car as you would get if you took the time and trouble to sell the car to another person on Craigslist. He buys the car in order to sell it to someone else (or sell it to another dealer who will sell the car to someone...) at a higher price, about equal to the price you could get yourself if you sold the car on Craigslist. From your point of view, the difference between the Craigslist price and the price the dealer pays you is *a cost of selling your car*. Essentially, the dealer's mark up is what you are paying the dealer to sell your old car for you.

What I said about the used car dealer will be important in a minute. If you weren’t paying attention, read it again.

2) Loans versus bonds

Generally, loans are less liquid than bonds. To sell a bond, you just sell the piece of paper. To sell a loan, the original lender has to find someone willing to pay for the right to receive the loan payment(s) promised by the borrower. Then the borrower’s contractual obligation must be transferred from the original lender to the buyer of the loan. This can involve costly legal work.

3) Differences in liquidity across bonds

a) Introduction

Though bonds are generally more liquid than loans, some bonds are more liquid than others. Some bonds can be sold quickly; some take longer to sell. More time to sell, less liquid (more illiquid). There are costs to selling bonds analogous to the realtor's fee to help sell a house and the dealer's mark up on a used car. Higher costs, less liquid (more illiquid).

b) Time it takes to sell

What do I mean by the amount of time it takes to sell a bond? After all, if you are willing to take a low enough price, you can sell anything fast. What I mean is, the time it takes to sell a bond for the highest price you are likely to get - the highest price that many potential buyers out there would be willing to pay for the bond.

For some bonds, it does not take long to sell the bond for such a price. For others it can take a long time to find the kind of buyer who values the bond relatively highly. In the next section of the course I will explain why.

c) Costs of selling bonds

i) Introduction

Remember what I said about realtors and used care dealers? Most people who sell bonds don't handle the sale themselves. They use the services of bond brokers or bond dealers, who must be paid.

ii) Brokers

A bond broker is analogous to a realtor in the house market. A bond broker does not buy your bond himself. He finds a buyer and arranges the sale of the bond from you to the buyer. For this service the broker charges a fee (or "commission"). Brokers can charge different fees to sell different types of bonds (different maturities, different issuers). The higher the fee a broker charges to sell a bond of a given type (maturity and issuer), the less liquid is that type of bond.

iii) Dealers and the bid-ask spread

A bond dealer is a like a used car dealer. She buys your bond from you. She does not want to hold the bond herself; her goal is to sell the bond on to someone else at a higher price. The price a bond dealer pays for a bond of a given type - maturity and issuer - is called the "bid" price. The higher price the dealer charges when she sells the same type of bond is called the "ask" price. The dealer makes money on the difference between the ask and bid prices. From your point of view, this price difference is *a cost of selling your bond*. Essentially, you are paying the dealer to sell your bond for you; the price difference is what you are paying the dealer to do this. Like fees charged by brokers, the difference between a dealer's bid and ask prices can vary cross bonds (maturity and issuer). The larger is the dealer's price difference for a bond of a given type, the less liquid (or more illiquid) is that type of bond.

Remember that when we talk about bonds we usually don't talk about bond prices directly; we talk about bonds' yields. This is true when we talk about the cost of selling bonds through a dealer. We don't talk about the difference between the bid and ask *prices*. Instead we talk about the "**bid-ask spread**" in *yields*. Because the bid price is lower than the ask price, the yield calculated from the bid price is *higher* than the yield calculated from the ask price. The "bid-ask spread" for a bond is the relatively high yield calculated from dealers' (low) bid price *minus* the relatively low yield calculated from dealers' (higher) ask price. The larger is dealers' bid-ask spread for a bond of a given type, the less liquid is that type of bond.

4) Liquidity premium

Liquidity is a good thing from an investor's (lender's) point of view. Thus, the less liquid a bond is, the lower is the price that people are willing to pay for the bond, relative to its IOU(s). Relatively illiquid bonds have relatively high yields. (Remember, when I say a bond "less liquid" I mean it would take a relatively long time to sell the bond at a "high" price as defined above, or brokers charge a relatively high fee to sell the bond, or dealers' bid-ask spread is relatively large for the bond.)

The difference (spread) between the higher yield on a less-liquid bond and the lower yield on a more liquid bond of the same maturity and type (zero-coupon versus coupon) is called a "liquidity premium." We would say that the yield on the less-liquid bond "contains" a liquidity premium.

The language here is screwy. A premium in a bond's yield - think of a default-risk premium - reflects something *bad* about the bond. Here the bad thing is *illiquidity*. So liquidity premium *ought* to be called an "illiquidity premium." But it isn't. The English language has many inconsistencies. There are many better languages: Latin of course; also Italian and Spanish. Sadly, we must take the world as we find it.

Frequently, people want to calculate a bond's liquidity premium relative to a benchmark bond that is as liquid as a bond can be. For bonds that pay off in dollars, the perfectly-liquid benchmark is, once again, American Treasury bonds. No bonds can be sold more quickly than Treasury bonds. Brokers' fees and dealers' bid-ask spreads are smallest for Treasury bonds.

As in the case of default-risk premia, one can describe the yield on a bond less liquid than a Treasury bond as being equal to the yield on a Treasury bond of matching maturity *plus* a liquidity premium. What if a bond is less liquid than a Treasury bond *and* has default risk? Then we would say that its yield contains *both* a liquidity premium *and* a default-risk premium. Let ${}_m i_t^{TREAS}$ denote today's yield on a zero-coupon Treasury bond paying off in n years. Let ${}_m i_t^{CORP}$ denote the yield on a zero-coupon corporate bond, also paying off in n years, which is less liquid than a Treasury bond *and* subject to default risk. Then:

$${}_m i_t^{CORP} = {}_m i_t^{TREAS} + \text{Default Risk Premium} + \text{Liquidity Premium}$$

Finally, what about loans? Loans are generally less liquid than bonds. That is a bad thing. So lenders will usually require a higher interest rate on a loan than the yield on a bond subject to the same degree of default risk. The difference between the interest rate on a loan and the yield on a bond with the same degree of default risk is a liquidity premium.

D) Taxes

I guess you're getting the idea now: if an asset is relatively good in some way - low default risk, high liquidity, smells good or whatever - it will have a lower yield or interest rate.

The peculiarities of the tax code create interest rate differentials on certain types of coupon bonds. Coupon payments on bonds issued by corporations or by the American Treasury count as income for purposes of Federal income tax. Holding such bonds raises your income tax bill. Coupon payments on bonds issued by states and municipalities do *not* count as income for Federal income tax. Coupon payments on these bonds are (income) tax-free. That is a good thing! It tends to rise the prices of state and municipal bonds, lowering their yields. For this reason, yields on state and municipal bonds with low default risk can be *lower* than yields on Treasury bonds of matching maturity.

©Christopher Hanes Economics 450 Class notes

V) Term structure

A) Introduction

- 1) Definitions: term structure, yield curve
- 2) A theory of term structure

B) Review: "expected value" of a variable

- 1) Definition
- 2) Examples

C) Expectations hypothesis of the term structure

- 1) Introduction
- 2) Assumption; people care only about expected values of returns to possible investments
- 3) Examples
 - a) A bond with default risk
 - b) Expected value of the rate of return to selling a bond before it matures
 - c) Expected value of rolling over a series of one-year bonds or loans
 - d) Expected value of rolling over a series of overnight loans
- 4) The yield curve
 - a) Introduction
 - b) Situations and resulting yield curve
 - i) Expect future overnight rates may be higher, lower, or same
 - ii) Expect overnight rates may rise
 - iii) Expect overnight rates may fall
 - v) Summary

D) Term premiums

- 1) A puzzle
- 2) Solution: term premiums
- 3) Explanation of term premiums: interest-rate risk

V) Term structure

A) Introduction

1) Definitions: term structure, yield curve

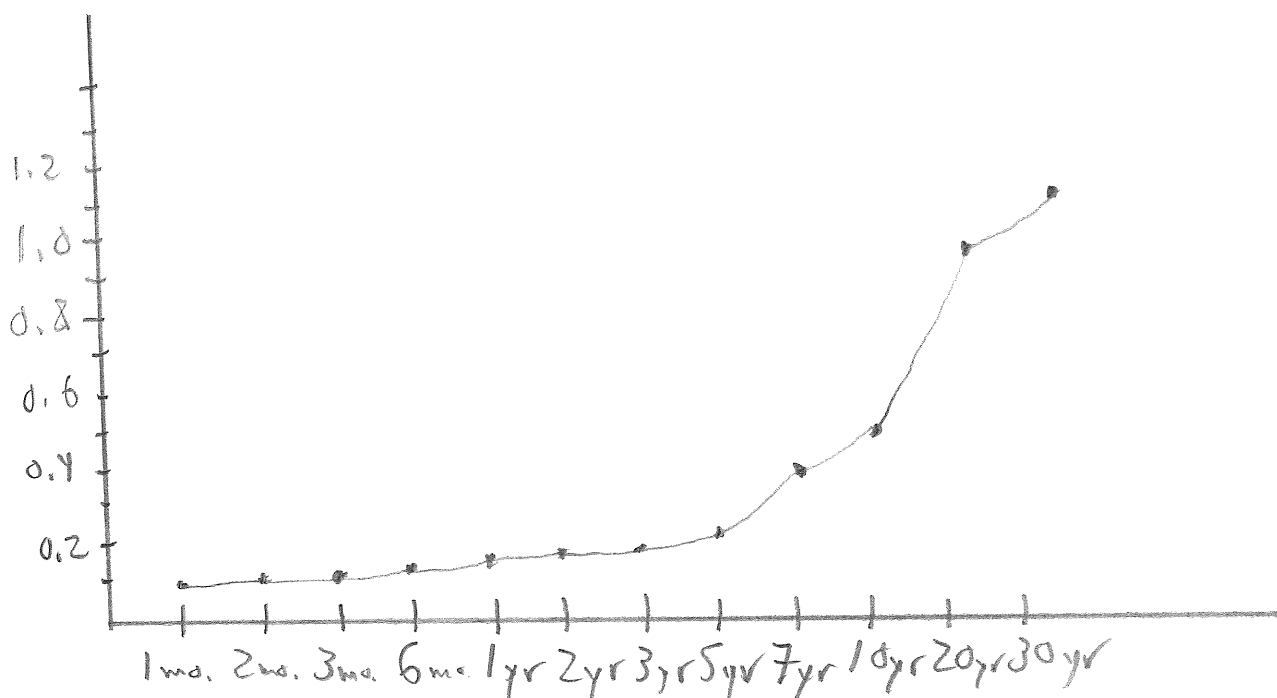
This part of the course is about differences in yields or interest rates across bonds or loans that are due to differences in the time they pay off, for example, the difference between the yield on a bond that is supposed to pay its IOU in September 2025 and the yield on a bond that pays off in September 2026. The pattern of differences in yields and interest rates associated with maturity are called "term structure" - "term" is another word for maturity. Bonds of long maturity are called "long-term" bonds; bonds of short maturity are called "short-term" bonds, and so on.

Of course, as you learned in the last section, there are also differentials in yields or interest rates across bonds and loans that pay off at the *same* point in time due to differences in default risk, liquidity and tax treatment. To focus on term structure *per se*, not mix it up with those other interest-rate differentials, people compare yields on a set of bonds that pay off at different points in time but are the same in terms of default risk, liquidity and tax treatment. The easiest way to do this is to use a set of bonds that are all from the same issuer. And in the U.S. the easiest way to get a set of bonds of many different maturities, all from the same issuer, is to use U.S. Treasury bonds. Here is a list, taken from a financial website, of yields on single-payment Treasury bonds of various maturities ("bills" and "zero-coupon" bonds), on August 3 2020:

Date	1 mo	2 mo	3 mo	6 mo	1 yr	2 yr	3 yr	5 yr	7 yr	10 yr	20 yr	30 yr
08/03/20	0.09	0.09	0.10	0.11	0.12	0.11	0.13	0.22	0.40	0.56	1.01	1.23

This pattern would be called "the term structure of interest rates" on August 3, 2020.

Frequently, people visualize term structure by making a graph called a "yield curve." To do this you get a list of today's yields on a set of bonds that pay off at different points in time but are otherwise exactly the same, like the list above. You make a graph of these numbers with the maturity of a bond on the horizontal axis and the corresponding bond's yield on the vertical axis. In the U.S., when people talk about "the yield curve" they nearly always mean a graph made of yields on Treasury bonds - the "Treasury yield curve." A yield curve made from the above numbers is:



You can see that on August 3, 2020, the yield curve was "upward sloping": yields on longer-maturity bonds tended to be higher than yields on shorter-maturity bonds. That is true on many days, but it is not *always* true. On some days you will find that the yield curve is downward-sloping (yields on longer-term bonds tends to be lower than yields on shorter-term bonds) or flat (yields on bonds of all maturities are about the same).

2) A theory of term structure

There is a theory that explains the shapes of yield curves - why they are upward-sloping, downward-sloping or flat on a particular day. This theory is believed by just about everybody, certainly everybody who works for the Federal Reserve system, and as far as I know everybody who works in finance. It starts with a basic, simple theory of term structure and then adds a complication.

The basic, simple theory is called the "expectations hypothesis of the term structure." This is the answer to the question, "what would the term structure be if investors cared only about the *expected values* of the returns on their investments?" Here "expected value" means a concept from statistics, the "expected value of a variable." We'll begin this section by reviewing that concept. The expectations hypothesis of the term structure can explain why the yield curve is sometimes upward-sloping, sometimes downward-sloping, sometimes flat.

But we will find that the expectations hypothesis is inconsistent with a well-know fact about the yield curve. To account for that fact we have to add a complication to the expectations hypothesis. The complication is called "term premiums." And the notion of term premiums is related to something we covered earlier: interest-rate risk (or duration risk).

B) Review: expected value of a variable

1) Definition

Remember from stats: a "random variable" is a variable for which you do not know the value, but you have an idea of the possible values the variable *could* take and the probabilities that it could take each of those values. You might be talking about a variable that hasn't occurred yet, e.g. the temperature outside at noon tomorrow. Or you might be talking about a variable which has already occurred, but which you haven't observed yet, e.g. the temperature outside right now but you haven't been outside yet. Either way, it is a random variable.

The expected value of a variable is one number that roughly summarizes your beliefs about the possible values that variable might take and the associated probabilities. To calculate the expected value of a random variable, you could make a table that shows, in one column, all the possible values the variable could take, and in another column the probabilities of each possible value. Then you multiple each possible value by its probability. Then you add up all of those multiples to get one number. That number is the "expected value" of the random variable. An important thing about the expected value of a variable, on this statistical definition, is that it is *not* necessarily the same as "the value you expect the variable to take."

2) Examples

Here are some examples.

First example: flipping a fair coin and giving you a prize. Suppose I am going to flip a fair coin and give you \$4 if it comes up heads, \$8 if it comes up tails. Table:

<u>Possible scenarios</u>	<u>Probability</u>	<u>Prize in that case</u>
Heads	1/2 or 0.50 or 50 percent	\$4
Tails	1/2 or 0.50 or 50 percent	\$8

$$E[Prize] = \frac{1}{2} \cdot 4 + \frac{1}{2} \cdot 8 = 2 + 4 = 6$$

The expected value of your prize is \$6. That is not the value you expect your prize to take! Your prize cannot possibly be \$6. Your prize will be either \$4 or \$8.

Second example: flipping a trick coin and giving you a prize. In this case the coin is weighted so that it is more likely to come up heads. Table:

<u>Possible scenarios</u>	<u>Probability</u>	<u>Prize in that case</u>
Heads	1/4 or 0.25 or 25 percent	\$4
Tails	3/4 or 0.75 or 75 percent	\$8

$$E[Prize] = \frac{1}{4} \cdot 4 + \frac{3}{4} \cdot 8 = 1 + 6 = 7$$

Here the expected value of your prize is \$7, even though your prize cannot possibly be \$7. Your prize will be either \$4 or \$8.

Third example: flipping a magical coin. A wizard has a magical coin which can land on its edge and stay there. If the coin comes up heads, he'll give you \$6; tails, \$9. If it lands on its edge, the wizard will give you \$12. Table:

<u>Possible scenarios</u>	<u>Probability</u>	<u>Prize in that case</u>
Heads	1/3 or 0.333.. or 33.3... percent	\$6
Tails	1/3 or 0.333.. or 33.3... percent	\$9
Edge	1/3 or 0.333.. or 33.3... percent	\$12

$$E[\text{Prize}] = \frac{1}{3} \cdot 6 + \frac{1}{3} \cdot 9 + \frac{1}{3} \cdot 12 = 2 + 3 + 4 = 9$$

Here, the expected value of the prize, \$9, is one of the actual values the price can take.

What is the expected value of a variable if you know, for sure, the value that the variable will take? It is just that known value. To continue the examples above, if you know for sure I will give you \$5, the expected value of your prize is \$5.

C) Expectations hypothesis of the term structure

1) Introduction

The "expectations hypothesis of the term structure" is a model that will be one component of our complete theory of the term structure. It is part of the truth, but not the whole truth. For the expectations-hypothesis model, we assume that *investors care only about the expected values of the future returns to their investments*. We figure out what the term structure would look like if that assumption were true. That is the expectations hypothesis of the term structure. Don't forget: the assumption is *not* true. But going through this exercise helps us think about things.

2) Assumption: people care only about expected values of return to possible investments

What do I mean when I say "investors care only about the expected values of returns on their investments"?

Consider an investor - a lender, in our terms - who is willing to give up money today in exchange for a promise of money to be received at a specified future point in time. As an example, say the specified point in time is five years from now. There are many possible investments to consider - many ways to exchange money today for a promise of payment of money five years from now.

In the category of loans, the lender could make a loan that matures in five years. Or she could "roll over" a series of five one-year loans. Or make one two-year loan, rolling over into a three-year loan. And so on.

In the category of bonds, the lender could buy a Treasury bond that matures in five years. Or she could buy another kind of bond that matures in five years. Or she could buy a longer-term bond (a bond that mature in more than five years) and sell it after holding it just five years. Or she could buy a short-term bond that will mature in just one year, planning to "roll over" the short-term bond into a series of four more one-year bonds, cashing out five years from now. And so on.

The payment that will result from a five-year loan with no default risk, or a five-year bond with no default risk, is *certain*. But the payment that will result from any of the other investments is *uncertain*. A five-year loan or bond with default risk may or may not pay off. The price received for a longer-term bond sold five years from now will depend on what bond yields are at that time. The return from rolling over short-term loans or short-term bonds depends on what short-term interest rates or short-term bond yields turn out to be in the future.

How does an lender compare an investment that has a certain payoff with an investment that has an uncertain payoff? Or two investments that both have uncertain payoffs? For the expectations hypothesis, we assume that the lender thinks about the *expected value* of the return to each possible investment, and buys the one that has the highest expected value.

Under this assumption, there is just one possible equilibrium in financial markets: bond prices and interest rates on loans must adjust to *equalize* the expected values of the returns to all investments that will pay off (or possibly pay off - remember default risk) at a given future point in time.

To show you what this means and how it works, I'll go through some examples. You'll see that the assumption has implications for many things other than term structure. But we'll get to term structure eventually. It will follow from our last example.

3) Examples

a) A bond with default risk

Consider a single-payment bond that has default risk. You know that the yield on that bond must be higher than the yield on a bond with no default risk, i.e. a Treasury bond - that's the default-risk premium. That is the same as saying that the price of the bond must be lower, relative to its IOU, than the price of a Treasury bond of matching maturity. But *exactly how much lower* is the price, *exactly how much higher* is the yield, of the risky bond relative to the Treasury bond? The assumption that we make for the expectations hypothesis determines those things exactly. The equilibrium market price of this bond must equalize the expected value of the return to holding the bond, accounting for the risk of default, to the yield on a matching-maturity Treasury bond.

To start, let's make a table that describes a hypothetical investor's beliefs about the returns she might receive if she buys the risky bond and calculate the expected value of the return. As in our examples of coin flips and prizes above, we think in terms of scenarios, probabilities of each scenario, and the "prize" you get under each scenario.

In the case of the default-risky bond there are two scenarios: default, and no default. Let's say that people in financial markets estimate the probability of default on the bond to be x , where x is a number such as 1/10 (a 10 percent probability of default), 1/4 (a 25 percent probability of default), or 1/2 (a 50 percent probability of default). That means, of course, that the probability of *no* default is $(1-x)$. Here is our table so far:

<u>Possible scenarios</u>	<u>Probability</u>	<u>Realized return</u>
Default	x	
No default	$(1-x)$	

To complete the table, we need to figure out what the realized return will be in each scenario.

If there is no default and the bond pays off as promised, the realized return on the bond is simply its yield:

$${}_m i = \sqrt[m]{\frac{IOU}{P}} - 1 = \left(\frac{IOU}{P}\right)^{1/m} - 1$$

If the issuer of the bond defaults and pays nothing at all, the payoff on the bond will be zero. Thus in this event the realized return on the bond is:

$${}_m i = \sqrt[m]{\frac{0}{P}} - 1 = \left(\frac{0}{P}\right)^{1/m} - 1 = -1 \text{ or } -100 \text{ percent.}$$

So our complete table is:

<u>Possible scenarios</u>	<u>Probability</u>	<u>Realized return</u>
Default	x	-1
No default	$(1-x)$	$\left(\frac{IOU}{P}\right)^{1/m} - 1$

The expected value of the return you will get from this bond, in terms of a fraction (before converting into percent) is:

$$E[Return] = x \cdot (-1) + (1-x) \cdot \left[\left(\frac{IOU}{P} \right)^{1/m} - 1 \right]$$

In equilibrium this expected return must be equal to the yield on an m -year Treasury bond:

$${}_m i = x \cdot (-1) + (1-x) \cdot \left[\left(\frac{IOU}{P} \right)^{1/m} - 1 \right]$$

or, in terms of the risky bond's yield,

$${}_m i = x \cdot (-1) + (1-x) \cdot {}_m i_{RISKYBOND}$$

How does the market get to this equilibrium?

Suppose that we were out of equilibrium, in such a way that the expected return to holding the risky bond were *lower* than the yield on a matching-maturity Treasury bond. That would make the risky bond a bad deal. No one would want to buy it. Anyone holding it would want to sell it. So the market price of the risky bond must fall. As the bond's price falls, the expected return to holding it increases. (Look up at the expression that defines $E[Return]$, can you see how that is true?) The price must continue to fall until the two sides of the equation are equal.

If the bond's price is too low - if the expected return to holding the risky bond is higher than the Treasury bond yield - the opposite happens.

In bond markets, at least American bond markets nowadays, equilibrium happens very fast. In this class, we'll just assume the equilibrium always holds immediately.

So, the market price of the bond in question will be the price that solves the above equation. And that determines the yield on the risky bond.

For a specific example, let's say that we're talking about a one-year single-payment bond issued by the IBM Corporation. The IOU on the bond is \$1000. People in financial markets estimate the probability of default on the bond to be 1/4. And the yield on one-year zero-coupon Treasury bonds is five percent.

What is the equilibrium market price of the IBM bond? It is the price that makes this true:

$$0.05 = \frac{1}{4} \cdot (-1) + \frac{3}{4} \cdot \left[\frac{1000}{P_{IBM}} - 1 \right]$$

This is an algebra problem. Take the equation and solve for P_{IBM} . Your answer should be:

$$P_{IBM} = 1000 \frac{3}{4} \frac{1}{1.05} = \$714.29$$

b) Expected value of the rate of return to selling a bond before it matures

Remember the rate of return to selling a bond before it matures, denoting the buying price as ${}_m P_t$ and the selling price as

$${}_{m-n} P_{t+n}:$$

$$RER = \sqrt[n]{\frac{{}_{m-n}P_{t+n}}{{}_mP_t}} - 1 = \left(\frac{{}_{m-n}P_{t+n}}{{}_mP_t} \right)^{1/n} - 1$$

${}_{m-n}P_{t+n}$ is uncertain as of time t , when the bond is purchased. Thus, at that time the rate of return is a random variable.

The expected value of the rate of return is denoted:

$$E[RER] = E \left[\sqrt[n]{\frac{{}_{m-n}P_{t+n}}{{}_mP_t}} - 1 \right] = E \left[\left(\frac{{}_{m-n}P_{t+n}}{{}_mP_t} \right)^{1/n} - 1 \right]$$

To think about this, an investor maps out possible future scenarios with respect to the future price of the bond, which is to say possible future scenarios with respect to bond yields in the future: the bond's future price will be determined by bond yields prevailing at the time the bond is sold.

For a simple example, let's say that our bond market participants think there are only three possible scenarios with respect to future bond yields. Call them A, B and C. The probability of scenario A is x_A . The probability of scenario B is x_B .

That means, of course, that the probability of scenario C is $(1 - x_A - x_B)$. To keep things simple, let's skip a step and say that our bond market participants have already done the math for this particular bond, with its particular IOU, to get the price of the bond under each of the three possible yield scenarios. Under scenario A the bond's price will be P_A . The bond's price under scenario B will be P_B ; under scenario C, P_C . Which gives us this table:

Possible scenarios	Probability	Realized return
A	x_A	$\left(\frac{{}_{m-n}P_{At+n}}{{}_mP_t} \right)^{1/n} - 1$
B	x_B	$\left(\frac{{}_{m-n}P_{Bt+n}}{{}_mP_t} \right)^{1/n} - 1$
C	$(1 - x_A - x_B)$	$\left(\frac{{}_{m-n}P_{Ct+n}}{{}_mP_t} \right)^{1/n} - 1$

and:

$$E[RER] = x_A \cdot \left[\left(\frac{{}_{m-n}P_{At+n}}{{}_mP_t} \right)^{1/n} - 1 \right] + x_B \cdot \left[\left(\frac{{}_{m-n}P_{Bt+n}}{{}_mP_t} \right)^{1/n} - 1 \right] + (1 - x_A - x_B) \cdot \left[\left(\frac{{}_{m-n}P_{Ct+n}}{{}_mP_t} \right)^{1/n} - 1 \right]$$

The assumption for the expectations hypothesis implies that, in equilibrium, the expected value of the rate of return to selling a bond n years from now (before the bond matures) must equal today's yield on a zero-coupon Treasury bond that matures n years from now. So it must be true that:

$${}_n i_t = x_A \cdot \left[\left(\frac{{}_{m-n}P_{At+n}}{{}_mP_t} \right)^{1/n} - 1 \right] + x_B \cdot \left[\left(\frac{{}_{m-n}P_{Bt+n}}{{}_mP_t} \right)^{1/n} - 1 \right] + (1 - x_A - x_B) \cdot \left[\left(\frac{{}_{m-n}P_{Ct+n}}{{}_mP_t} \right)^{1/n} - 1 \right]$$

The equilibrium current price of the bond ${}_mP_t$ is the value that solves this equation. The equation above is messy, but the equation becomes simple if you assume that the bond will be sold in just one year ($n=1$). Make up an example like that for yourself and solve for the price.

4) Expected value of the return to rolling over a series of one-year bonds or loans

One way a lender can arrange to get a payment coming n years in the future is by making a series of one-year loans, rolling over the principal and interest on the loans until cashing out at time $t+n$.

Another way is to buy one-year bonds, rolling over the IOU's on the bonds into more one-year bonds, until cashing out at time $t+n$.

Recall that we can describe both of these operations the same way. The lender starts out with $\$X$ (lending out that much, or spending that much on bonds). The amount of money he will have at the end when he cashes out is:

$$X(1 + {}_1i_t)(1 + {}_1i_{t+1})(1 + {}_1i_{t+2})\dots\dots\dots(1 + {}_1i_{t+n-1})$$

Here I am using ${}_1i$ to denote the yield on a one-year bond or the interest rate on a one-year loan. The realized return on this operation, expressed on an annual basis as we express other returns, is:

$$\left(\frac{X(1 + {}_1i_t)(1 + {}_1i_{t+1})\dots\dots\dots(1 + {}_1i_{t+n-1})}{X} \right)^{1/n} - 1 = ((1 + {}_1i_t)(1 + {}_1i_{t+1})\dots\dots\dots(1 + {}_1i_{t+n-1}))^{1/n} - 1$$

Future one-year yields or interest rates are uncertain. Thus, as of time t , when the operation begins, the return is a random variable. The expected value of the return is denoted:

$$E \left[((1 + {}_1i_t)(1 + {}_1i_{t+1})\dots\dots\dots(1 + {}_1i_{t+n-1}))^{1/n} \right] - 1$$

The assumption for the expectations hypothesis implies that, in equilibrium, the expected value of the return to rolling over one-year bonds or loans for n years must equal today's yield on a zero-coupon Treasury bond that matures n years from now. So:

$${}_n i_t = E \left[((1 + {}_1i_t)(1 + {}_1i_{t+1})\dots\dots\dots(1 + {}_1i_{t+n-1}))^{1/n} \right] - 1$$

Well, this looks like a mess! How are we going to deal with all of this multiplication and taking n th roots? I CAN'T DEAL WITH THAT!

Relax. There is a handy approximation that makes all this *easy* to deal with. It is that the annualized rate of return to rolling over a series of one-year investments between now and n years from now is *approximately* - not exactly, but very close - equal to the average of the one-year interest rate or yield between now and n years from now. I mean this:

$$\left((1 + {}_1i_t)(1 + {}_1i_{t+1})\dots\dots\dots(1 + {}_1i_{t+n-1}) \right)^{1/n} - 1 \approx \frac{{}_1i_t + {}_1i_{t+1} + {}_1i_{t+2} + \dots\dots\dots + {}_1i_{t+n-1}}{n}$$

The squiggly "equals sign" is a mathematical symbol used to denote "approximately equal." So, for expected value,

$$E \left[\left((1 + {}_1i_t)(1 + {}_1i_{t+1})\dots\dots\dots(1 + {}_1i_{t+n-1}) \right)^{1/n} \right] \approx E \left[\frac{{}_1i_t + {}_1i_{t+1} + {}_1i_{t+2} + \dots\dots\dots + {}_1i_{t+n-1}}{n} \right]$$

Under the assumption for the expectations hypothesis,

$${}_n i_t \approx E \left[\frac{{}_1i_t + {}_1i_{t+1} + {}_1i_{t+2} + \dots\dots\dots + {}_1i_{t+n-1}}{n} \right]$$

In this class, we will forget that this is an approximation and treat it as an ordinary equation.

5) Expected value of the return to rolling over a series of overnight loans

Here is our last example. It is the one that is going to lead into our theory of term structure and the yield curve. It is about "overnight loans." I haven't talked about overnight loans yet. To keep things simple, the shortest-maturity investments I have dealt with have been one-year bonds or loans (though I have mentioned that there are shorter-term bonds called "bills"). But in reality there is lots and lots of lending at the overnight maturity. This is the shortest maturity at which lending regularly takes place in America.

It literally means overnight: the lender gives the borrower money by the end of the business day, five or six pm; the borrower promises to repay the lender, with interest, at the beginning of the following business day. Over weekends, the lender gives the borrower money at the end of Friday, promising to repay on Monday morning. On weekends when financial markets will be closed Monday because of a national holiday, the borrower repays Tuesday morning. Across Good Friday, when financial markets are closed even though it's not a national holiday..well, let's forget about all that. In this class, we'll pretend there are no weekends or holidays, so that overnight lending takes place 365 days a year.

Fortunately, we needn't worry about overnight bonds. An overnight bond would be one that is issued on Tuesday, say, with the IOU supposed to be paid on Wednesday. There is no such thing!

We'll need to introduce more notation to deal with overnight loans. First, we'll say that the maturity of the loan is "0," so that the interest rate on an overnight loan is ${}_0i$. Second, we'll denote today, tomorrow and so on by $d, d+1, d+2, \dots$. Thus:

${}_0i_d$ is the overnight interest rate today.

${}_0i_{d+1}$ is the overnight interest rate tomorrow.

${}_0i_{d+2}$ is the overnight rate day after tomorrow
and so on.

You can "roll over" overnight loans just as you roll over one-year loans or bonds. This is done *a lot*. So we need to think about the annualized return to rolling over overnight loans for many days, cashing out at some point in the future.

Fortunately, the approximation I introduced just above, about the annualized return to rolling over a series of one-year loans and bonds, works for overnight loans too. Consider the annualized return to rolling over overnight loans starting today, ending a year from today. This is approximately equal to:

$$\frac{{}_0i_d + {}_0i_{d+1} + {}_0i_{d+2} + \dots + {}_0i_{d+365-1}}{365} \quad (\text{Remember, we are pretending there are no weekends or holidays.})$$

If we roll over overnight loans from today until *two* years from today, the return is approximately:

$$\frac{{}_0i_d + {}_0i_{d+1} + {}_0i_{d+2} + \dots + {}_0i_{d+729}}{730}$$

And so on.

Future overnight loan rates are uncertain. Thus, as of today, when the operation begins, these returns are random variables.

The assumption for the expectations hypothesis implies that, in equilibrium, the expected value of the return to rolling over overnight loans for one year must equal today's yield on a one-year zero-coupon Treasury bond.

$${}_1i_t = E \left[\frac{{}_0i_d + {}_0i_{d+1} + {}_0i_{d+2} + \dots + {}_0i_{d+365-1}}{365} \right]$$

Note that I am mixing up the different frequencies of my time indicators here - mixing up the t 's with the d 's. Sorry, can't avoid that.

Going on, the expected value of the return to rolling over overnight loans for *two* years must equal today's yield on a *two*-year zero-coupon Treasury bond:

$${}_2i_t = E \left[\frac{{}_0i_d + {}_0i_{d+1} + {}_0i_{d+2} + \dots + {}_0i_{d+729}}{730} \right]$$

And so on. This is how we will get term structure and the yield curve.

4) The yield curve

a) Introduction

Well, at long last here we are: the term structure. The expectations hypothesis explains it in terms of the last example we went over, the one about the relationship between bond yields and expected future overnight rates. The idea is that expectations of future overnight rates determine today's yields on Treasury bonds: the yield on an m -year Treasury bond is equal to the expected value of the average value of the overnight rate from today through m years from now. All other yields and interest rates are equal to yields on Treasury bonds at matching maturities *plus* default-risk and liquidity premiums. (Recall that the assumption for the expectations hypothesis also tells you exactly how big a default-risk premium should be, given the probability of default estimated by financial market participants.) The shape of the yield curve - whether it is flat, upward or downward-sloping - is just a reflection of expectations of what will happen to overnight rates in the future.

You might be asking yourself: "what is so special about overnight rates? Why are they the starting point? Why don't we say that Treasury yields determine expected overnight rates, rather than the other way around? The equations in part D) would work the same either way." Good question! The answer is that we believe that in a special way overnight rates are "*exogenous*" to financial markets, determined by factors *outside* financial markets. Overnight rates are determined by the policymakers in the central bank - in America, the members of the Federal Reserve's "Federal Open Market Committee" (FOMC). We'll return to this point below.

Right now, we're going to further examine the relationship between Treasury yields and expected future overnight rates under the expectations hypothesis. We will figure out the conditions under which the yield curve would be flat *versus* upward-sloping or downward-sloping. We'll see that the yield curve is:

- *upward-sloping* if market participants believe future overnight rates are likely to be higher in the future than they are today. That is, future overnight rates might be about the same as they are today or higher, but it is very unlikely they will be lower than current overnight rates.
- *downward-sloping* if market participants believe future overnight rates are likely to be lower in the future than they are today. Future overnight rates might be about the same as they are today or lower, but it is very unlikely they will be higher than current overnight rates.
- *flat* if market participants believe future overnight rates may be the same as they are today, or lower, or high - no reason to think they will go in a particular direction.

I'll demonstrate this with examples. For our examples, our yield curve graphs will show today's overnight rate ${}_0i$ along with today's Treasury bond yields at the one, two, and three-year maturities (${}_1i$, ${}_2i$, ${}_3i$). Real yield curves, the one you find in newspapers and on financial websites, show Treasury yields at maturities from three months to thirty years.

b) Beliefs about future overnight rates and resulting yield curve

i) Future overnight rates may rise or stay the same

Suppose that the overnight rate today is 5 percent. People think that it will remain around 5 percent for six months. On any particular day within that period the overnight rate may be a bit higher or lower than five percent, but it will be five percent on average across the six months. After that, the rate may rise or stay the same. To keep things simple, say a probability of 1/2 that the rate will rise. If it rises, it will rise by one percent to 6 percent.

The first point on the yield curve is easy: ${}_0i$ is 5 percent.

What is ${}_1i$? It is the expected value of the average value of the overnight rate from today through one year from today.

Scenario	Probability	Average value of ${}_0i$
A (rise)	1/2	$5\frac{1}{2}$ (six months of 5 percent, six months of 6 percent)
B (stay same)	1/2	5

$${}_1i = \frac{1}{2} \cdot 5\frac{1}{2} + \frac{1}{2} \cdot 5 = 5\frac{1}{4} = 5.25$$

And ${}_2i$? That's the expected value of the average value of the overnight rate from today through *two* years from today.

Scenario	Probability	Average value of ${}_0i$
A (rise)	1/2	$5\frac{3}{4}$ (six months of 5 percent, eighteen months of 6 percent)
B (stay same)	1/2	5

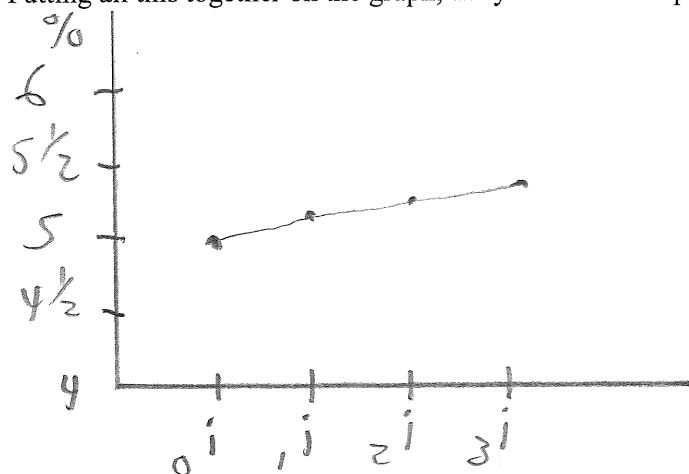
$${}_2i = \frac{1}{2} \cdot 5\frac{3}{4} + \frac{1}{2} \cdot 5 = 5\frac{3}{8} = 5.375$$

Finally, ${}_3i$ is the expected value of the average value of the overnight rate from today through three years from today.

Scenario	Probability	Average value of ${}_0i$
A (rise)	1/3	$5\frac{5}{6}$ (six months of 5 percent, thirty months of 6 percent)
B (stay same)	1/3	5

$${}_3i = \frac{1}{2} \cdot 5\frac{5}{6} + \frac{1}{2} \cdot 5 = 5\frac{5}{12} = 5.416$$

Putting all this together on the graph, the yield curve is upward sloping:



The yield curve is *generally* upward-sloping when market participants believe future overnight rates are likely to be higher in the future than they are today, or the same, but unlikely to be lower. Make up some examples for yourself.

ii) Future overnight rates may fall or stay the same

In this case, as before, the overnight rate today is 5 percent and people think that it will remain around 5 percent for six months. But after that, the rate may *fall* or stay the same, with probability of 1/2 for each. If the rate falls, it will fall by one percent to 4 percent. In this case, as in the previous one, the first point on the yield curve (current ${}_0i$) is 5 percent.

${}_1i$ is the expected value of the average value of the overnight rate from today through one year from today.

Scenario	Probability	Average value of ${}_0i$
A (fall)	1/2	$4\frac{1}{2}$ (six months of 5 percent, six months of 4 percent)
B (stay same)	1/2	5

$${}_1i = \frac{1}{2} \cdot 4\frac{1}{2} + \frac{1}{2} \cdot 5 = 4\frac{3}{4} = 4.75$$

${}_2i$ is the expected value of the average value of the overnight rate from today through two years from today.

Scenario	Probability	Average value of ${}_0i$
A (fall)	1/2	$4\frac{1}{4}$ (six months of 5 percent, eighteen months of 4 percent)
B (stay same)	1/2	5

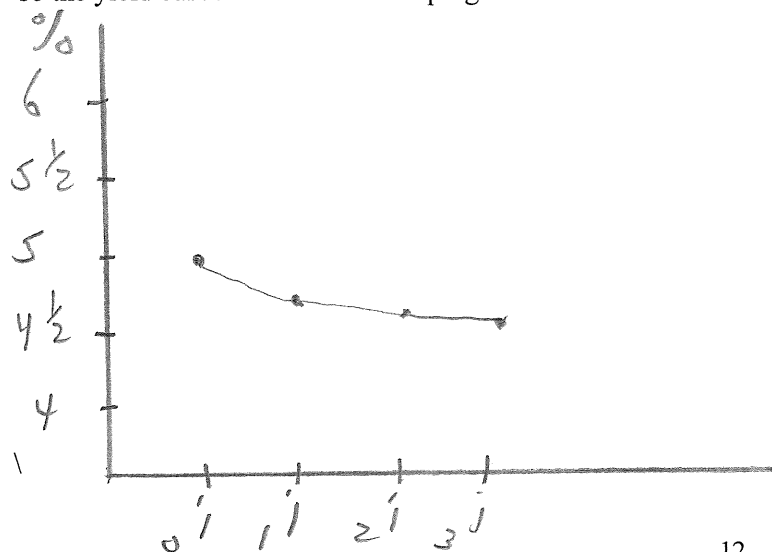
$${}_2i = \frac{1}{2} \cdot 4\frac{1}{4} + \frac{1}{2} \cdot 5 = 4\frac{5}{8} = 4.625$$

${}_3i$ is the expected value of the average value of the overnight rate from today through three years from today.

Scenario	Probability	Average value of ${}_0i$
A (fall)	1/2	$4\frac{1}{6}$ (six months of 5 percent, thirty months of 4 percent)
B (stay same)	1/2	5

$${}_3i = \frac{1}{3} \cdot 4\frac{1}{6} + \frac{1}{2} \cdot 5 = 4\frac{7}{12} = 4.583$$

so the yield curve is downward-sloping:



The yield curve is *generally* downward-sloping erally true when market participants believe future overnight rates are likely to be lower in the future than they are today, or the same, but unlikely to be higher.

iii) Future overnight rates may rise, fall, or stay the same

In this case the overnight rate today is 5 percent. People think that it will remain around 5 percent for about six months. After that, the rate may rise, fall, or or stay the same - all equally likely, with a probability of 1/3 each. If the rate rises, it will rise one percent, to 6 percent. If it falls, it will fall by the same amount, to 4 percent. Again, first point ($_0i$) is 5%.

$_1i$ is the expected value of the average value of the overnight rate from today through one year from today.

Scenario	Probability	Average value of $_0i$
A (rise)	1/3	$5\frac{1}{2}$ (six months of 5 percent, six months of 6 percent)
B (fall)	1/3	$4\frac{1}{2}$ (six months of 5 percent, six months of 4 percent)
C (stay same)	1/3	5

$$_1i = \frac{1}{3} \cdot 5\frac{1}{2} + \frac{1}{3} \cdot 4\frac{1}{2} + \frac{1}{3} \cdot 5 = 5$$

$_2i$ is the expected value of the average value of the overnight rate from today through two years from today.

Scenario	Probability	Average value of $_0i$
A (rise)	1/3	$5\frac{3}{4}$ (six months of 5 percent, eighteen months of 6 percent)
B (fall)	1/3	$4\frac{1}{4}$ (six months of 5 percent, eighteen months of 4 percent)
C (stay same)	1/3	5

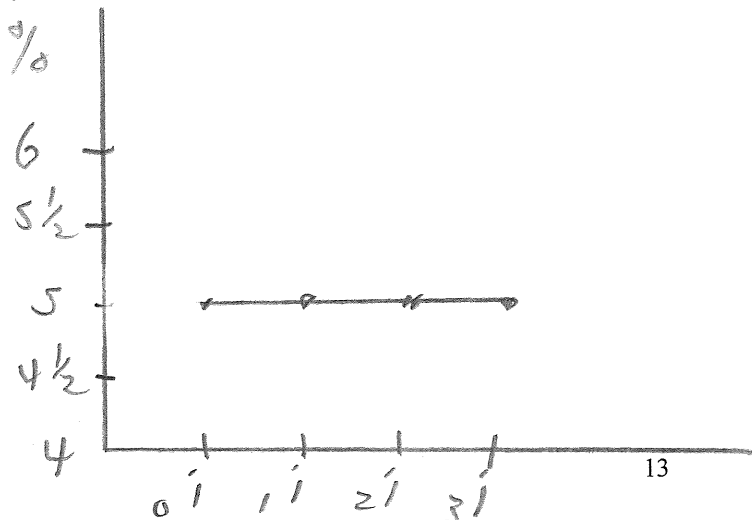
$$_2i = \frac{1}{3} \cdot 5\frac{3}{4} + \frac{1}{3} \cdot 4\frac{1}{4} + \frac{1}{3} \cdot 5 = 5$$

$_3i$ is the expected value of the average value of the overnight rate from today through three years from today.

Scenario	Probability	Average value of $_0i$
A (rise)	1/3	$5\frac{5}{6}$ (six months of 5 percent, thirty months of 6 percent)
B (fall)	1/3	$4\frac{1}{6}$ (six months of 5 percent, thirty months of 4 percent)
C (stay same)	1/3	5

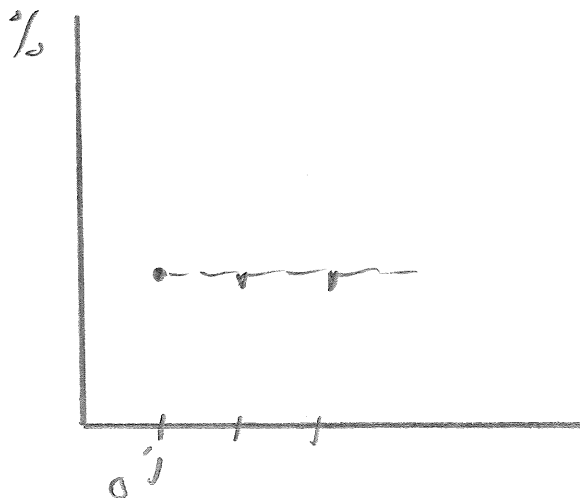
$$_3i = \frac{1}{3} \cdot 5\frac{5}{6} + \frac{1}{3} \cdot 4\frac{1}{6} + \frac{1}{3} \cdot 5 = 5$$

so the yield curve is flat:

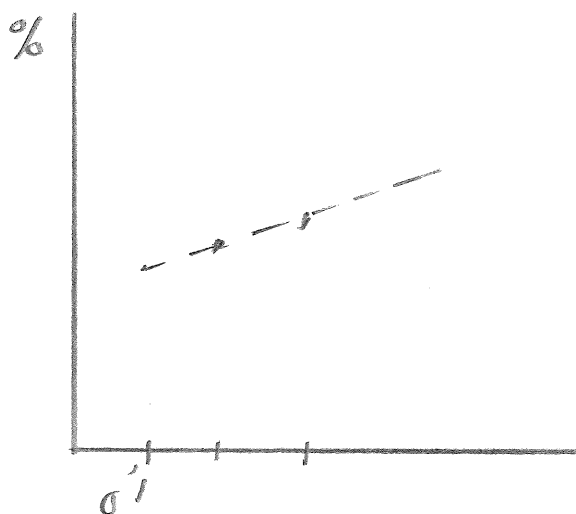


iv) Summary

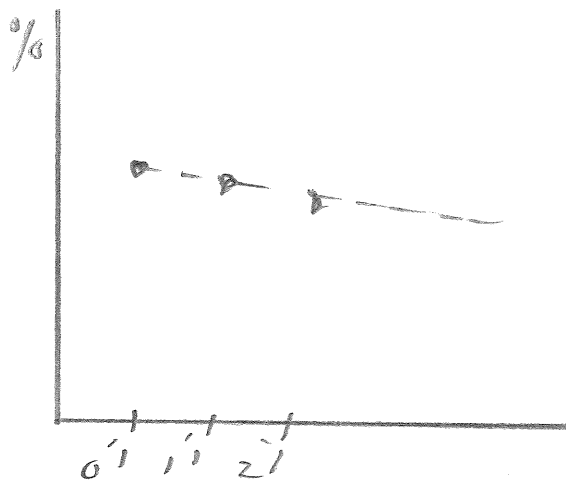
Flat yield curve when market participants believe future overnight rates may be higher, lower, or the same as today's - no reason to expect any particular direction of movement. To put it another way, today's overnight rate is not especially high or low, relative to the likely future level of overnight rates.



Upward-sloping yield curve when market participants believe future overnight rates may be higher than today's or the same as today's, but unlikely to be lower. To put it another way, today's overnight rate is especially low relative to the likely future level of overnight rates.



Downward-sloping yield curve when market participants believe future overnight rates may be lower than today's or the same as today's, but unlikely to be higher. To put it another way, today's overnight rate is especially high relative to the likely future level of overnight rates.



Notice that I drew the yield curves with dotted lines. In a minute, you'll see why.

D) Term premiums

1) A puzzle

I said at the beginning of this section that the expectations hypothesis is a useful part of our theory of the term structure, but is incomplete in itself because it is inconsistent with a well-know fact about the yield curve. Here is the fact that is inconsistent with the expectations hypothesis is: on *most* days the yield curve is upward-sloping; days when the yield curve is flat are fairly rare; days when the yield curve is downward sloping are quite rare. In fact a downward-sloping yield curve is so abnormal that is it called an "inverted" yield curve.

Why is this fact inconsistent with the expectations hypothesis? Recall that under the expectations hypothesis the yield curve is upward-sloping when people believe future overnight rates are likely to be higher than today's overnight rate - today's overnight rates are especially low relative to the likely future level of overnight rates. Thus, to explain the fact that the yield curve is usually upward-sloping using the expectations hypothesis, one would have to say that people *usually* think future overnight rates are likely to be higher than today's overnight rate. But that would be crazy. It is like saying that you usually think you will weigh more next week than you do today. That could only be true if you are getting fatter and fatter forever. It is like saying the usual weather forecast is that temperatures will be lower next month than they are today. That could only be true in a world that was getting colder and colder over time. (In fact, because of global warming the opposite is not so crazy, but you get my point.)

To solve the puzzle, we hypothesize that the yield on a bond of maturity m is equal to the expected value of the average value of future overnight rates over the next m years *plus* something. The extra something is called a "term premium."

2) Solution: term premiums

Term premiums can be defined like this. The yield on a one-year Treasury bond is equal to:

$${}_1i_t = E \left[\frac{{}_0i_d + {}_0i_{d+1} + {}_0i_{d+2} + \dots + {}_0i_{d+365-1}}{365} \right] + {}_1\tau_t$$

The two-year yield is:

$${}_2i_t = E \left[\frac{{}_0i_d + {}_0i_{d+1} + {}_0i_{d+2} + \dots + {}_0i_{d+729}}{730} \right] + {}_2\tau_t$$

The three-year yield is:

$${}_3i_t = E \left[\frac{{}_0i_d + {}_0i_{d+1} + {}_0i_{d+2} + \dots + {}_0i_{d+1094}}{1095} \right] + {}_3\tau_t$$

Generally, the yield on a Treasury bond of maturity m is:

$${}_mi_t = E \left[\frac{{}_0i_d + {}_0i_{d+1} + {}_0i_{d+2} + \dots + {}_0i_{d+\dots}}{m \bullet 365} \right] + {}_m\tau_t$$

${}_1\tau_t, {}_2\tau_t, {}_3\tau_t, \dots, {}_m\tau_t$ are the term premiums. They mean that the yields are higher than the expected values of average future overnight rates. Notice that term premiums are different at different maturities. There is one term premium for one year bonds (${}_1\tau_t$), a different term premium for two-year bonds (${}_2\tau_t$), and so on.

Furthermore, term premiums tend to be *larger* for bonds of *longer* maturity. Thus:

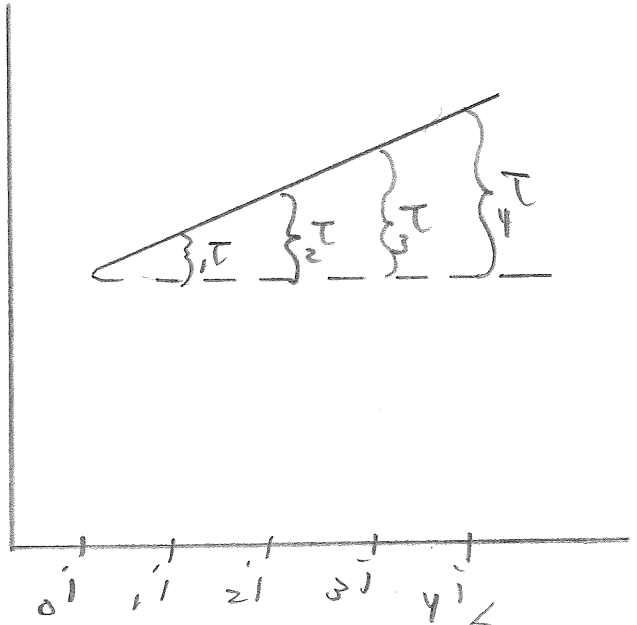
$${}_1\tau_t < {}_2\tau_t < {}_3\tau_t < {}_4\tau_t < \dots$$

Finally, notice that our notation allows for the possibility that term premiums can change over time. ${}_1\tau_t$ can be different from ${}_1\tau_{t+1}$, and so on.

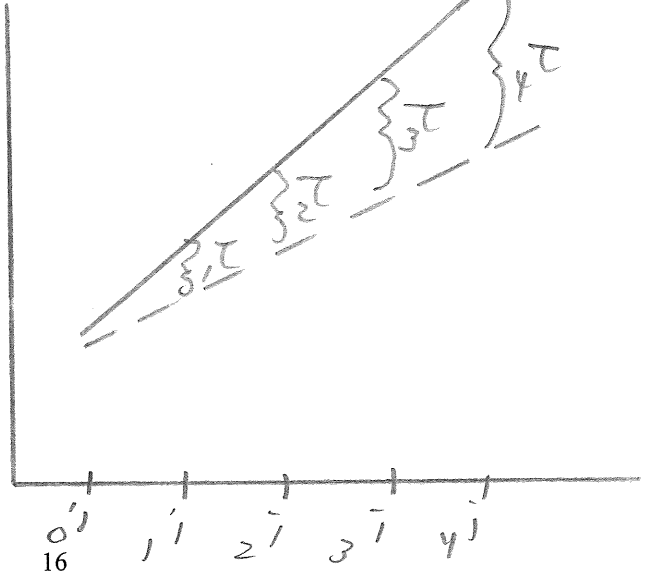
3) Yield curves with term premiums

How do term premiums solve the puzzle? Let me draw what yield curves will look like in each of the cases that I drew above, once I have added the term premiums to bond yields. As above, I will use dotted lines to draw the "expectations-hypothesis" yield curves, that is what the yield curves would look like *without* term premiums. I will use solid lines to draw what the yield curves look like *with* term premiums.

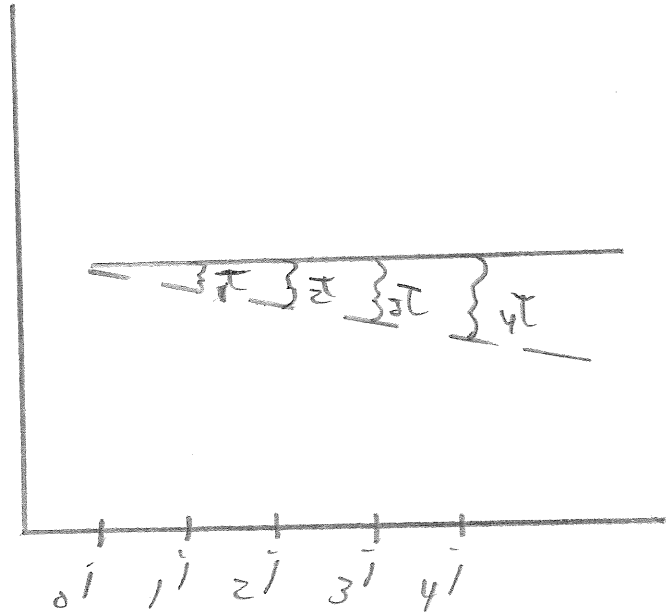
Market participants believe future overnight rates may be higher, lower, or the same as today's - no reason to expect any particular direction of movement. To put it another way, today's overnight rate is not especially high or low, relative to the likely future level of overnight rates.



Market participants believe future overnight rates may be higher than today's or the same as today's, but unlikely to be lower. To put it another way, today's overnight rate is especially low relative to the likely future level of overnight rates.



Market participants believe future overnight rates may be lower than today's or the same as today's, but unlikely to be higher. To put it another way, today's overnight rate is especially high relative to the likely future level of overnight rates.



Notice that once you put in term premiums, yield curves are upward-sloping *most of the time*, as they are in reality. The yield curve is upward-sloping *not only* when people think today's overnight rate is especially low relative to the likely future level of overnight rates, *but also* when today's overnight rate is not especially high or low relative to the likely future level of overnight rates.

4) Explanation of term premiums: interest-rate risk

So far, so good. But what explains the existence of term premiums?

Remember that generally a "premium" in the interest rate or yield on investment A relative to an alternative investment B is there because there is *something bad* about investment A relative to investment B. (Think about default-risk and liquidity - should be "illiquidity" - premiums).

What is bad about Treasury bonds relative to lending overnight? And what is especially bad about longer-term Treasury bonds relative to shorter-term Treasury bonds, so that term premiums increase with maturity?

Interest-rate risk! Any investor holding a bond, who thinks there is a chance she will have to sell the bond before it matures, must worry about interest-rate risk, that is the risk that an unexpected increase in bond yields will lower the price of the bond. Because of interest-rate risk, a bondholder can actually *lose money* holding a bond. And remember that interest-rate risk is greater for bonds of longer maturity. That is not true of overnight loans.

If the yield on a Treasury bond were just equal to the expected return to overnight lending, most investors would not buy Treasury bonds. They would choose to lend overnight instead. Prices of Treasury bonds must be low enough to give investors some extra yield, relative to overnight lending, as compensation for taking on interest-rate risk. That extra yield is term premiums.

VI) Liquidity

- A) Introduction and review
- B) What determines the bid-ask spread on a bond?
- C) Fire sale
- D) Why does it take more/less time to sell a type of bond at the highest possible price?
- E) General idea: the “lemons problem”
 - 1) Introduction
 - 2) Symmetric versus asymmetric information
 - 3) Knowledgeable buyers
 - 4) Lemons problem
- F) The lemons problem and liquidity of bonds
 - 1) Asymmetric information about default risk
 - 2) Lemons problems in bonds arise naturally
 - 3) Lemons problems in bonds are bad for everybody
 - 4) Things that can alleviate lemons problems in bond markets
 - a) Bond ratings
 - b) Financial disclosures
- G) Companies that cannot issue bonds

VI) Liquidity

A) Introduction and review

I hope you remember what I said about liquidity earlier. What I said was the following. “Liquidity” refers to the ease and speed with which you can convert an asset into cash. One component of liquidity is how long it takes to sell an asset for the highest possible price - I mean the highest price one is likely to get for that asset. Another component of liquidity is any work that must be done or monetary costs that must be paid to sell the asset. Relatively illiquid assets must pay higher returns. A “liquidity premium” is the extra interest rate or yield that an asset pays because it is relatively illiquid.

For loans, a monetary cost of selling the assets is fees to lawyers to arrange the transfer of a borrower’s debt obligation from the original lender to the buyer of the loan.

For bonds, monetary costs of selling can be a fee paid to a bond broker to arrange the sale of a bond, or bond dealer’s “bid-ask spread.” A bond dealer, unlike a broker, buys and sells bonds herself. She makes a public offer to sell a bond at her “ask” price. The ask price is about equal to the highest price one is likely to get for that bond. She offers to buy the bond for a “bid” price. The bid price is lower than the ask price, so that the bond dealer can profit from the difference. Thus, a dealer’s bid price must be lower than the price a bondholder would get from selling the bond directly to someone willing to pay the dealer’s bid price. So why do bondholders sell bonds to dealers? Because it might take a bondholder a long time to find someone willing to buy at the higher price, and it might be trouble too. The bid-ask spread is in effect the cost to a bondholder of selling a bond *through* a dealer, that is selling to bond to the dealer who then sells it on to the ultimate buyer after taking a “cut.” The dealer’s cut is the bid-ask spread. Bid-ask spreads are bigger for some bonds than for others. The larger the bid-ask spread on a bond, the more costly it is to sell through a dealer, hence the less liquid is the bond.

All of that is what I said before. Now, in this section I return to the concept of liquidity to discuss a *fundamental determinant* of liquidity. The fundamental determinant of liquidity that I will discuss here affects *both* a dealer’s bid-ask spread *and* the amount of time it would take for a bondholder to sell a bond himself. It is related to default risk, but it is not default risk *per se*. It is about the information about a bond’s default risk that is available to potential bond buyers. It is specifically about the “symmetry” of information about default risk.

B) What determines the bid-ask spread on a bond?

Why are bid-ask spreads bigger for some bonds than for others? For a bond dealer, just as for a bondholder trying to sell a bond himself, some types of bond sell quickly. Other types of bonds are slow sellers. Bond dealers "charge" bigger bid-ask spreads on slow-selling bonds.

- Why? First, understand that a bond dealer must hold an *inventory* of bonds to sell, like the inventory of goods held by a retailer. It is costly for a retailer to hold goods in inventory. Typically, a retailer borrows to get the money to buy his inventory of goods. (Retailers borrow from banks or by selling the kind of short-term bond called commercial paper.) The retailer pays off the borrowing with the proceeds of selling the goods. If the goods sell quickly, the retailer can pay off his borrowing faster, so he doesn't have to pay much interest on the loan. If the goods sell slowly, the retailer must borrow for longer, paying more total interest. Thus, holding an inventory of slow-selling goods is more costly for a retailer.

Similarly, bond dealers borrow to finance their inventories of bonds. Holding an inventory of slow-selling bonds is more costly for a dealer. The longer the average bond remains in inventory, the higher is the dealer's borrowing cost. Slow-selling bonds are more costly for a dealer to handle.

C) Fire sale

What happens if a bondholder or bond dealer is holding slow-selling bonds - bonds that take time to sell at the highest possible price - and the bondholder or bond dealer finds that she needs to get her hands on cash *immediately*? Then the bonds must be sold quickly, perhaps at very low prices.

- In financial markets, such a situation is referred to as a "fire sale." This is when an illiquid asset must be sold quickly and therefore at a low price.

The phrase is an analogy to a fire sale in a retail business. This is when a retailer must sell off his stock of goods as fast as possible and therefore greatly marks down his prices. Such a situation can arise when a fire damages the building containing the store. Hence "fire sale."

D) Why does it take more/less time to sell a bond at the highest possible price?

For some bonds, there is not much variation in the price different people would be willing to pay for the bond. Just about everybody is willing to pay the same price. Those bonds will sell quickly at that price. A bondholder trying to sell the bond himself could sell it quickly. Bond dealers' bid-ask spread on the bond is small. These are relatively *liquid*. A

For other bonds, there is wide variation in the prices different people would be willing to pay for the bond. Some people would be willing to buy the bond at a relatively high price. But many other people would not pay that much for the bond. A bondholder trying to sell a bond himself must spend time and trouble to find one of the right buyers. A bond dealer selling the bond might have to wait a long time for one of the right buyers to come along, so dealers charge a large bid-ask spread on the bond. Those bonds are relatively *illiquid*.

What determines whether a bond falls more into the first category, or the second? This is where symmetry of information about default risk comes in.

E) General idea: the "lemons problem"

1) Introduction

There is a problem that can come up when people try to sell something - a good, a service, a financial asset such as a bond. It can make the thing illiquid. In extreme cases it can make it practically impossible to sell the thing at all. You might have heard about it in other economics classes. It is called the lemons problem. A lemons problem can occur when:

- units of the thing in question vary in quality: some units are good, some units are bad
- people *know* that the units of this thing vary in quality
- information people have about the quality of a particular unit is *asymmetric*
- everyone knows that information is asymmetric.

In this subsection I will lay out the general idea of a lemons problem. In the next subsection I will explain how it applies to bonds specifically.

2) Symmetric versus asymmetric information

Economists say that information is "symmetric" when everyone has the same information about something. Information is "asymmetric" when some people have relevant information that other people don't have. (This is an odd use of the words symmetric and asymmetric, I know, but it is the way economists use them here.)

Consider the thing that people are trying to sell. If everyone has the same information about the quality of an individual unit of the thing, then we would say that information about quality is symmetric. If information about quality is symmetric, then the thing will be easy to sell - it will be liquid. There will be many people willing to buy any given unit of the item. Everyone will be willing to pay about the same price for the unit. The thing will be liquid.

One way that information could be symmetric is if *everyone* can easily observe the quality of an individual unit of the item. In this case, a buyer and seller will agree to a low price if the item is bad, a high price if the item is good. Both good and bad items can be sold quickly.

Another way that information can be symmetric is if *no one* can observe the quality of the item to be sold. You might guess that this situation is bad, but actually it's fine - the market will still function well. Neither the buyer nor the seller knows the quality of the good. Because they have the same information, they place the same probability on the item being bad. They will quickly agree to a price that reflects that probability. A buyer will be happy if the item turns out to be good, sad if the item turns out to be bad. But again all items can be sold quickly.

What if some people have better information about the quality of an individual unit than other people have? Then information about quality is asymmetric.

3) Knowledgeable buyers

When information about quality of a thing is asymmetric, some people will have relatively good information about the quality of an individual unit. A person who has relatively good information, and *knows* that she has relatively good information, is called a "knowledgeable buyer."

4) Lemons problem

The "lemons problem" comes up if information about the quality of the item is asymmetric, and people with relatively bad information know that there are other people who have better information.

Under these circumstances a person who doesn't know the quality of the item will suspect that anyone trying to sell a unit is trying to sell that unit because the seller knows the unit is a bad one - if it is a good unit, why wouldn't the seller want to keep it? So the people who don't know the quality of the item will not buy any units, or buy only at very low prices.

Anyone trying to sell a high-quality unit of the item will want to find a knowledgeable buyer. A knowledgeable buyer is not afraid of being rooked by the seller, and will be willing to pay a relatively high price for a good unit of the item. If there aren't many knowledgeable buyers, it could take a long time to sell the item at the price a knowledgeable buyer would be willing to pay. The thing will be illiquid. (If there are almost no knowledgeable buyers then the thing might be practically unsellable except at a low price.)

A market like this is called a "market for lemons."

What happens if a seller in a market for lemons needs to sell quickly? Too bad for him! He may not find a knowledgeable buyer in time. Then he will have to sell the item at a very low price.

F) The lemons problem and liquidity of bonds

1) Asymmetric information about default risk

In the case of a bond, "quality" means default risk - the risk that the issuer of the bond will not pay the IOU(s) as promised. For some bonds, information about default risk is symmetric - this can be because no one has much information to assess default risk, or because everyone has lots of information to assess default risk. For these bonds, there is no lemons problem. Lots of people are willing to buy the bond at about the same price. The bond is liquid.

A lemons problem arises in sales of a bond when there is asymmetric information about the bond's default risk. The lemons problem makes the bond a slow seller, hence illiquid. A bondholder trying to sell the bond himself must spend time and trouble to find a knowledgeable buyer. A bond dealer charges a large bid-ask spread on the bond. Because the bond is illiquid, its yield is relatively high. Its yield contains a liquidity premium.

Note that default risk *per se* does not cause the lemons problem. A bond can have high default risk and still be very liquid, as long as:

- many people have the same information about the bond's default risk
- they know that other people have the same information about the bond's default risk.

A lemons problem arises if potential bond buyers suspect that there are some people in the market who have special, extra information about the bond's default risk.

2) Lemons problems in bonds arise naturally

It is easy for a lemons problem to arise in sales of a bonds issued by companies. A company will have to default on its bonds if it does not generate enough revenue to pay the IOUs, and goes bankrupt. Some people, such as a company's managers, their family and friends, are naturally going to be the first to know if a business is beginning to fail, or is in a dangerous situation. That means information is asymmetric.

3) Lemons problems in bonds are bad for everybody

Other things equal, yields are higher on less-liquid bonds (liquidity premiums). Thus, a firm can benefit from avoiding lemons problems in its bond issues: that would allow the firm to borrow more cheaply by lowering the yield on its bonds.

For society as a whole, reducing liquidity premiums generally lowers the cost of borrowing for firms giving firms incentive to install more capital equipment, boost labor productivity and hence raise real wages in the economy.

4) Things that can alleviate lemons problems in bond markets

a) Bond ratings

Remember bond ratings: they are "grades" given to bonds by companies such as Moody's and Standard and Poor's, which indicate the bond rater's estimate of the bond's default risk. I told you earlier that a company issuing a bond will pay bond raters to rate the bond and publish the rating, even if the rating is low. Now you know why. A bond rating makes information about default risk on the bond less asymmetric. Some people who would not buy the bond without a rating will buy it with a rating. Thus, the bond is more liquid; its liquidity premium is smaller; its yield is lower. The company can borrow more cheaply.

b) Financial disclosures

A company is called "publicly owned" if it has sold shares of stock. In the United States, publicly owned companies are required to publish a great deal of information about the state of the company's business. There are severe penalties for lying or hiding information. The system is overseen by a federal government agency, the Securities and Exchange Commission or "SEC."

These mandatory financial disclosures make information about publicly held companies' default risk less asymmetric, and hence lowers yields on bonds issued by publicly held companies.

G) Companies that cannot issue bonds

Many companies cannot issue bonds because they can't get around the asymmetric information problem. People would not buy a bond issued by that company, or would buy it only at very low price relative to the IOU.

These companies include many privately held companies, which are not subject to the SEC's financial disclosures system, and newly established companies for which bond raters cannot estimate default risk.

Companies that cannot issue bonds must borrow through loans from banks and other lenders, even though interest rates on loans are higher than most bond yields.

VII) Loans

- A) Introduction
- B) Bankruptcy
 - 1) What it is
 - 2) Bankruptcy limits the downside to bankrupt people or businesses
- C) General problem: borrowers have incentive to do high-risk, high-return things
 - 1) Problem: moral hazard
 - 2) Economists' jargon: moral hazard
 - 3) Solutions
 - a) Lend only to borrowers with something to lose
 - b) Collateral
- D) More specific problems
 - 1) Introduction
 - 2) Before the loan is made: asymmetric information about potential borrowers' projects
 - a) The problem
 - b) Something that won't work: just charge a higher interest rate
 - c) Solution: screening
 - 3) After the loan is made: borrower's behavior
 - a) A borrower can carry out approved project in risky way
 - b) Solution: monitoring, restrictive covenants
- E) Why loans are relatively illiquid assets
 - 1) Introduction
 - 2) Screening and monitoring create asymmetric information
 - 3) Power to enforce restrictive covenants must be transferred
- F) Summary
 - 1) Why interest rates on loans are relatively high
 - 2) What determines interest rates and yields

VII) Loans**A) Introduction**

At the end of the previous section, I said that some firms can't issue bonds, and must therefore borrow through loans, because there is asymmetric information about the risk that the firm would default on a bond it issued. But a firm that defaults on bonds would default on loans, too. Why wouldn't asymmetric information about default risk prevent a firm from borrowing through loans?

In this section, I will tell you about the business of lending. I will explain some techniques lenders use to mitigate the risk that a borrower will default on a loan.

B) Bankruptcy**1) What it is**

Bankruptcy is a legal process in which a firm or person declares itself/himself unable to pay all of its/his debts. A court seizes the bankrupt's assets. The court liquidates the seized assets and uses the money to pay off the bankrupt's debts as much as possible. There won't be enough money to pay everyone, of course - that is why the bankruptcy happened. Laws and legal precedents determine which creditors get first dibs on the money that is available.

Once the court has allocated the available money to the creditors, the bankrupt's remaining debts are cancelled. A person who went bankrupt, or the people who controlled a firm that went bankrupt, cannot be required to pay those unpaid debts in later years.

2) Bankruptcy limits the downside to bankrupt people or businesses

Notice that bankruptcy limits the loss to a bankrupt person or owners of a bankrupt firm. Their assets are brought down to zero, but then they are free to start other businesses. Zero is the bottom.

C) General problem: borrowers have incentive to do high-risk, high-return things

1) Problem: moral hazard

The fact that bankruptcy limits the downside to a borrower gives borrower incentive to do high-risk, high return things.

As an example, suppose I have borrowed \$500,000, and I get an opportunity to do something - a business strategy I can follow, or a specific action I can take - which has a high probability of destroying my business, putting me into bankruptcy, but a low probability of paying off BIG - like, \$10,000,000. This opportunity is, in effect, a gamble I can take. The gamble consists of a large probability my wealth will be brought down to zero, along with a small probability I will become stinking rich. I might well choose to take the gamble!

Note that the person who lent me the \$500,000 definitely does *not* want me to take this gamble. If it goes badly, the lender loses the \$500,000 plus interest. If it goes well and I get the \$10,000,000, the lender gets none of that big upside; the lender just gets the \$500,000 plus interest.

Economists use the term "moral hazard" to describe a situation where one party to a contract or transaction has incentive to take risks that can injure the other party. (The term can mean other things, too.) This situation is an example of moral hazard.

Things would be different if the penalty for going bankrupt were greater - for example, if a bankrupt person or manager of a bankrupt firm were put into prison until all his debts are paid off. I mention this prison thing because it's what we actually did to bankrupts at times in history. But we got rid of "debtors' prisons" a long time ago.

2) Solutions

a) Lend only to borrowers with something to lose

To mitigate this moral hazard problem, lenders are careful to lend only to a person or company with sufficient "net worth." Net worth means the value of assets minus existing liabilities (debts). A potential borrower with positive net worth has something to lose in a bankruptcy.

Notice that this means a person or business with little net worth may not be able to borrow, even if he/it has potentially profitable low-risk business opportunities. It also means that a person or business may lose the ability to borrow if the value of his/its assets falls, reducing his net worth.

b) Collateral

Frequently, a loan contract will specify one or more of the borrower's assets as collateral for the loan, which can be seized by the lender if the borrower fails to pay as promised. That is useful to a lender because in some cases the lender can seize the collateral without all the rigmarole of bankruptcy. Even if the borrower goes into bankruptcy, having something specified as collateral in the loan contract may mean the lender will not have to stand in line with the rest of the creditors hoping to get paid something out of the bankrupt's asset liquidation.

D) More specific problems

1) Introduction

The general problem - bankruptcy can give borrowers incentive to do high-risk, high return things - takes two specific forms. These more specific problems have additional specific solutions.

2) Before the loan is made: asymmetric information about potential borrowers' projects

a) The problem

Some people who want to borrow from a lender have low-risk projects in mind. Some of these low-risk projects may have high returns. Some may have low returns - just enough to pay off the loan with a little profit left over for the borrower. Either way, the lender gets paid. Thus, it is good for a lender to make a loan to a borrower with a low-risk project.

But some people who want to borrow from a lender have high-risk projects in mind. If the unlikely, but possible upside on a high-risk project is very profitable, it may be a good gamble for the person with the high-risk project, even though the downside is bankruptcy. But the lender doesn't want to lend to people with such projects.

A borrower knows what kind of project he has in mind. But the lender does not. This is an example of asymmetric information.

If the lender posts an interest rate and offers to lend to anyone who wants to borrow at that rate, many of the borrowers may be people with high-risk, high-upside projects, and many of these will default. The lender may end up losing money on the lending operation.

What can a lender do?

b) Something that won't work: just charge a higher interest rate

One might think the solution to this problem is for the lender to post a high interest rate, high enough to make lending profitable even if there are lots of defaults. But that won't work. Posting a high interest rate will actually raise the fraction of loans that end up in default. That is because the potential borrowers with low-risk, low-return projects won't want to borrow at a high interest rate. Their projects will throw off some profit for the borrower if the loan is at a low interest rate, but not if the loan is at a high interest rate. Thus, if the lender posts a high interest rate, the people who still want to borrow from the lender will mostly be the one with high-risk, high-return projects who are likely to default on their loans.

c) Solution: screening

To solve the problem, the lender needs to make information more symmetric. The lender needs to collect information about the people trying to borrow and their projects, enough to identify most if not all of the high-risk projects, and *not* lend to them. This is called "screening."

Of course, screening is costly for the lender. The lender must hire smart people to collect the information and analyze it. But this is a necessary cost of running a lending business. It must tend to increase the interest rate charged on loans, because the interest rate must cover the costs of screening to make the lender willing to make loans rather than just buy bonds.

3) After the loan is made: borrower's behavior

a) A borrower can choose to carry out an approved project in risky way

After a loan is made, a borrower who got through the screening process may still choose to carry out his project in a high-risk, high-upside way. This is, again, an asymmetric information problem.

b) Solution: monitoring and restrictive covenants

The solution here has two parts.

One part is to make the information more symmetric by continuing to collect information about the borrower after the loan is made. This is called "monitoring." But monitoring is not enough by itself. The borrower already has the money. So the lender catches him doing something risky. So what?

What the lender must do is add terms to the loan contract so that the borrower is penalized if the lender observes him doing something risky. These contract terms are called "restrictive covenants." Restrictive covenants typically list some things the borrower may not do and the resulting penalty.

Monitoring and restrictive covenants, like screening, involve costs for the lender. People must be hired to do the monitoring. Lawyers must be paid to enforce the contract terms if the borrower tries to violate them. But again, this is a necessary cost of running a lending business. Like costs of screening, costs of monitoring and enforcement of restrictive covenants must tend to increase the interest rate charged on loans, because the interest rate must cover these costs (as well as costs of screening) to make the lender willing to make loans rather than just buy bonds.

E) Why loans are relatively illiquid assets

1) Introduction

I have often said that loans are less liquid than bonds. What that means is, it can take a long time for an original lender to find someone willing to buy a loan, and there can be high costs of transferring the borrower's debt obligation from the original lender to the person buying the loan. Now that you have learned more about what loans involve, it's easy to see some reasons for that.

2) Screening and monitoring create asymmetric information

When the original lender screened the borrower before making the loan, the original lender collected hard-to-get information about the probability the borrower would default on the loan. As the original lender monitored the borrower's behavior after the loan was made, the original lender collected still more information about the borrower. All of this information is hard for a potential buyer of the loan to get. Thus, potential buyers of a loan will often have reason to fear that the original lender has better information about the risk of default on the loan. Asymmetric information!

So there can be a lemons problem when it comes to selling a loan. A possible buyer may suspect the original lender wants to sell the loan because the original lender knows the default risk is high. That can make it hard for the original lender to find someone willing to buy the loan, except at a low price. The original lender must find

3) Power to enforce restrictive covenants must be transferred

I said that a loan may be relatively illiquid partly because of the monetary costs from fees to lawyers arranging the transfer of the borrower's contractual debt obligation from the original lender to the buyer of the loan. It is also necessary to transfer the original lender's power to enforce restrictive covenants - more legal work.

F) Summary

1) Interest rates on loans are relatively high

One expects interest rates on loans to generally be higher than yields on bonds of matching maturity, even if the true default risk on the loan is the same as the default risk on the bond, because:

- loans are relatively illiquid. The interest rate on a loan contains an especially big (il)liquidity premium.

- the interest rate on a loan must cover the costs of screening, monitoring and enforcing restrictive covenants.

2) What determines interest rates and yields

All interest rates and yields in an economy are determined by:

- current and expected future overnight rates
- term premiums
- default-risk premiums (except for Treasury bonds and perhaps a few other types of bonds)
- liquidity premiums (except for Treasury bonds and perhaps a few other types of bonds)
- tax treatment (for municipal bonds)

In terms of the notation we have been using, the yield on a Treasury bond of maturity m is:

$${}_m i_t = E \left[\frac{{}_0 i_d + {}_0 i_{d+1} + {}_0 i_{d+2} + \dots + {}_0 i_{d+\dots}}{m \cdot 365} \right] + {}_m \tau_t$$

The yield on a zero-coupon corporate bond of maturity m is:

$${}_m i_t = E \left[\frac{{}_0 i_d + {}_0 i_{d+1} + {}_0 i_{d+2} + \dots + {}_0 i_{d+\dots}}{m \cdot 365} \right] + {}_m \tau_t + \text{default risk premium} + \text{liquidity premium}$$

The interest rate on a comparable loan may be higher still to cover costs of screening etc.

©Christopher Hanes Economics 450 Class notes

VIII) Money, liquidity preference and determination of interest rates in a simple economy

A) Introduction

B) Money

- 1) Introduction
- 2) Trades without money (barter) and double coincident of wants
- 3) Medium of exchange

C) Types of money

- 1) Introduction
- 2) Commodity money
- 3) Fiat money
 - a) Definition
 - b) Types of fiat money
 - i) Paper money
 - ii) Token coins
 - iii) Ledger money

D) Holding money

- 1) Definition
- 2) Opportunity cost of holding money
- 3) Interest paid on money
- 4) Why choose to hold money? Liquidity preference

E) The money demand function

- 1) The money demand function
- 2) The money demand function
 - a) The variables that determine the quantity of money demanded
 - b) The general relationship between the variables and M^D

F) Money demand, money supply and the market-clearing interest rate i

G) The Baumol-Tobin Model

- 1) Introduction
- 2) Story and notation
- 3) Graphs to describe M_d and M , B_d and B .
- 4) Possible actions the person could take
 - a) Hold just bonds, no money
 - b) Hold just money, no bonds
 - c) On the first day, put half his income in bonds, half in money
 - d) On the first day, put two-thirds of his income in bonds, one-third in money
 - e) A generalization
- 5) How to find the answer with calculus
 - a) The method
 - b) Applying the method here
 - c) Checking the answer
- 6) Another way to set up the problem: minimizing cost

H) How is our economy different from the one we have examined in this section?

VIII) Money, liquidity preference and determination of interest rates in a simple economy**A) Introduction**

We have gone a long way toward explaining the entire structure of interest rates in an economy, taking "interest rates" to mean bond yields as well as interest rates on loans. Given current and expected overnight rates, we can determine all the rest by adding in term premiums, liquidity premiums and default-risk premiums.

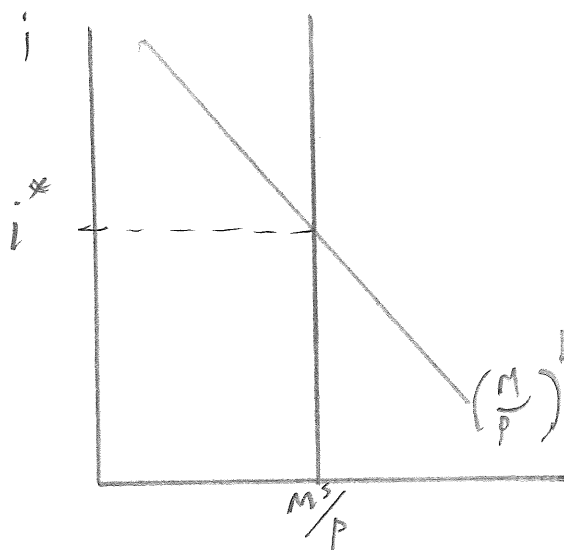
But what determines overnight rates? In this section, I will present a theory of the way the overnight rate would be determined in a simple economy. By "simple economy," I mean an economy where there are loans, bonds and money, but no banks and no central bank.

The theory I present should be familiar to you.

It is presented in most

intermediate macroeconomics classes,
such as Econ 362 here at Binghamton.

It is about supply and demand for
"real money balances." I mean this thing:



But look out! I will add something to what you learned in Econ 362. What I will add is a specific mathematical model of demand for real money balances. The mathematical model is called the "Baumol-Tobin" model. It will require you to use calculus and do some algebra.

Also, do not forget that this theory (including the Baumol-Tobin model) does *not* describe an economy like the one we live in. Our economy has banks and a central bank. In a later section you will learn how the overnight rate is determined in our economy. Yes, I know that in Econ 362 you were told that the money supply-money demand model *does* apply to our economy. That was a lie. Sorry.

B) Money

1) Introduction

I begin by defining the term "money" as used by economists. Money is a social construct that makes it easier to trade goods and services. To understand it, you first have to think about how people would trade things if money did not exist.

2) Trades without money (barter) and double coincidence of wants

"Barter" is when people directly exchange one good (or service) for another. In order for a barter to take place, person A has to have something person B wants, *and* person B has to have something person A wants. This condition is called "double coincident of wants."

Because the double coincidence of wants condition must be satisfied, it can take a lot of time to carry out trades using barter.

As an example, suppose you have eggs and want to get milk. You have to find someone who has milk and wants eggs. Perhaps you can't find anyone like that. But do you find a person who has milk. So you ask him: "what will you take in exchange for your milk?" He might say "beer." You might then go around trying to find someone who has beer and wants eggs (which is what you have, remember). Perhaps you can't find anyone like that, but you do find a person who has beer. So you ask her.....You see why this can take time, and effort.

3) Medium of exchange

A medium of exchange is a thing that a society uses as an in-between good for all trades. Suppose, for example, that the medium of exchange is cupcakes. Then if you have eggs and want to get milk, you take cupcakes in exchange for your eggs, and anyone who has milk will take cupcakes in exchange for it.

The thing a society uses as its medium of exchange - in my example, cupcakes - is its money. Money may serve other purposes as well (e.g. "store of value," "unit of account" - you don't need to worry about those). But it is the medium of exchange function that makes a thing money.

When a society has a medium of exchange, that is when it uses money, trades can take place without double coincidence of wants.

C) Types of money

1) Introduction

All kinds of things have been used as money at one time or another. Two general categories of things used as money are "commodity money" and "fiat money."

2) Commodity money

This is what we call it when a society chooses some useful thing, a thing that would have value if it weren't money, and *also* uses it as money.

Here are examples of things that have been used as commodity money: cows; cigarettes; nails; copper; iron; gold; silver.

When people use a metal such as copper, gold or silver as money, they may pass around lumps or ingots of the metal and define prices by weight, e.g., "how much do you want for that cow?" "six ounces of silver." But constantly weighing metal is a chore. So most societies that use metal money have stamped lumps of it into *coins* of standard weight, guaranteed by some trusted institution. For example, a coin might contain one ounce of silver, so to pay six ounces for the cow, you need only count out six coins. But the value of the coin still comes from the weight of metal that is in the coin. A coin that is visibly worn and under weight will buy less stuff than a full-weight coin.

3) Fiat money

a) Definition

This is what we call it when a society takes a useless or almost-useless cheaply produced thing as money - something that would have no, or very little, value in trade if it weren't being used as money.

b) Types of fiat money

i) Paper money

Here's an example: greenish pieces of paper printed with pictures of presidents.

ii) Token coins

This is when a society makes coins out of a very cheap metal like zinc. As money, the coins trade for values much higher than the cost of the cheap metal used to make them. It does not matter if a token coin is underweight

iii) Ledger money

Money does not have to be a physical object. Rather than pass around pieces of paper or token coins, a society keep a spreadsheet in a ledger - an account book or a computer program such as Excel. The spreadsheet lists everyone by name and, beside each name, a number that is the number of money units owned by that person. When person A sells something to person B, the agreed-upon number of money units, representing the agreed-upon price, is subtracted from person B's balance, added to person A's balance.

In the United States today, some money is paper money and token coins, but most money is ledger money. The ledger is kept on a computer system managed by the Federal Reserve. This ledger money is held by banks, not people. I'll get back to this later.

D) Holding money

1) Definition

Economists mean something specific when they say a person is "holding money." Holding money is distinct from *using* money. A person could *use* money to buy and sell things without holding money. How could you use money without holding money? Like this: whenever you sell something and get some money, you *immediately* use that money to buy bonds or make loans. You don't keep any money around for longer than it takes to do that. When you plan to buy something, you sell bonds or call in some overnight loans *the moment before* you buy the thing.

Holding money means hanging on to some money at times when you have no immediate plans to buy something, and haven't sold anything for a while - keeping money in your pocket or in a box for substantial spans of time in between buying and selling things.

2) Opportunity cost of holding money

I hope you remember the term "opportunity cost." Opportunity cost is what you give up when you choose to do something - your immediate alternative choice.

There is an opportunity cost of holding money. It is the interest you could earn on the most liquid interest-paying asset available to you. If you can make overnight loans, it might be the interest rate on overnight loans. Or it could be the rate of return to buying and selling liquid bonds. Why is this the opportunity cost of holding money? If you use money but don't hold money, in the way I just explained, you can hold more bonds or make more loans. The extra assets that you would choose to buy if you didn't hold money would probably be the most liquid ones available to you, because you would need to buy and sell them almost every day to get money to buy stuff. Thus, by choosing to hold money for substantial periods of time, you are giving up the opportunity to hold more liquid bonds or make overnight loans. You are giving up the return on the liquid investments you aren't making.

3) Interest paid on money

For most of history, money paid exactly zero interest. This was true for nearly all forms of commodity money. Think of gold, for example. If the money in your society is gold, and you choose to hold 9 ounces of gold for a month, at the end of the month you will have exactly 9 ounces of gold - not 9 ounces plus x percent of 9 ounces. You will have received zero interest on your gold.

Things are different nowadays. Paper money pays no interest, but the ledger money that is kept on a Federal Reserve computer system *does* pay interest (most of the time). We'll get back to that later.

But remember, in this section of the course, we are talking about a simple economy with no banks and no central bank. In economies like that, money pays no interest. So for this section, we'll assume money pays zero interest.

4) Why choose to hold money? Liquidity preference

Since money pays no interest in the economy we're talking about, and a person holding money incurs the opportunity cost of lost interest, why would anyone choose to hold money? Why not use money without holding it by frequently buying and selling bonds or making and calling in overnight loans?

Economists have a theory to explain that. It is called "liquidity preference" theory. The theory says that people hold money because two conditions hold. First, you need money to buy and sell things. You cannot trade interest-paying assets directly for goods and services. You must "liquidate" the interest-paying asset, that is turn it into money, e.g. by selling bonds, then use the money to buy goods and services. Second, even the most liquid interest-paying assets are at least a *little bit* illiquid in some way - it takes at least some time and/or it costs something to turn the asset into cash (e.g. the dealer's bid-ask spread on bonds). As long as these two conditions hold, money will be held even if the most liquid assets pay a higher return than money does.

E) The money demand function

1) The money demand function

Under the conditions assumed by liquidity preference theory, not only will people choose to hold money, but the *amount* of money that people choose to hold, that is the *quantity demanded* of money, depends on certain variables in a certain way. The relationship between these variables and the quantity of money demanded is called the "money demand function."

2) The money demand function

a) The variables that determine the quantity of money demanded

Let M^D denote the number of money units people want to hold - the quantity demanded of money. If the economy uses paper fiat money, it is the number of dollars or whatever that people want to hold. If the economy uses gold as money, M^D would be the number of ounces of gold people want to hold for monetary purposes (not for jewelry or whatever).

Liquidity preference theory implies that M^D depends on at least three things:

- P the price level. M^D is positively related to P : an increase (decrease) in P tends to increase (decrease) M^D , other things equal.
- Y real income or real spending. M^D is positively related to Y : an increase (decrease) in Y tends to increase (decrease) M^D , other things equal
- i the overnight interest rate or rate of return on the most liquid interest-paying asset or assets i . (But remember, this asset is not *perfectly* liquid.) M^D is negatively related to i : an increase (decrease) in i tends to decrease (increase) M^D , other things equal.

Also, there is something special about the relationship between the price level and money demand: changes in the price level affect the quantity demanded of money *proportionally*. That is, if the price level goes up (down) ten percent, the quantity demanded of money goes up (down) by exactly ten percent. This is because people hold money to buy stuff. If you need ten percent more money units to buy the same amount of real stuff, people will want to hold ten percent more money units.

b) The general relationship between the variables and M^D

The money demand function in its most general form is:

$$M^D = P \cdot L(i, Y)$$

This expression says that M^D is equal to the price level times a mathematical function called "L." At this point we don't want to be specific about what L looks like, but we do want to say that two variables enter into L : i and Y . But we do want to say that M^D is negatively related to i , positively related to Y . To say that, we can write:

$$M^D = P \cdot L(i, Y)$$

Notice that the expression implies that changes in the price level affect the quantity demanded of money exactly proportionally. Now divide both sides of the equation by the price level P . That gives:

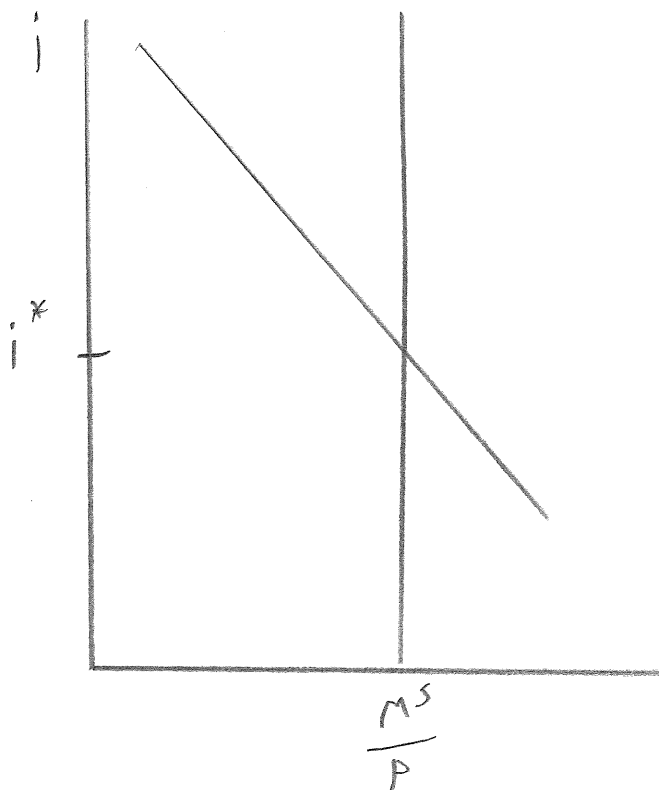
$$(M^D / P) = L(i, Y)$$

The ratio of M to P (M/P) is called "real money balance" (or "real money balances"). By the way, why did we call the function of i and Y "L"? That is traditional. L is for "liquidity preference."

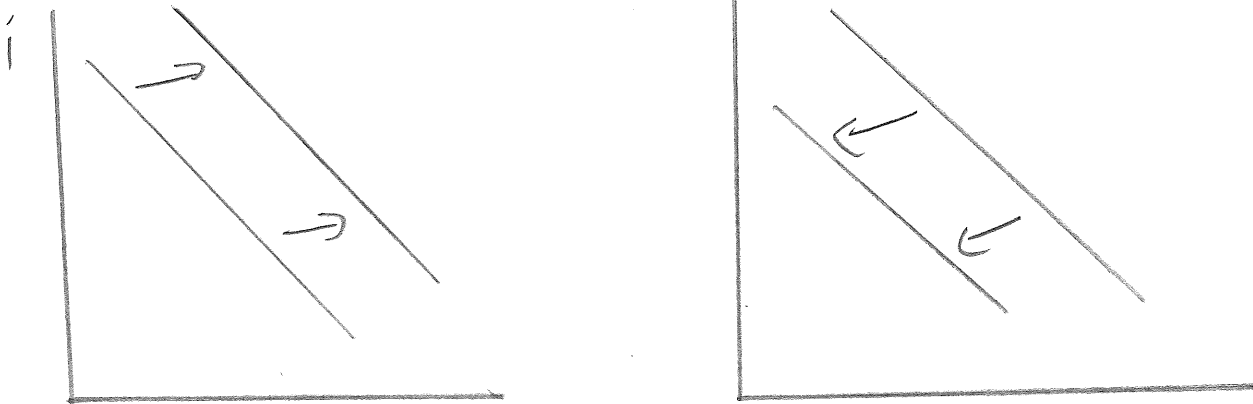
But why does the money demand function takes this form? And what is the specific mathematical function for L ? To answer those questions, one needs a model. There are many models that illustrate the general notion of money-demand liquidity preference. All the models are consistent with the general function above, but the specific mathematical function varies from model to model. Also, depending on the model, there may be additional variables that affect money demand. Later on, I will show you one of those models, the "Baumol-Tobin" model. But before I do that, let's finish up the story from Econ 362 and show how the interest rate i is determined.

F) Money demand, money supply and the market-clearing interest rate i

I hope you remember this part from Econ 362, because I'm not going to spend much time on it. You plot out the money-demand function, in terms of real money balances, on a graph. You put the supply of real money balance on the same graph. The overnight rate in the economy (that is the rate on overnight loans, or the overnight return to holding liquid bonds) is the rate that lets the demand for real money balances equal the supply.



The money-demand function is shifted by changes in Y . An increase (decrease) in Y shifts the demand function out (in).
Increase in Y *Decrease in Y*

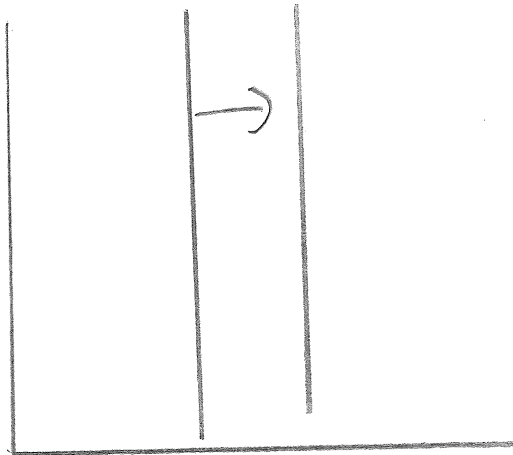


Important: changes in the price level P do *not* shift the money-demand function, because we have defined it in terms of demand for *real* money balances (M^D / P). (If the number on the horizontal axis were M rather than M/P , changes in the price level *would* shift the demand curve.)

Meanwhile the supply of real money balances is determined by the price level P and the supply of money units M^S . If the economy uses gold as money, M^S would be the number of ounces of gold in the economy available for use as money (not for jewelry or whatever). If the economy uses paper fiat money, it is the number of paper dollars in the economy. The money-supply line is shifted by changes in P or M^S .

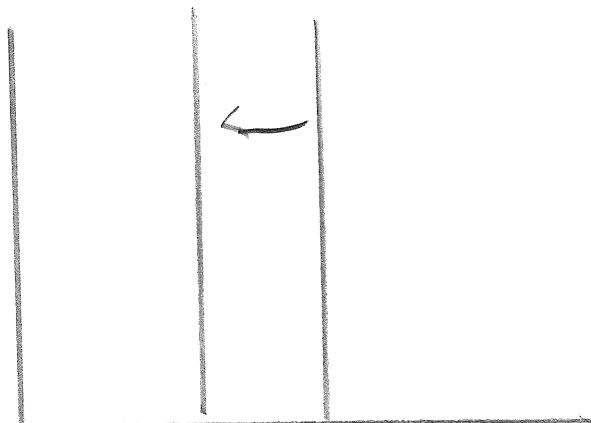
An increase in M^S holding P fixed shifts

$\frac{M^S}{P}$ out:



An increase in P holding M^S fixed

shifts $\frac{M^S}{P}$ back:



G) The Baumol-Tobin Model

1) Introduction

The Baumol-Tobin model is the simplest model of money demand due to liquidity preference. It is called the Baumol-Tobin model because it was invented by two people at about the same time, (William) Baumol and (James) Tobin. The model illustrates one specific way that the key conditions of the liquidity preference theory can imply a money-demand function consistent with $(M^D / P) = L(i, Y)$. Remember those key conditions are:

- trades are made using money
- all assets interest-paying assets, even the most liquid ones, are at least a little bit illiquid.

In the Baumol-Tobin model, what makes the assets illiquid is a cost of turning them into cash, sort of like the bid-ask spread on selling bonds. Remember that another way an asset can be illiquid is that it takes *time* to cash out of the asset. There are models of liquidity preference in which assets are illiquid in that way. Those models also give money-demand functions consistent with $(M^D / P) = L(i, Y)$. But they are more complicated than the Baumol-Tobin model.

The model describes one person's demand for real money balance. To get the total money demand in the economy, you would say that everyone is like the person described by the model.

We are not interested here in the effect of changes in the price level, so to keep the notation simpler we will say that the price level P is unchanging and equal to one. That means the quantity of money M is the same as the quantity of real money balance M/P .

We want to derive a *mathematical function* that describes the relationship between the amount of M that the person chooses to hold and the values of the variables that affect his choice, especially i and Y . That function is the "money demand function." We want to see if the function is consistent with the general statement:

$$(M^D / P) = L(i, Y)$$

We also want to see if there are any variables that affect M in addition to i and Y .

2) Story and notation

The person in the model receives a payment of real income at the beginning of a regular calendar period, say a year. The amount of the person's real income is Y . The person buys the same things, at the same price, every day, using up his entire annual real income Y over the course of the year. Thus, Y is the person's annual real spending as well as his annual income. On each day, the person spends $(Y / 365)$.

The person can hold money, which pays no interest. You will see that the person will choose to hold a different amount of money from day to day. We will use M_d to denote the quantity of money (number of money units, e.g. number of dollars) the person holds on day d . M_1 is the money he holds on the first day of the year, M_{365} is the money he holds on the last day of the year, and so on. We will use M (no subscript) to denote the *average* quantity of money he holds across all days of the year. This is what we are interested in. It is what we call the person's quantity demanded of money.

The person can also hold an interest-paying asset. This is the most liquid asset available. The asset pays a daily return that adds up to i over a whole year. That is to say, if you hold the asset for just one day, the interest you get is $\frac{i}{365}$. You can think of $\frac{i}{365}$ as being the daily interest paid on overnight loans, or the rate of return on buying bonds and selling them

after one day. I will call the asset "bonds." You will see that the person will hold a different amount of bonds from day to day. We will use B_d to denote the person's holdings of bonds on day d . B_1 is the bonds he holds on the first day of the year, and so on. B is the *average* daily investment in bonds across all days of the year.

Again to keep the notation simpler, we make an unrealistic assumption about the way interest is paid. We will assume the person does not get paid any interest until the *last day of the year*. What I mean is this: if the person holds B_1 on the first day of the year, the daily return to holding those bonds $\left(B_1 \cdot \frac{i}{365} \right)$ is not paid until the last day of the year.

Under this simplifying assumption, the person's total interest income received at the end of the year is:

$$\frac{i}{365} B_1 + \frac{i}{365} B_2 + \frac{i}{365} B_3 + \dots + \frac{i}{365} B_{365} = i \left(\frac{B_1 + B_2 + B_3 + \dots + B_{365}}{365} \right) = i B$$

That's going to be handy: total interest income is the interest rate i times *average* bondholding.

Remember that in the Baumol-Tobin model illiquidity takes the form of a cost. On any day that the person sells bonds (or cashes out his overnight loans rather than rolling them over) he must pay a cost F . The person pays the same cost to get his income at the beginning of the year. One can say that F is the cost of engaging in financial transactions on a day.

N is the number of days in the year that the person engages in financial transactions. The total cost of the person's financial transactions over the year is NF .

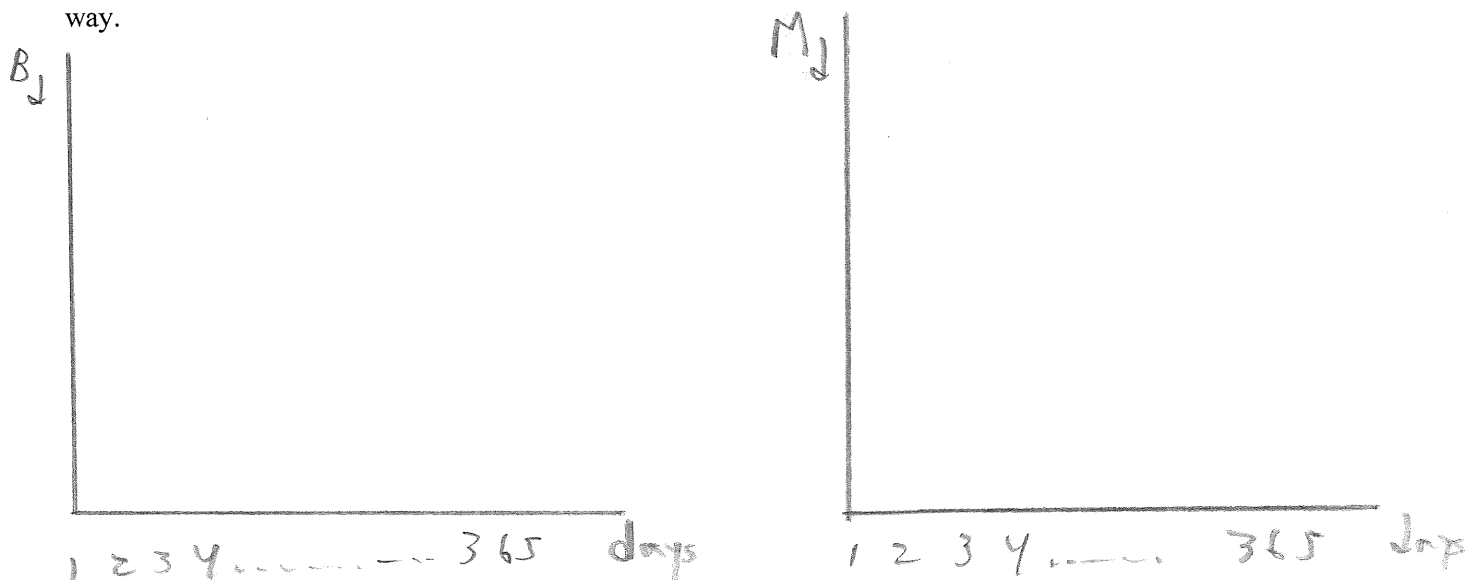
Getting paid interest is good. Paying the financial transaction cost F is bad. The person wants to maximize his interest income *minus* the total cost of financial transactions NF . I'll call this "profit," denoted Z .

$$Z = iB - NF$$

The person must choose how much bonds *versus* money to hold on each day, taking as given the income Y he receives on the first day of the year and his daily spending $(Y/365)$. He will make the choice that maximizes Z .

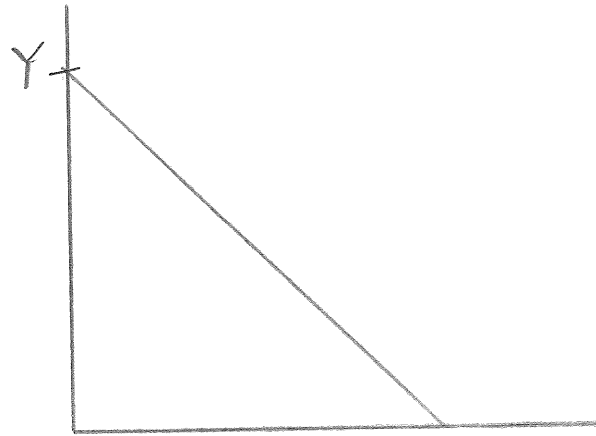
3) Graphs to describe M_d and M , B_d and B .

We will use graphs to describe possible actions the person could take. One graph describes the person's daily bondholding. It has the days of the year (from 1 to 365) on the horizontal axis, and bondholding on that day on the vertical axis. The other graph describes the person's daily moneyholding in the same way.

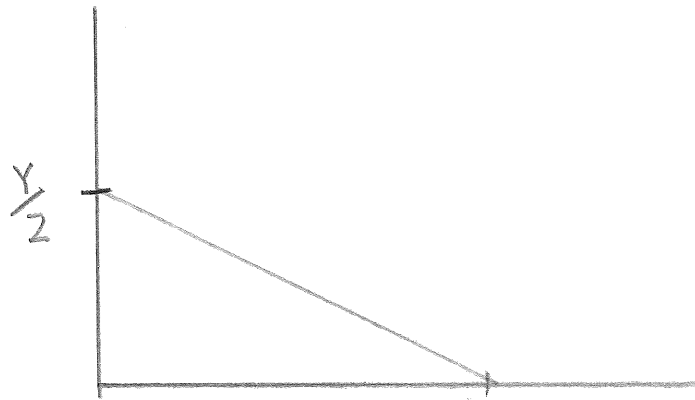


You will need to be able to look at the graphs and figure out the average value of the variable on the vertical axis. Here are some examples to show you how to do it, using M_d as the variable.

Suppose that on the first day of the year M_d is equal to Y . Then it falls steadily until it is zero on the last day of the year. In this case M , the average value of M_d over the year, is equal to $Y/2$.

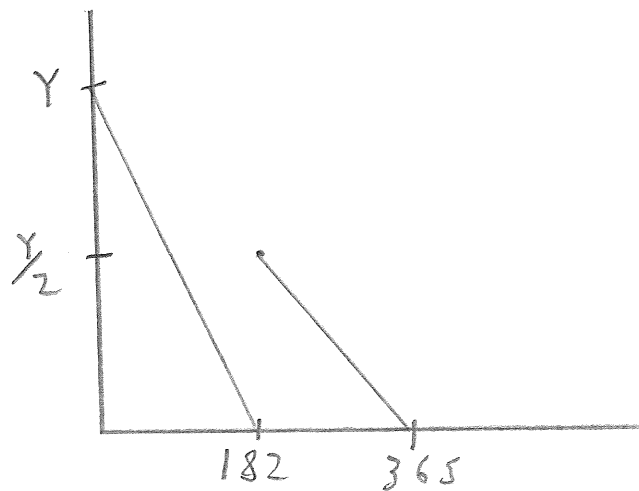


In the case at right $M = Y/4$.



In the case at right $M = \frac{3}{8}Y$. This is because for the first half of the year the average value of M_d is $M = Y/2$. For the second half of the year average M_d is $M = Y/4$. For the year as a whole:

$$M = \frac{1}{2} \frac{Y}{2} + \frac{1}{2} \frac{Y}{4} = \frac{2}{8}Y + \frac{1}{8}Y = \frac{3}{8}Y$$

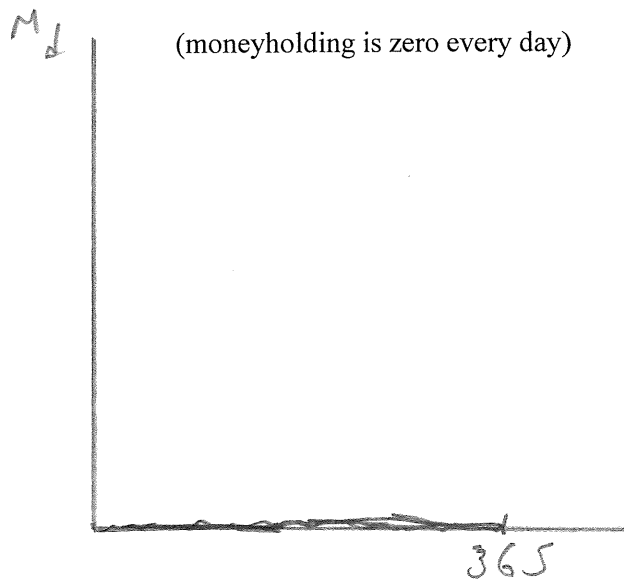
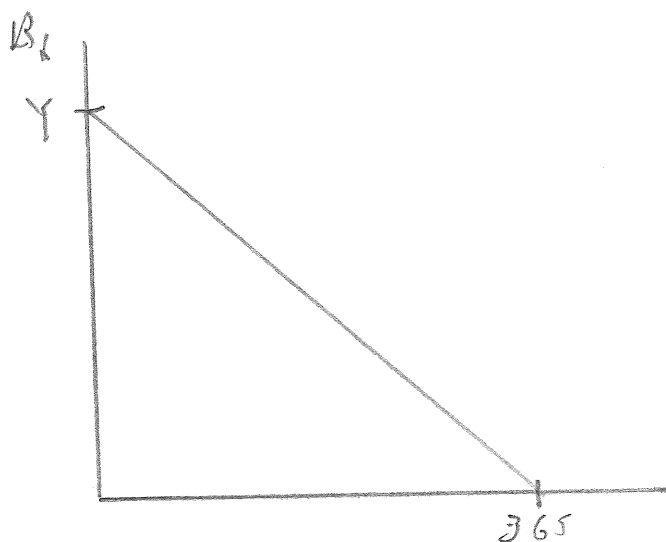


4) Possible actions the person could take

a) Hold just bonds, no money

One thing the person could do is hold no money, just bonds, and sell just enough bonds every day to cover his daily spending. Thus, on the first day he spends his entire income on bonds: $B_1 = Y$. On the second day, he sells enough bonds to pay for his spending, leaving him with $B_2 = Y - \frac{Y}{365}$. And so on until the final day of the year, when he sells the last

of his bonds to pay for his last spending of the year. This means he engages in financial transactions on every day: $N = 365$. His daily bondholding and moneyholding are:



His average moneyholding is zero, of course: $M = 0$

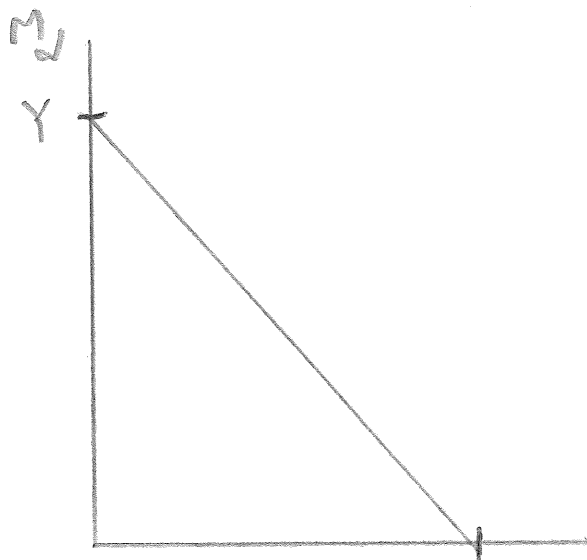
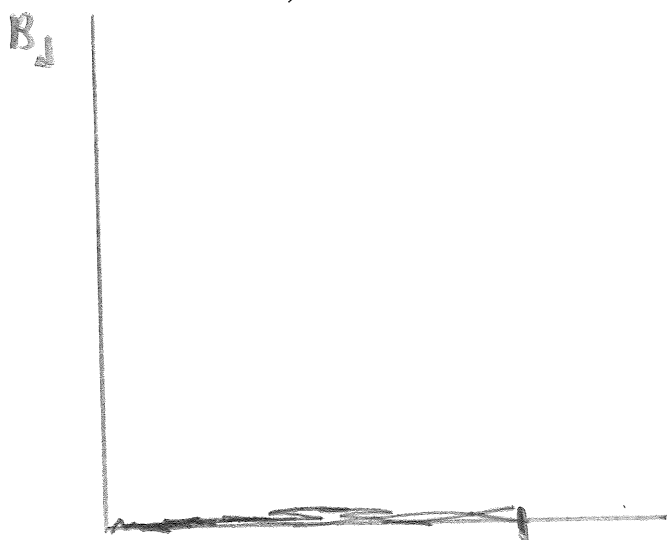
What is his average bondholding B ? Look at the graph. The average height of that line is $Y/2$.

His interest income is $iB = i \frac{Y}{2}$.

His profit is $Z = iB - NF = i \frac{Y}{2} - 365F$

b) Hold just money, no bonds

In this case, on the first day of the year the person takes his income in cash, puts the money in a box and takes out just enough money each day to pay for his spending. This means he engages in financial transactions on just one day (when he receives his income): $N = 1$.

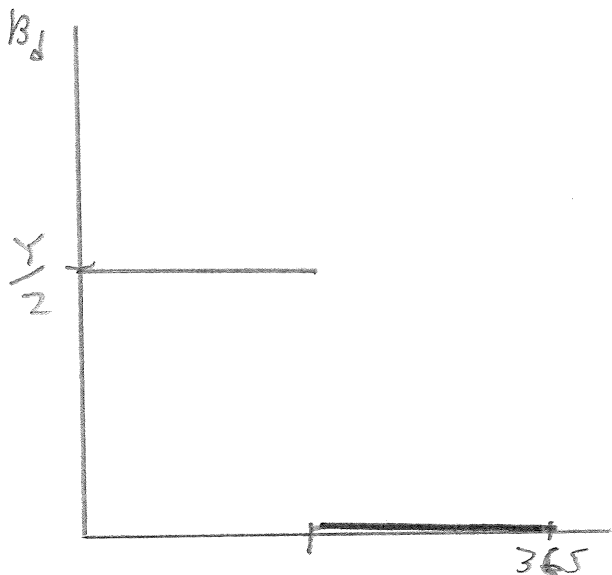


His average moneyholding is $Y/2$. His average bondholding and interest income are zero, of course.

His profit is zero too: $Z = iB - NF = 0 - 1 \cdot F$

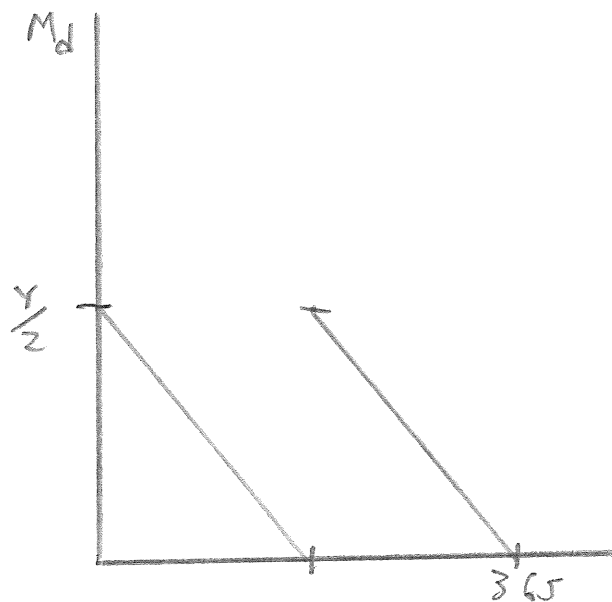
c) On the first day, put half his income in bonds, half in money

On the first day of the year the person uses half his income to buy bonds, and puts the other half in money which he puts into a box. Over the first half of the year he spends $(Y/365)$ every day. Halfway through the year he runs out of money. On the day he runs out of money he sells all his bonds. He puts the money he gets into the box. Over the second half of the year he spends $(Y/365)$ every day. At the end of the year he is out of money again. (Then he again receives his annual income Y .) This means he engages in financial transactions on two days: the first day of the year, and the day halfway through the year. $N = 2$.



Average bondholding:

$$B = \frac{1}{2} \frac{1}{2} Y + \frac{1}{2} \cdot 0 = \frac{1}{4} Y$$



Average moneyholding:

$$M = \frac{1}{2} \frac{1}{2} \frac{Y}{2} + \frac{1}{2} \frac{1}{2} \frac{Y}{2} = \frac{1}{2} \frac{Y}{2} = \frac{1}{4} Y$$

Profit: $Z = iB - FN = i \frac{1}{4} Y - F2$

There are two things to notice that will be important later on.

First, his average moneyholding is equal to $M = \frac{Y}{2N}$ (because $N = 2$)

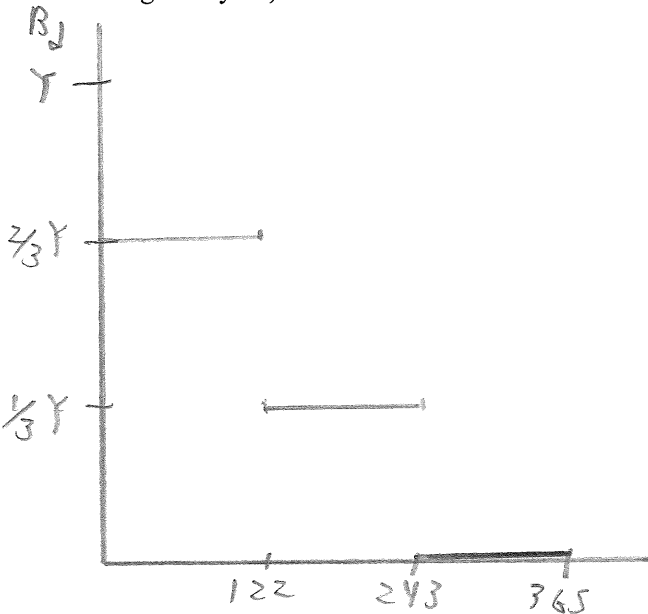
Second, his average bondholding is equal to $\frac{1}{2} Y$ minus his average moneyholding:

$$B = \frac{1}{2} Y - M = \frac{1}{2} Y - \frac{1}{4} Y = \frac{1}{4} Y \quad \text{so we can describe his profit as:}$$

$$Z = i \left(\frac{1}{2} Y - M \right) - FN = i \frac{1}{2} Y - iM - FN = i \frac{1}{2} Y - i \frac{Y}{2N} - FN$$

d) On the first day, put two-thirds of his income in bonds, one-third in money

In this case, on the first day of the year the person uses two-thirds of his income to buy bonds and puts the remaining third in money, which he puts into a box. Over the first third of the year he spends $(Y/365)$ every day. One-third of the way through the year he runs out of money. The day he runs out of money he sells half of the bonds he bought at the beginning of the year. He puts all the money he gets from selling his bonds into a box. Over the middle third of the year he spends $(Y/365)$ every day. Two-thirds of the way through the year he runs out of money again. He sells the remaining bonds, puts the money in box and spends it over the rest of the year; it runs out on the last day. This means he engages in financial transactions on three days (the first day of the year, the day one-third through the year and the day two-thirds through the year). $N = 3$.



Average bondholding:

$$B = \frac{1}{3} \frac{2}{3} Y + \frac{1}{3} \frac{1}{3} Y + \frac{1}{3} \cdot 0 = \frac{3}{9} Y = \frac{1}{3} Y$$

$$\text{Profit: } Z = iB - FN = i \frac{1}{3} Y - F3$$

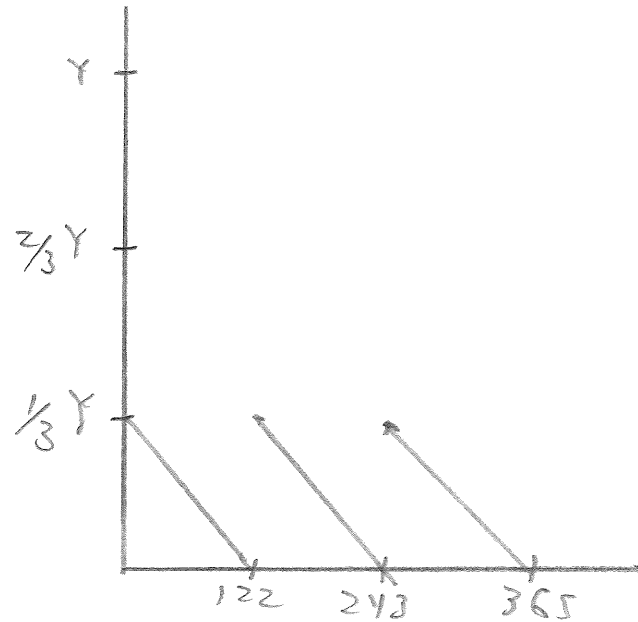
Notice that the two things we noticed before are still true here.

His average moneyholding is equal to $M = \frac{Y}{2N}$ (because $N = 3$)

His average bondholding is equal to $\frac{1}{2} Y$ minus his average moneyholding:

$$B = \frac{1}{2} Y - M = \frac{1}{2} Y - \frac{1}{6} Y = \frac{3}{6} Y - \frac{1}{6} Y = \frac{2}{6} Y = \frac{1}{3} Y$$

$$\text{so we can describe his profit as } Z = i \left(\frac{1}{2} Y - M \right) - FN = i \frac{1}{2} Y - iM - FN = i \frac{1}{2} Y - i \frac{Y}{2N} - FN$$



Average moneyholding:

$$M = \frac{1}{3} \frac{1}{2} \frac{Y}{3} + \frac{1}{3} \frac{1}{2} \frac{Y}{3} + \frac{1}{3} \frac{1}{2} \frac{Y}{3} = \frac{1}{2} \frac{Y}{3} = \frac{1}{6} Y$$

e) A generalization

We could go on doing this for every possible choice the guy could make. That would be unpleasantly tedious. We can simplify the process some by using the last thing we noticed, that:

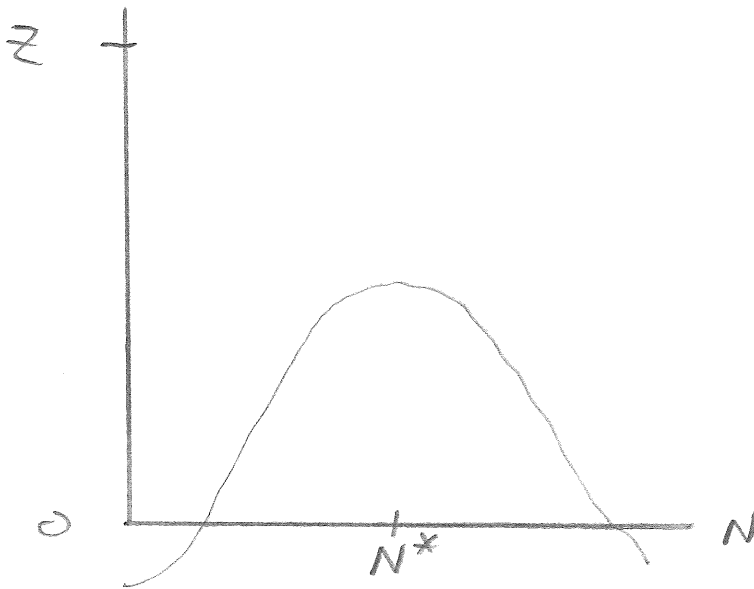
$$Z = i\frac{1}{2}Y - i\frac{Y}{2N} - FN$$

This equation holds for all possible choices. Try some more, and you'll see. For example, consider what happens if the guy, on the first day, puts 3/4 of his income in bonds and 1/4 in money.

What we have here is a mathematical function that gives the value of Z . It shows that Z is determined by one variable the guy can control, N , and the three variables the guy takes as given: i , Y and F .

Using this function, we could calculate Z for all the various possible values of N , taking i , Y and F as given. We could see which N maximizes Z . That tells us what the guy will choose to do. It also tells us the guy's average money balance - his money demand - because $M = \frac{Y}{2N}$.

We could choose values for i , Y and F and plot out the function on a graph with N on the horizontal axis, Z on the vertical axis. The graph would look like:



The point on the horizontal axis that I labeled N^* is the optimal value of N . And the person's money demand would be:

$$M^D = \frac{Y}{2N^*}$$

But even this would be tedious. And we would find that N^* depends on the specific values of i , Y and F that we used. We would have to do it over and over again for various combinations of i , Y and F .

Fortunately, there is a shortcut. Calculus!

4) How to find the answer with calculus

a) The method

When you have a mathematical function that gives a relationship between a variable you control (in this case N) and a variable you want to maximize (in this case Z), you can find the optimum value of your "control variable" by taking a derivative and doing some algebra.

Look again at our graph of Z and N . At N^* , the slope of the line is zero. (At the very tip top of a hill, the ground is perfectly level.)

The slope of the line is $\partial Z / \partial N$. Which is to say, when we set $N = N^*$, the value of $\partial Z / \partial N$ must be zero.

So here's the general method. You take your mathematical function. You take the derivative of the function with respect to your control variable - that is you get an equation like:

$$\partial Z / \partial N = \dots\dots\dots$$

Your control variable will be somewhere on the right-hand side of this equation. Using algebra, you see what value of the control variable makes $\partial Z / \partial N$ equal to zero. That's the optimal value.

b) Applying the method here

Step one. Write down the function in a way that will make it easy to take the derivative:

$$Z = i\frac{1}{2}Y - i\frac{Y}{2N} - FN = i\frac{1}{2}Y - i\frac{Y}{2}N^{-1} - FN$$

Step two. Take the derivative:

$$\frac{\partial Z}{\partial N} = -i\frac{Y}{2}(-1)N^{-2} - F$$

Step three. Write down an equation that says $\partial Z / \partial N$ equals zero if, and only if, $N = N^*$:

$$0 = -i\frac{Y}{2}(-1)N^{*-2} - F$$

Step four. Use algebra to solve the equation for N^* . If you do it right, you'll find:

$$N^* = \sqrt{\frac{iY}{2F}} \quad \text{There are several other ways to write this, of course, for example } N^* = (iY)^{1/2}(2F)^{-1/2}.$$

Step five. Don't forget step five! Step five is to take the value of N^* that you just derived and plug it into the equation

$$M = \frac{Y}{2N}. \text{ After all, it's } M \text{ we care about, not } N. \text{ If you do it right, you'll find:}$$

$$M^D = \frac{Y}{2N^*} = \sqrt{\frac{YF}{2i}}$$

The last equation is the money demand function. It gives the person's quantity of money demanded as a function of i , Y and F .

c) Checking the answer

Is the money demand function consistent with

$$(M^D / P) = L(i, Y) \quad ?$$

Yes. Looking at our answer $M^D = \sqrt{\frac{YF}{2i}}$, you can see that $i \uparrow \rightarrow M^D \downarrow$ and $Y \uparrow \rightarrow M^D \uparrow$.

But that's not all. You see that there's an additional term, F , which can affect money demand. The function says $F \uparrow \rightarrow M^D \uparrow$. That is to say, the larger is the cost of engaging in a financial transaction - the less liquid is the interest-paying asset - the more money the person wants to hold.

5) Another way to set up the problem: minimizing cost

We said that the person is choosing N to maximize a function:

$$Z = i\frac{1}{2}Y - i\frac{Y}{2}N^{-1} - FN$$

This function has three parts.

Part one is $i\frac{1}{2}Y$. This is the interest income the person would receive if he held no money at all. Notice that this part of the function is not affected by N .

Part two is $-i\frac{Y}{2}N^{-1}$. This is the opportunity cost (lost interest) of the average moneyholding. It is affected by N .

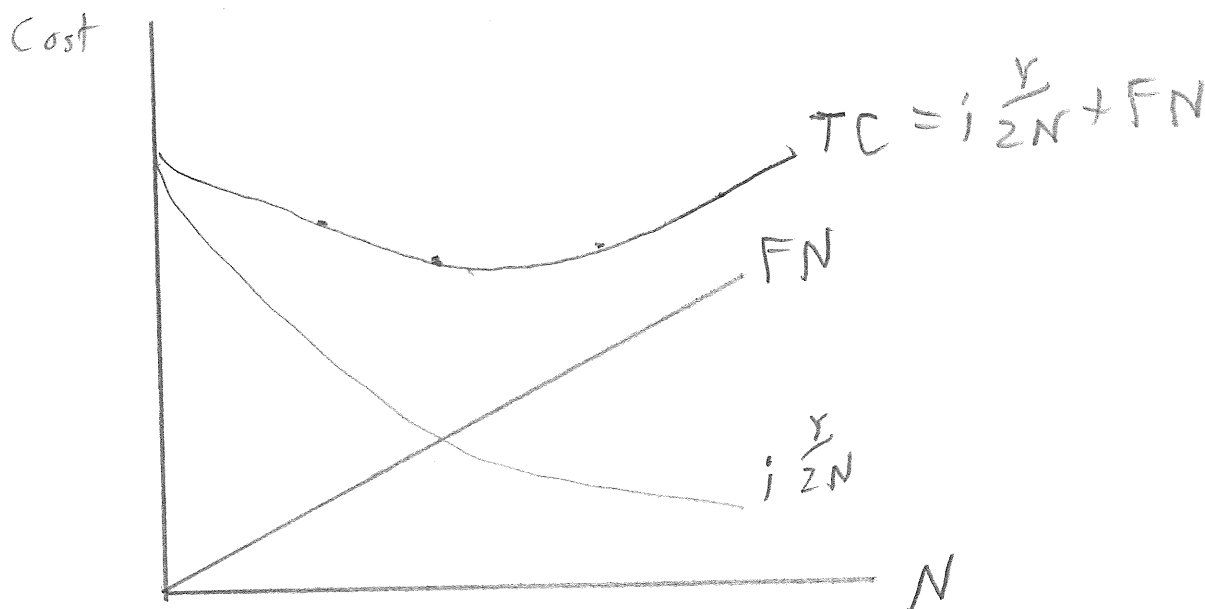
Part three is $-FN$. This is the cost of the person's financial transactions. It is also affected by N .

Let's add the two costs together to get a "total cost" function $TC = i\frac{Y}{2}N^{-1} + FN$.

Then we can say $Z = i\frac{1}{2}Y - TC$

Look! The value of N that *maximizes* Z must be the value that *minimizes* TC , because $i\frac{1}{2}Y$ is not affected by N .

To find the value of N that minimizes TC we could plot out the total cost function on a graph that has N on the horizontal axis, TC on the vertical axis. The graph looks like:



Notice that I have put three lines on the graph. One is the opportunity cost of moneyholding. One is the cost of financial transactions. Taking the vertical sum of these two lines gives the TC line. N^* is the value of N at the bottom of the TC line.

We can use our calculus trick here too, because the slope of the TC line is zero at the minimum. (At the very bottom of a valley, just like at the top of a hill, the ground is perfectly flat.)

Step one. Write down the TC function in a way that will make it easy to take the derivative:

$$TC = i \frac{Y}{2N} + FN = i \frac{Y}{2} N^{-1} + FN$$

Step two. Take the derivative:

$$\frac{\partial TC}{\partial N} = i \frac{Y}{2} (-1) N^{-2} + F$$

Step three. Write down an equation that says $\partial TC / \partial N$ equals zero if, and only if, $N = N^*$:

$$0 = i \frac{Y}{2} (-1) N^{*-2} + F$$

Step four. Use algebra to solve the equation for N^* . If you do it right, you'll get the same answer we got before:

$$N^* = \sqrt{\frac{iY}{2F}}$$

And step five (don't forget it!). Plug N^* into the equation $M = \frac{Y}{2N}$:

$$M^D = \sqrt{\frac{YF}{2i}}$$

Same answer as before, of course.

This second way to find the money demand function, by minimizing TC rather than by maximizing Z , is the way that *most* people describe the Baumol-Tobin model. It is a little easier than maximizing Z because you don't have to keep track of $i\frac{1}{2}Y$.

I suggest that you, too, use the minimizing-TC method. But don't forget that it is equivalent to maximizing "profit" Z .

H) How is our economy different from the one we have examined in this section?

In the introduction to this section, I said that the economy described by the liquidity-preference money demand graph from Econ 362, and the specific Baumol-Tobin version of the model, is different from our economy. How is it different?

People in our economy usually do not pay for things with money. Sometimes people pay for things with cash, sure. But usually people pay for things with debit cards, checks, or credit cards. (Young people also use Venmo.) All of those forms of payment involve *banks*.

Also, some of our money, the ledger money held by banks at the central bank, pays interest.

You will learn about banks in the next section.

IX) Financial intermediation

- A) Intro
- B) How financial intermediaries make profit
 - 1) In general
 - 2) Three strategies
 - a) Profiting from default risk premiums
 - b) Profiting from term premiums
 - c) Profiting from liquidity premiums
 - 3) Combination strategies
- C) Profit *versus* net worth of a financial intermediary
- D) Banks
 - 1) Introduction
 - 2) Demand deposits
 - 3) Time deposits
 - 4) Checkable deposits
 - a) Definition
 - b) What happens when you make payments with a checkable deposit
 - c) Reserves
 - d) Interest rates on checkable deposits can be very low
- E) How things can go wrong
 - 1) Introduction
 - 2) The risk of profiting from default-risk premiums: lots of defaults at once
 - 3) The risk of profiting from term premiums: interest-rate risk
 - 4) The risk of profiting from liquidity premiums: fire sales
 - 5) Runs and multiple equilibria with self-fulfilling expectations
 - a) Introduction
 - b) First come, first served
 - c) Simple example
 - d) Conclusion
- F) Capital
 - 1) Introduction
 - 2) Starting a new financial intermediary
 - 3) Continued operation of the FI
 - a) In good years: add more capital?
 - b) In bad years: recapitalize?
- G) Regulation of financial intermediaries
 - 1) Introduction
 - 2) How FIs would operate in the absence of regulation
 - 3) Possible negative externalities of a FI's bankruptcy
 - a) Contagion
 - i) Introduction
 - ii) Networks of lending among FIs
 - iii) Sales of illiquid assets
 - iv) Simple example
 - b) Macroeconomic effects
 - i) Introduction
 - ii) Reduction in supply of loans to businesses and households: "credit crunch"
 - iii) Financial crises that affect banks: no way to make payments
 - 4) Regulations applied to FIs
 - a) Introduction
 - b) Capital requirements

- c) Liquidity requirements
- d) Stress tests
- e) Deposit insurance
- f) Special bankruptcy procedures for FIs

IX) Financial intermediation

A) Intro

Businesses borrow money for many reasons (e.g. to purchase new buildings and equipment, to buy inventories of goods to sell, to buy other businesses). In this section I discuss businesses that borrow money *in order to lend it on to other entities* - to households, or to governments, or to other businesses. A business that borrows in order to lend to others is called a "financial intermediary" which I will abbreviate as FI. What a FI does is called "financial intermediation." A FI lends by buying bonds, making loans, or both. Examples of FIs include banks, investment banks, hedge funds and many types of specialist lending companies such as mortgage companies.

The bonds that a FI buys and the loans it makes are assets on its balance sheet. I say that a FI "acquires assets" by buying bonds or making loans. At the same time that the FI is making loans and buying bonds it is *taking* loans and/or *issuing* bonds. The loans and bonds through which the FI borrows are liabilities on the FI's balance sheet.

The business of financial intermediation is inherently risky. A financial intermediary cannot earn profit without taking on risk. Most businesses have an element of risk, of course. But financial intermediation is somewhat special in that the failure of a firm engaging in financial intermediation can harm a great many other firms and people. Thus, financial intermediaries are among the most heavily regulated types of businesses.

B) How financial intermediaries make profit

1) In general

A FI simultaneously borrows and lends. It makes a profit if the returns on its lending are higher than the interest rates it pays on its borrowing. Thus a FI looks for and exploits spreads in interest rates or rates of return. As you have learned, such spreads are due to default-risk premiums, liquidity premiums and term premiums.

2) Three strategies to make profit

a) Profiting from default risk premiums

A FI can profit by borrowing money to acquire default-risky bonds and loans, if people think that the FI *itself* is unlikely to default on the loans it takes and/or the bonds it issues. Thus returns on the FI's assets are boosted by default-risk premiums, while interest rates on the FI's borrowing are lower because they contain smaller default-risk premiums.

How can there be low risk of default on lending *to* the FI if there is high risk of default on the bonds and loans the FI holds? This can be true if the FI acquires a *lot* of default-risky assets and it is unlikely that a large fraction of them will default *at once*. A high probability of default on an individual asset is not a problem as long as the particular events that could cause default on one asset are uncorrelated with the events that cause defaults on the others.

b) Profiting from term premiums

A FI can profit by borrowing overnight or issuing short-term bonds, and using the proceeds to buy long-term bonds. Because of term premiums, yields on long-term bonds are usually higher than yields on short-term bonds.

c) Profiting from liquidity premiums

A FI can profit by borrowing overnight or issuing liquid bonds and using the proceeds to buy illiquid bonds and/or make loans. The returns on the FI's assets will be high due to liquidity premiums. The yields on the bonds *issued* by the FI will be low as long as the bonds issued by the FI are liquid. The bonds issued by an FI will be liquid if information about the risk of default by the FI itself is sufficiently symmetric.

To make loans, a FI can use the techniques described in the previous section (lend only to borrowers with enough net worth; collateral; screening; monitoring and restrictive covenants).

3) Combination strategies

For simplicity I have described the three strategies as if they were distinct but most things FIs do are combinations of the strategies. For example, many FIs borrow overnight and use the proceeds to buy long-term illiquid bonds issued by companies and make long-term loans to companies. The interest rates on the FI's overnight borrowing can be low because an overnight loan is a perfectly liquid asset to the lender: to cash out, the lender just refrains from rolling over the loan. Meanwhile returns to the long-term corporate loans and bonds held by the FI are high because of term premiums, liquidity premiums and default-risk premiums, all at once.

C) Profit *versus* net worth of a financial intermediary

The annual profit that a FI makes in a year is the earnings on its *assets* minus the interest it has to pay on its borrowing. Earnings on its assets is:

- interest received on the bonds and loans held by the FI
- + gains from buying assets and selling them before maturity at a higher price
- losses from buying assets and selling before maturity at a lower price

The owners of a FI care about its annual profit. But there is another number that matters too. That is the financial intermediary's *net worth*. I talked about net worth earlier, in section VII). An entity's net worth is the current market value of its assets *minus* the current market value of its liabilities. An entity is "*solvent*" if its net worth is positive. It is "*insolvent*" if its net worth is negative.

For a financial intermediary, net worth is the current market value of the bonds, loans and any other assets that it holds *minus* the current market value of its borrowings. A FI's net worth is *not the same* as its annual profit. As an example, consider a FI that borrows \$1 million overnight (rolling over the borrowing, day after day) and uses the borrowed funds to buy long-term coupon bonds. Its annual profit is:

- coupon payments on the long-term bonds in that year
- + any increase over the year in the market price of those long term bonds
- any decrease over the year in the market price of those bonds
- minus* the total interest paid over the year on the \$1 million of rolled-over borrowing.

This FI's net worth, on the other hand, would be calculated as of a particular day in the year. Its net worth on that day would be the market value of the bonds on that day *minus* \$1 million (the amount of its borrowing on that day).

It is possible for a FI to be insolvent even if its current profit is positive. Go back to my example. Suppose long-term bond yields increase so much that the market value of the FI's bonds falls below \$1 million. Then the FI is insolvent. But the increase in yields will not change the coupon payments on the bonds. They may still be enough to pay the interest on the FI's overnight borrowing.

Generally, bad things can happen if a FI becomes insolvent. This is true even if the FI's current earnings on its assets are enough to pay the current interest on its borrowing. I will return to this point below.

D) Banks

1) Introduction

A bank is a particular type of financial intermediary. A typical bank engages in a variety of FI strategies: It borrows partly by taking short-term loans, including overnight loans, and partly by issuing bonds at both long and short maturities. On the asset side, a bank buys bonds and makes loans of all maturities. Because it does a lot of lending, it hires a lot of people to screen and monitor borrowers. But these things are not the distinguishing features of banks.

The distinguishing feature of a bank is an additional way that it borrows, in addition to issuing bonds and taking loans. A bank also takes *deposits*. In fact, taking deposits is usually a bank's *main* way of borrowing. There are various types of deposits.

2) Demand deposits

To borrow by taking demand deposits, a bank makes this offer to the public: “give me some money, and I’ll give it back to you whenever you ask for it, with interest compounded daily at an annual rate of x percent.” A person who lends money to the bank on these terms is a *depositor*. The money he lends to the bank on these terms is called a *demand deposit*, because the bank has promised to give him his money back on demand.

In effect, a demand deposit is an overnight loan to the bank. But it has special characteristics. It “rolls over” automatically until the lender withdraws the deposit. While the interest rate on an ordinary overnight loan is negotiated daily between borrower and lender, the interest rate on a demand deposit is set by the bank and changed somewhat infrequently.

3) Time deposits

Some special types of deposits, called “time deposits,” have somewhat different rules. To withdraw a time deposit the depositor must give the bank a certain amount of advance notice (like a week or two), or must wait until after a certain pre-specified date. Most deposits are demand deposits, not time deposits. When I say “deposit” I usually mean “demand deposit.”

4) Checkable deposits

a) Definition

A checkable deposit is a demand deposit with an extra feature: the depositor can order the bank to pay a specified amount of the money the bank owes the depositor to a third party. Originally such payment orders were given in the form of notes written on paper. These notes are called “checks,” hence “checkable deposits.” Nowadays there are other ways for a depositor to communicate payment orders to a bank, such as debit card networks.

An ordinary savings account is a demand deposit, but not a checkable deposit. A checking account *is* a checkable deposit, but it is not the only kind of checkable deposit. Some other types of deposits (e.g. “money market mutual funds”) are not called checking accounts but they are checkable deposits on our definition, because you can use them to make payments.

b) What happens when you make payments with a checkable deposit

When you write a check, the payee (the person to whom you made out the check) can, if she wants, take the check to your bank and ask for the payment in cash.

Most people don’t do this, of course. Most people have bank accounts. If you make out a check to someone with a bank account, that person will probably take the check to her own bank and “deposit” it into her own account. Most types of payment order other than checks, such as those made through debit card networks, *must* be received

through the payee's bank - the payee does not have the option to ask for money directly. When a payee deposits a check into her bank account she is asking her bank to:

- collect the money *for her* from the payer's bank and then
- add that amount to her checkable deposit.

If the payer and payee have accounts at the same bank, the payer's bank doesn't actually hand over money to anyone. The bank just debits the amount of the check from the payer's account and credits the same amount to the payee's account.

But most of the time the payee's account is at a different bank. In that case, the payer's bank *does* have to hand over money, to the payee's bank.

c) Reserves

Every day a bank has to pay out lots of money to other banks to cover its depositors' payment orders, and to payees who ask for direct payment in cash. A bank also has to pay money to depositors who ask for some or all of their deposits back, that is depositors who withdraw cash from their accounts. At the same time, a bank is taking in money from other banks as a result of the payment orders received by its deposits, and new deposits of money.

On some days the inflow of money is greater than the outflow. On some days the inflow and outflow balance. But on many days the outflow is bigger than the inflow, so the bank has to pay out money on net.

How does a bank make sure it can always pay out money as needed? Mostly, by making sure that a large enough portion of its assets are the kind of assets that can be "liquidated" - turned into cash - within a day. This means Treasury bonds and overnight loans - I mean overnight loans the bank makes, not the overnight loans the bank takes (which are a liability). Overnight loans are perfectly liquid: a lender liquidates an overnight loan simply by not renewing it.

But banks also hold some money, plain old money as defined in section VIII. When a bank holds money, just money, the money it holds is called "reserves." In a country without a central bank, such as the United States prior to 1914 (when the Federal Reserve system was founded), a bank holds money in the form of coins and paper money in its vaults. In a country with a central bank, such as the United States today, most of the money held by banks is in the form of ledger money at the central bank, that is numbers in the central bank's account books. This type of central bank ledger money is called "reserve accounts." I'll get back to this in a later section of the course.

d) Interest rates on checkable deposits can be very low

Making payments through checkable deposits is convenient for depositors. It is a service valued by depositors. Thus, banks can get away with paying very low interest rates on checkable deposits - sometimes no interest at all. From the bank's point of view, the fact that it can get away with paying very low interest rates on checkable deposits is a good thing, but this is partly counterbalanced by costs to a bank of clearing checks, operating debit card networks and so on.

E) How things can go wrong

1) Introduction

Recall that a financial intermediary makes a profit only if the returns on its lending are higher than the interest it pays on its borrowing; thus, it must acquire assets whose returns are boosted by premiums due to default risk, interest-rate risk (term premiums) or illiquidity (liquidity premiums). This makes the business of financial intermediation inherently risky.

2) The risk of profiting from default-risk premiums: lots of defaults at once

I said that a FI can profit from acquiring default-risky bonds and loans as long as there is little risk that an extraordinarily large fraction of the FI's assets will go into default *at once*. The danger is that a lot of the FI's assets *do* go into default at once. This can happen if there is some extraordinary, bad event that affects many of the FI's borrowers at the same time so they all default at once. For an example, consider a bank that lends mainly to local businesses and households in a county. Suppose a hurricane destroys businesses in the county, so that those businesses can't repay their business loans, and people who used to work for the businesses can't repay their mortgage and car loans. They default *en masse*.

3) The risk of profiting from term premiums: interest-rate (duration) risk

Suppose that a FI follows a "term premium" strategy: it borrows short-term in order to borrow default-free, long-term Treasury bonds, paying the interest on its borrowing with the coupon payments on the bonds. Treasury bonds are default-free. So what's dangerous about this? The danger is interest-rate risk. A big increase in bond yields might reduce the bonds' market values enough to make the FI insolvent.

Now, as noted above, the FI may still be able to pay the interest on its short-term borrowing and earn an annual profit, because the drop in the bonds' market value does not affect their coupon payments. But the FI's insolvency may be a problem nonetheless. Suppose that there is a big increase in bond yields *and*, at the same time, a lot of the short-term lenders to the FI suddenly withdraw their loans - ask for their money back. Then the FI will have to try to pay off the loans by selling its long-term bonds. But because the current market price of the bonds is low, selling the bonds might not generate enough funds to pay off all the withdrawn loans. If this is the case, the FI will have to declare it cannot pay off its debts - it is bankrupt.

When lenders to a FI withdraw their loans *en masse*, that is called a "run" on the FI. In the case of a FI that has been taking ordinary short-term loans, it means lenders stop rolling over their loans. If the FI has been selling short-term bonds, it means that people are unwilling to buy the FI's next issue of short-term bonds. In the case of a bank, a run occurs when many depositors withdraw their deposits all at once. Before ATMs, to withdraw a deposit from a bank you had to go to a branch of the bank and get your money from a teller. Before cars, you had to get to the bank branch at least partly on foot. Hence the term "run": if you were in a hurry to get your money, you would *run* to the bank.

Note that the problem is the *combination* of a run and an increase in bond yields. In the absence of the run, the FI would have been insolvent but it would still have been able to pay interest on the loans to the FI and keep operating.

4) The risk of profiting from liquidity premiums: fire sales

Now consider an FI that follows the strategy of buying illiquid assets to profit from liquidity premiums. Perhaps it plans to hold the assets until they pay off (until bonds pay off their IOUs or borrowers pay off their loans). Or perhaps to plans to sell the assets before they mature, gradually, with enough time to find knowledgeable buyers willing to pay relatively high prices for the illiquid assets.

The danger is that for some reason there will be a run on the FI. To pay off the withdrawn loans, the FI will have to sell off its illiquid assets quickly. That means fire sales: low prices. With the assets valued at these low fire-sale prices, the FI may be insolvent. If so, selling the FI's assets will not generate enough funds to pay off all the withdrawn loans. The FI will have to declare it cannot pay off its debts - it is bankrupt.

An event like this is called a "liquidity crisis." It may sound like the interest-rate risk problem I described above, but it is different. In the interest-rate risk case, the FI is insolvent whether or not there is a run. In a liquidity crisis the FI is insolvent only because there was a run on the FI, forcing a fire sale. If there had been no run, the FI would not be insolvent. The tricky thing is that illiquid assets do not have a "market price," in the same way that Treasury

bonds do. The value of an illiquid asset is one number if it can be sold to a knowledgeable buyer, a lower number if it must be sold in a fire sale.

5) Runs and multiple equilibria with self-fulfilling expectations

a) Introduction

Now let's turn to the question: why might a run occur? The answer is that, under an additional condition, a run can occur easily, for very little reason - perhaps for no reason at all. If lenders think that lenders will keep lending to the FI, then lenders *will* keep lending to the FI, with good results. If lenders think that lenders will stop lending to the FI, then lenders *will* stop lending to the FI, with bad results. Economists call a situation like this “multiple equilibria” with “self-fulfilling expectations.”

b) First come, first served

What is the “additional condition”? It is called “first come, first served.” In this context, “first come, first served” means that the short-term lenders to the FI who ask for their money back *first* are most likely to be repaid, while lenders to the FI who are slower to ask for their money back are likely to get less, maybe nothing. Consequently a lender to the FI who is deciding whether to keep lending to the FI must guess that *other* lenders to the FI will do that day and try to do the same thing. If she thinks that other lenders will keep lending to the FI, it is safe to keep lending to the FI herself. But if she thinks other lenders are about to withdraw their loans to the FI, she should withdraw her own loan to the FI as fast as possible. Thus, the cause of a mass withdrawal of short-term lending to an FI may be a belief on the part of lenders that *other* lenders are about to withdraw.

c) Simple example

Here is an example. It is a “model” of a run with multiple equilibria. To keep things simple, we will assume there are just two lenders to the FI, and we will consider just one day.

Suppose there is an FI that would be in trouble if a run occurs, either because it is holding illiquid assets, or because it is holding liquid long-term assets whose market value has been depressed by an increase in yields. The short-term loans to the FI have been *overnight* loans. The two lenders to the FI are called Bob and Jane. Each has been lending $\$X$ to the FI. The FI has promised to pay an overnight interest rate denoted i . On the morning of the day in question, Bob must decide whether to withdraw his loan or roll it over for another day. So must Jane. We assume that Bob and Jane want to maximize the expected values of their investments.

Four things can happen:

1. *Bob and Jane both roll over their loans.*
2. *Bob withdraws, Jane rolls over.*
3. *Jane withdraws, Bob rolls over.*
4. *Bob and Jane both withdraw.*

What happens in each case?

1. *Bob and Jane both roll over their loans.*

If Bob and Jane both roll over their loans to the FI, then the FI can pay both of them the interest it promised. Each of them gets $(1+i)X$.

2. *Bob withdraws, Jane rolls over* **or** 3. *Jane withdraws, Bob rolls over.*

If either withdraws, the FI must sell its assets suddenly. At the low prices that the assets will fetch (because they are illiquid assets in a fire sale, or because their market value has been depressed by an increase in yields), there will not be enough money to pay off both Bob and Jane. In fact, the sale will generate only $\$X$ - enough to pay off just

one of the lenders. Thus, the one who withdraws gets paid. The one who did not withdraw is left holding the bag. This is "first come, first served."

4. Bob and Jane both withdraw.

Again the FI must sell its assets and gets only enough money to pay out $\$X$. Who gets paid, Bob or Jane? Assume that they are equally fast in running to ask for their money back, so that they are equally likely to be the first one who asks. The probability that Jane is first is $1/2$. The probability that Bob is first is $1/2$. The expected value of the

money one of them receives is $\frac{1}{2}X + \frac{1}{2}0 = \frac{1}{2}X$

We can describe the situation with a **graphic** called a two-by-two matrix. It represents the two decisions each "player" can take, and the four possible things that can happen with four boxes. Each box represents a possible outcome. Inside each box is written the amount of money each "player" would receive in that outcome. You use the graphic to figure out what will happen when the two players, Bob and Jane, "play the game." What the graphic shows is that outcomes 1. and 4. are both possible, with self-fulfilling expectations. In class, I will show you how to use the graphic. Before class, make sure that you take a good look at it. Here it is:

Bob

		Bob	
		Roll over	Withdraw
Jane	Roll over	$(1+i)X$ $(1+i)X$	X zero
	Withdraw	X zero	$\frac{1}{2}X$ $\frac{1}{2}X$

d) Conclusion

What is the lesson of this model? It is that the common FI strategy of borrowing short-term to acquire illiquid assets is fragile. An event that creates fear that an FI may be insolvent, or fear that *other* people will fear that the FI is insolvent, can cause a liquidity crisis. (Read that last sentence again and make sure you understand it.)

For the same reason, a FI that is holding liquid long-term assets whose market value has been depressed by an increase in yields is also in a fragile situation, even if current earnings on its assets are enough to pay the interest on its short-term borrowing.

F) Capital

1) Introduction

I have said that all three strategies of financial intermediation involve a risk that the FI will be unable to pay off its borrowings. That is bad not only for the owners of the FI but also bad for the lenders to the FI - they don't get their money back! So why would anyone lend to a FI in the first place?

In fact, no one *will* lend to an FI unless the FI has "capital." "Capital" is a thing that decreases the probability that a FI will be unable to pay back the money that it borrows. The more capital that a FI holds, the less likely that it will go bankrupt. A FI cannot borrow at all unless it has enough capital.

So what is capital? From one point of view, capital is just the net worth of the FI. It is the value of the FI's assets (the bonds it has purchased, the loans it has made) minus its liabilities (the loans it has taken, the bonds it has issued). From another point of view, capital is money that the owners of a FI have put into the business. It is money that they have given to the FI so that the FI can acquire more assets. Without capital, the value of the FI's assets would be equal to the amount of its borrowing, at least at first. With capital, the value of the FI's assets is greater than its borrowing.

It might sound like capital is a loan to the FI from the owners, but it is not. An FI's liabilities are *just* its borrowing *not* including its capital. The owners do not earn interest on their contribution of capital. They do not receive, in return for contributing capital, promises of future IOU's as with a bond. The owners do receive the profits of the FI. But they receive the FI's profits anyway. Contributing capital to the FI does not increase the owners' profits in any direct way. (It may increase the owners' profits indirectly as I will explain below.) But an FI without capital cannot borrow.

The easiest way to understand the role of capital in an FI is to imagine starting a new FI. So we'll begin there.

2) Starting a new financial intermediary

Suppose you want to go into the business of financial intermediation. You plan to sell some bonds or take some loans, paying relatively low interest rates on your borrowing. You will take the money you borrowed and buy bonds and/or make loans following one or all of the three strategies described above.

From your point of view, this seems like a no-lose proposition. Let's say you borrow \$1 million one way or the other and acquire \$1 million of long-term bonds, illiquid bonds and long-term loans. If everything goes well, you get to keep the difference between the returns on your assets and the cost of your borrowing. If things go badly, the FI becomes insolvent, goes bankrupt, and you get nothing. But you lose nothing. Thus, there is some probability you will get nothing, but a positive probability you will get something. The expected value of the business is positive.

If you try to start a FI this way, however, it won't work. No one will lend to you. No one will buy the bonds you issue.

Why? Partly just because of the math of the situation. If your FI's liabilities, your borrowing, is equal to \$1 million, and your FI is holding just \$1 million in assets - the bonds you bought with the \$1 you borrowed - then a very small drop in the value of the assets makes the FI insolvent. If the FI becomes insolvent, it may default on at least some of its borrowing

There is also the reason I described in the section in section VII), "Loans," under "General problem: borrowers have incentive to do high-risk, high-return things...Lend only to borrowers with something to lose." Everyone knows that you have nothing to lose should the FI become insolvent. Everyone knows this gives you incentive to do high-risk, high-return things. You might acquire assets that will pay high returns if everything goes well, but also

have relatively high default risk, interest-rate risk or illiquidity. That will raise the probability that your FI will become insolvent and default on at least part of its borrowing.

So how can you get your FI business started? You must take some large amount of your own money and put it into the FI. That money is capital. With that extra money the FI acquires more in assets, while the FI's liabilities are still \$1 million. Now people may be willing to lend to you. First, just because of the math. Since the value of the FI's assets is greater than its liabilities right from the start the FI is no longer on the edge of insolvency. The value of its assets can fall some, and the FI will still be solvent up to a point. Suppose that assets values fall down to the point where assets are just equal to the FI's borrowing. Then you, the owner, have lost your capital. But the FI is still solvent and can still pay off its borrowing.

That brings up the second reason people may be willing to lend to you. They know you have some skin in the game, something to lose if the FI becomes bankrupt. That will discourage you from adopting high-risk, high-return strategies.

Notice that this won't work if the \$500,000 is a *loan* from you, or if you buy \$500,000 worth of bonds newly issued by the FI. That will allow the FI to increase its assets by \$500,000. But the FI's liabilities also increase by \$500,000. It is a wash in terms of capital. It won't reduce the probability that the FI becomes insolvent. You have to *give* the money to the FI.

Suppose you succeed in getting the FI started this way. What happens in subsequent years?

3) Continued operation of the FI

a) In good years: add more capital?

In good years there will be no waves of defaults or need for fire sales or big declines in prices of the long-term bonds held by the FI. There will be profit from the difference between the annual return on the assets and the cost of the FI's borrowing. The profit belongs to the FI's owner. That's you. What will you do with the profit?

One thing you can do is pay it all out to yourself as dividends.

Another thing you can do is pay yourself just some (or even none) of the profit, and use the money you don't pay yourself to buy more assets for the FI. When a business does not pay out all of its profits to its owners, the profit kept in the business is called "retained earnings." Retained earnings add to a FI's capital.

Is it a good idea to add to capital by retaining earnings? It depends. There is a possible benefit; there is also a cost.

The cost is that adding to capital tends to reduce the rate of return you receive on your investment in the FI. Your investment is the capital you have contributed. The rate of return on the FI's capital is the FI's profit divided by the amount of capital. For any given cost of borrowing by the FI, adding more capital lowers this ratio. To see this, let i^B denote the average rate (interest rate or yield) on the FI's borrowing. i^A denotes the average rate of earning on the FI's assets. B is the amount of borrowing by the FI, in any form, and C is the capital you put in. Then the annual profit earning by the FI is $i^A(C + B) - i^B B$.

The annual return on the capital is the ratio of annual profit to capital, which is:

$$\frac{i^A(C + B) - i^B B}{C} = i^A + (i^A - i^B) \frac{B}{C}$$

See that an increase in capital C tends to reduce the annual return on the capital you put in.

What is the possible benefit? Increasing capital might make people willing to lend to you at lower rates of interest. In the equation above, that means a decrease in i^A , which tends to *increase* the annual return on capital. Why might an increase in capital decrease i^A ? Recall that an increase in capital reduces the probability that the FI will become insolvent on the future. So people might be willing to lend to you at a lower interest rate.

So you have a tradeoff to consider. Presumably you will choose the amount of capital that maximizes the return on your investment of capital.

b) In bad years: recapitalize?

In bad years there are waves of defaults or need for fire sales or declines in prices of the long-term bonds held by the FI. The value of the FI's assets falls, so there is a decrease in its net worth - in its capital. The FI can become insolvent this way, and be closed down by regulators or go bankrupt. But even if the FI does not become insolvent, the decrease in capital can be a problem. It raises the probability that the FI will become insolvent in the future. That might make people unwilling to lend to the FI. Even if people are still willing to lend to the FI, they might demand higher rates of interest in their loans to the FI or higher yields on bonds issued by the FI.

What can you do to make people more willing to lend to the FI? You need to top up the FI's capital. That is called "recapitalizing" an FI. If people are still willing to lend to you, you may be able to recapitalize slowly, over time, by retaining future earnings. But you may need to recapitalize quickly. You can do that by putting in more of your own money.

What if you don't have enough of your own money to bring capital back to where it needs to be to make people willing to lend to you? In that case you will need to get capital from other people. But how can you persuade them to contribute capital to your FI? Remember, you cannot offer to pay interest or future IOU's in return for capital. That would be a loan. It would increase liabilities as well as assets, making it a wash in terms of capital.

What you must do is make them part owners, entitled to a share of future profits (if there are any). That will, of course, reduce *your* share of the profits. Ouch.

G) Regulation of financial intermediaries

1) Introduction

At the beginning of this section I said that financial intermediaries are subject to relatively heavy government regulation. Most of the regulations are intended to reduce the probability that a FI will go bankrupt, by forcing a FI to operate in less risky ways. Some are intended to limit the damage if a FI goes bankrupt anyway.

Pretty much any kind of business has risks and can go bankrupt. So why are FIs, specifically, subject to these special regulations? Mainly, it is because we believe the bankruptcy of a FI can impose *negative externalities* on other FIs, other businesses and even households. You should remember the concept of externalities and how they can justify regulation from Econ 160 or 360.

In the U.S., banks have been heavily regulated pretty much from the time banking began in America, in the late eighteenth century. In response to the financial crisis of 2008, a federal law, the Dodd-Frank Act of 2010, extended the types of regulation that had long been applied to banks to large nonbank FIs. It also created new types of regulation.

2) How FIs would operate in the absence of regulation

Just about any business faces a tradeoff between risk and profit: most actions that might increase profit will also increase the risk of bankruptcy. The owners of a business must decide how much risk they are willing to take and operate accordingly.

In the specific case of a FI, owners of an FI can earn higher profit by holding less capital, or by holding assets that are longer-term, or less liquid, or more subject to default risk. But all of these actions increase risk of bankruptcy for the reasons described above.

In deciding how much risk to take, the owners of a FI must think not only about how much risk they themselves are willing to take, but also about the preferences of lenders or potential lenders *to* the FI. If lenders or potential lenders think that a FI is taking on too much risk or holding too little capital, they may withdraw their loans or require the FI to pay higher interest. Thus, the amount of risk that a FI takes on may be determined by the “risk preferences” of its owners *and* the people who lend money to the FI.

Possibly, this amount of risk may be optimal (utility or profit-maximizing) from the point of view of the FIs owners and the lenders to the FI. But it may still be *too much risk* from the point of view of society as a whole. That is because the FI’s owners and lenders to the FI will not take into account the damage that the FI’s bankruptcy might do to *other* businesses and people - the negative externalities.

3) Possible negative externalities of a FI’s bankruptcy

a) Contagion

i) Introduction

It has frequently been observed that the occurrence of a liquidity crisis at one FI seems to make it more likely that other FIs will suffer liquidity crises. Crisis seems to spread from one FI to others. This is called “contagion.” Thus, the occurrence of a liquidity crisis in one FI can set off a wave of liquidity crises and bankruptcy in other FIs. A wave of liquidity crises is called a “financial crisis.”

There are at least two reasons such contagion can occur.

ii) Networks of lending among FIs

FIs lend to each other, a lot. Say there are three financial intermediaries, called A, B and C. FI A has been lending to FI B overnight. There is a financial crisis at FI A. So A, desperate for cash, withdraws its overnight loans from B. That can start a financial crisis at B. Suppose C has also been lending overnight to B. When there is a financial crisis at B, C might lose the money it has lent to B. That could make C insolvent. So people who have been lending to C will withdraw their loans to C, creating a financial crisis at C. And so on.

iii) Sales of illiquid assets

Recall that most people are willing to buy illiquid assets only at a low price, but some people, called “knowledgeable buyers,” would be willing to pay a higher price (because these people have relatively good information about default risk on the assets).

Sometimes the potential knowledgeable buyers of one FI’s illiquid assets are the same as the potential knowledgeable buyers of another FI’s illiquid assets. For example, several firms in an industry may have issued bonds that are illiquid because only a few potential bond buyers are knowledgeable about business conditions in that industry. If so, sales of illiquid bonds by a FI can depress potential sale prices of other bonds in the same class. That depresses the net worth of FIs holding those other bonds, and worsens the potential fire sale problem for them.

b) Macroeconomic effects

i) Introduction

A wave of bankruptcy in FI's, that is a financial crisis, can cause a recession, or at least worsen a recession that is already underway, by reducing consumption spending and investment spending. In the history of the United States several recessions were caused or worsened by financial crises, including the "Great Recession" of 2008, the "Great Depression" of 1929-33, and the depressions of 1907, 1893, 1884, 1873, and 1857.

ii) By reducing the supply of loans to businesses and households: credit crunch

In section VII) you learned that some businesses and households can borrow only through loans. Most loans are made by financial intermediaries. An FI that has failed, or is on the edge of failure, does not lend. A widespread reduction in lending by FIs is called a "credit crunch." A credit crunch makes it harder for many firms and households to borrow, and hence reduces their spending.

Also, when a FI goes bankrupt the lenders to the FI lose at least some of what they lent to the bank. That reduces their wealth, which tends to reduce their spending.

iii) Additional effect of financial crises that affect banks: no way to make payments

Payments for most sales of goods and services, and most payments of wages and salaries to employees, are not made with cash: they are made using checkable deposits, through banks. Thus, a financial crisis that causes widespread shutdowns of banks tends to reduce spending simply by making it harder to pay for things and employ people.

4) Regulations applied to FIs

a) Introduction

In most countries, government regulation of banks began about as soon as banks began. In America, banks are regulated by several government agencies: a division of the U.S. Treasury called the Office of the Comptroller of the Currency (O.C.C.), established in 1863; the Federal Reserve system, established in 1914; the Federal Deposit Insurance Corporation, established in 1933; and also by state agencies. Since the 2008 financial crisis, many of the regulations long applied to banks have been extended to other types of FIs.

b) Capital requirements

Recall that a FI is less likely to become insolvent if it holds more capital.

Left to itself, a FI will choose to hold the amount of capital that maximizes the expected return to the owners' capital investment. This is the amount of capital that just balances the cost of holding more capital (at given interest rates, more capital reduces the rate of return to capital invested by the owners) against the possible benefit (the FI might be able to borrow at lower rates of interest).

Capital requirements are regulations that force a FI to hold more capital than it would choose on its own. They specify amounts of capital the FIs must hold in order to be allowed to operate. If a FI's capital falls below the required level, the FI must recapitalize or shut down.

c) Liquidity requirements

A FI that borrows short-term to finance holdings of illiquid assets should not hold illiquid assets *only*. At least some of its assets should be perfectly liquid assets such as Treasury bonds. Liquid assets pay lower returns than illiquid assets. But holding some liquid assets will allow the FI to survive a small run. Up to a point the FI can cover withdrawn loans with sales of its liquid assets; it won't have to sell off illiquid assets in fire sales. Perfectly liquid assets held by a FI are called "secondary reserves."

Liquidity requirements are regulations that force a FI to hold a larger share of its assets in liquid assets (secondary reserves) than it would choose to hold on its own.

In the U.S., liquidity requirements were first introduced by the Dodd-Frank Act.

d) Stress tests

In finance, a “stress test” is an exercise in which people estimate how a specified macroeconomic scenario would affect a FI’s net worth, given the FI’s current assets and liabilities. In response to results of a stress test, regulators can require a bank to take actions to increase capital or change its asset allocation to reduce risk. The Dodd-Frank Act of 2010 introduced a requirement that large American banks have been required to conduct stress tests twice a year under supervision of Federal Reserve staff, using scenarios made up by the Federal Reserve. Here is one of the scenarios the Federal Reserve posed to large banks in 2019:

... a severe global recession accompanied by a period of heightened stress in commercial real estate markets and corporate debt markets. This is a hypothetical scenario designed to assess the strength of banking organizations and their resilience to unfavorable economic conditions and does not represent a forecast of the Federal Reserve.

The U.S. unemployment rate climbs to a peak of 10 percent in the third quarter of 2020...real GDP falls about 8 percent from its pre-recession peak, reaching a trough in the third quarter of 2020. The decline in activity is accompanied by a lower headline CPI inflation, which falls to about 1¼ per-cent at an annual rate in the first quarter of 2019 and then rises gradually to about 2 percent at an annual rate by the second half of 2020....the interest rate for 3-month Treasury bills falls 2¼ percentage points and remains near zero through the end of the scenario. The 10-year Treasury yield falls by a somewhat smaller amount, resulting in a mildly steeper yield curve. The 10-year Treasury yield reaches a trough of about ¾ percent in the first quarter of 2019 and rises gradually thereafter to 1½ percent by the first quarter of 2021 and 1¾ percent by the first quarter of 2022. Financial conditions in corporate and real estate lending markets are stressed severely. The spread between yields on investment-grade corporate bonds and yields on long-term Treasury securities widens to 5½ percent by the third quarter of 2019, an increase of 3½ percentage points relative to the fourth quarter of 2018. The spread between mortgage rates and 10-year Treasury yields widens to 3½ percentage points over the same time period....Equity prices fall 50 percent through the end of 2019....House prices and commercial real estate prices also experience large declines of about 25 percent and 35 percent, respectively....The international component of this scenario features severe recessions in the euro area, United Kingdom, and Japan, and a shallow recession in developing Asia....The U.S. dollar appreciates against the euro, the pound sterling, and the currencies of developing Asia, but depreciates modestly against the yen because of flight-to-safety capital flows.

e) Deposit insurance

Deposit insurance is just what it sounds like. A bank is required to make regular periodic payments into a fund managed by a government agency. If a bank fails, the insurance fund is used to pay the bank’s depositors what the banks owes them. If deposits are fully insured, no depositor need worry that a bank will be unable to pay off on his deposit. Thus, there is no reason to run on the bank.

In the United States, the Roosevelt administration established a federally-controlled company in 1933, the Federal Deposit Insurance Corporation (FDIC), to insure deposits in banks. A bank makes regular insurance payments to the FDIC that increase with the amount of a bank’s assets. The FDIC, assisted by other agencies including the Fed, monitors the condition of banks. If the FDIC suspects that a bank is in trouble it immediately closes down the bank and examines its books. If it concludes that the bank cannot continue to operate the FDIC arranges the bank’s demise as described in the next section. It pays off the depositors up to a maximum of \$250,000. If a deposit is greater than \$250,000, the depositor is paid back just \$250,000 and loses the rest. Meanwhile the FDIC sells the bank’s assets. As much as possible of the FDIC’s payments to depositors will be covered by sales of the bank’s assets. The rest is covered by the insurance fund. Sometimes a closed bank’s assets are more than enough to cover

its deposits. In that case the FDIC pays some money to the people who loaned money to the bank through loans or by buying bonds issued by the bank. But the bank's owners get nothing.

Economists are of two minds with respect to deposit insurance. On the one hand, deposit insurance tends to prevent financial crises from affecting banks and thus lessens the macroeconomic damage of financial crises. On the other hand, deposit insurance encourages banks to take on more risk, because it eliminates a depositor's incentive to monitor the amount of risk taken by a bank and withdraw his deposit if the bank takes too much risk. There is a tradeoff here. That is one reason for the \$250,000 limit on FDIC insurance: it preserves the incentive of people with very big deposits to monitor banks' risk.

f) Special bankruptcy procedures for FIs: "resolution authority"

Ordinary bankruptcy, overseen by ordinary bankruptcy courts, is a slow procedure and an uncertain one for creditors. A creditor might get most of the money owed him or very little, depending on the proceeds of liquidating the bankrupt's assets and the court's decisions as to which creditors have first claim on the funds.

Slow and uncertain resolution of a FI's bankruptcy poses special problems. It worsens the problem of contagion. In the end some lenders to the FI will get most of their money back. But until the court decides who gets what, any FI that had been making loans to the bankrupt FI appears to be in danger of taking a bath. A FI that loses the money it lent to the bankrupt FI is that much closer to insolvency itself. Even if only *some* of the FIs who lent to the bankrupt FI will have to take a bath in the end, there may be runs on *all* of them, because people don't know exactly who will have to take a bath.

Better to settle things quickly. If everyone knows quickly exactly which of the FIs that had been lending to the bankrupt FI will be hurt, there may be runs on the FIs that are hurt. But there will not be runs on the FIs that get most of their money back.

For this reason, since the creation of the FDIC, the FDIC, not courts, has handled the bankruptcy of banks. This function of the FDIC is called "resolution authority." The Dodd-Frank Act of 2010 extended the FDIC's resolution authority to cover some large nonbank FIs.

Usually, the FDIC determines the liabilities of a failed FI that will *not* be paid, leaving the failed FI's balance sheet with a small positive value. Then the FDIC tries to sell the remaining liabilities and assets as a package to another FI (rather than trying to sell off the failed FI's assets one by one). As part of this process it can be necessary for the FDIC or Fed to make a loan to the purchaser of the failed FI, collateralized by the failed FI's assets. It can also be necessary for the FDIC to guarantee that it will cover any future losses to the purchaser of the failed FI due to future defaults on the failed FI's assets. Such a guarantee is called a "Shared Loss Agreement."

To make it easier for the FDIC to handle a FI's bankruptcy, large banks and some large nonbank FIs are required to create bankruptcy plans *in advance* and periodically submit the plans to the Fed and the FDIC. Informally, these plans are called "living wills." In the words of the Federal Reserve Board,

Each plan... must describe the company's strategy for rapid and orderly resolution in the event of material financial distress or failure of the company, as well as include both public and confidential sections....Currently, the largest, most complex banking organizations are required to file a resolution plan every other year. Other large domestic and foreign banking organizations are required to file a resolution plan every three years. A third group of firms are required to submit abbreviated resolution plans every three years.

The FDIC and Fed can use a FI's living will to help determine who gets paid what if the FI fails.

©Christopher Hanes Economics 450 Class notes

X) Central banks: introduction

- A) Examples of central banks
- B) More about the Federal Reserve system
- C) Central bank operations
 - 1) Central bank "tools"
 - 2) Loans
 - 3) Open-market operations
 - 4) Reserve accounts
- D) What central banks do with these tools
 - 1) Act as "lender of last resort" to stop liquidity crises
 - 2) Control interest rates
- E) What is a central bank trying to achieve by controlling interest rates?
 - 1) Before the 1930s: fix exchange rates through the gold standard
 - 2) Late 1940s-1973: fix exchange rates through the Bretton Woods system
 - 3) Nowadays: "inflation targeting"
- F) What we will do in the rest of the course

X) Central banks: introduction

A) Examples of central banks

Most countries nowadays have an institution called a "central bank." Many central banks were originally set up as privately owned corporations, granted special privileges in exchange for an extra degree of government control. Now central banks are "owned" by their governments. Examples of central banks are:

The Federal Reserve system or "Fed."

The Bank of England (for the United Kingdom)

The Bank of Japan

The Reserve Bank of Canada

The Reserve Bank of New Zealand

The Reserve Bank of Australia

The European Central Bank (for all the countries that use the euro)

A central bank looks like an ordinary banks in that it takes deposits, buys bonds and makes loans. It makes a profit most of the time. (Their profits go the the national treasury, like taxes.) But a central bank does not aim to maximize its profit. It aims at other things.

B) More about the Federal Reserve system

The Fed is actually twelve separate "Federal Reserve Banks" located in, and named for, twelve American cities that were important centers of banking back in 1912 when the system was planned. The cities are Boston, New York, Philadelphia, Richmond, Atlanta, Cleveland, Chicago, St. Louis, Kansas City, Minneapolis, Dallas and San Francisco. The head of a Federal Reserve bank is called its "president."

The twelve Federal Reserve banks are overseen by a committee that meets in Washington, D.C. Members of the committee are called "governors." They are appointed by the president, confirmed by the senate. The committee is called the "Board of Governors of the Federal Reserve system." The Board of Governors is headed by a "chair" (that is, a chairman or chairwoman).

Most of the Fed's important decisions are made by another committee called the Federal Open Market Committee (FOMC). The FOMC includes all the members of the Board Of Governors plus the president of the Federal Reserve Bank of New York and a subset of the other eleven presidents who rotate through. The chair of the Board of Governors is also the chair of the FOMC.

Why are there twelve separate banks plus a board, rather than just one central bank? No good reason; just 1912 politics.

C) Central bank operations

1) Central bank "tools"

The things that central banks do from day to day, the actual operations they can engage in, are called the "tools" of a central bank

2) Loans

One of a central bank's tools is loans. Nearly all central banks make loans to banks. Many make loans to their governments too (the Federal Reserve does not).

3) Open-market operations

In countries with active bond markets - that includes the United States, of course - central banks buy and sell bonds issued by the government and domestic corporations. This is called "open market operations." Some central banks (not including the Fed) regularly buy and sell foreign bonds too.

4) Reserve accounts

Central banks take deposits from governments and banks (usually not from other types of businesses or households).

In the United States, the accounts that banks hold in the Federal Reserve system are called "reserve accounts." Banks use reserve accounts to get cash for their customers. Suppose, for example, that a bank needs \$1,000,000 to replenish its ATMs. The bank will withdraw \$1,000,000 from its reserve account and send a truck to its local Federal Reserve bank to pick up the cash.

Banks also use their reserve accounts to make payments to/receive payments from other banks and the Federal government. The Federal government uses its account at the Fed to make and receive payments, too. For example, when your parents pay income tax with a check or electronic payment, their bank makes the associated payment to the Federal government by transferring dollars from the bank's reserve account to the government's Fed account.

D) What central banks do with these tools

1) Act as "lender of last resort" to stop financial crises

Central banks act to prevent or at least ameliorate financial crises. A central bank does this by giving money to financial intermediaries suffering from, or in danger of, a liquidity crisis, in exchange for the FI's illiquid assets. To make this exchange, a central bank simply buys the FI's illiquid assets or (more often) takes the illiquid assets as collateral for loans to the FI. This is called "acting as a lender of last resort" (even if the central banks is simply buying the assets rather than taking them as collateral for a loan).

2) Control interest rates

Recall that all interest rates and yields in an economy are affected by current and expected future overnight rates and term premiums. For example, the yield on a zero-coupon corporate bond of maturity m is:

$${}_m i_t = E \left[\frac{{}_0 i_d + {}_0 i_{d+1} + {}_0 i_{d+2} + \dots + {}_0 i_{d+\dots}}{m \cdot 365} \right] + {}_m \tau_t + \text{default risk premium} + \text{liquidity premium}$$

The main way that most central banks attempt to control the general level of interest rates is by exerting very tight control over the overnight rate. A central bank controls the overnight rate by choosing a “target” value for the overnight rate and manipulating its tools - loans, open-market operations, rules applied to reserve accounts - to hold the market overnight rate at that target. They are very good at this. From day to day the market overnight rate may deviate a bit from the central bank’s target overnight rate, but it will hit the central bank’s target on average. People know this is true. So the public’s expected value for what the overnight rate will be at a future point in time is just equal to the public’s expected value for what the central bank’s target overnight rate will be at that point in time. Let i^T denote the central bank’s target overnight rate. Then we can say:

$${}_m i_t = E \left[\frac{i^T_d + i^T_{d+1} + i^T_{d+2} + \dots}{m \cdot 365} \right] + {}_m \tau_t + \text{default risk premium} + \text{liquidity premium}$$

Note that what matters is not so much today’s target overnight rate, what matters is mainly the public’s expectations of what the target overnight rate will be in the future. Thus, central banks try to influence the public’s expectations of what the central bank will do in the future. This is called “forward guidance.”

Sometimes central banks also try to influence term premiums. One type of operation used to influence term premiums is called “quantitative easing.”

E) What is a central bank trying to achieve by controlling interest rates?

1) Before the 1930s: fix exchange rates through the gold standard

Before the First World War, the aim of most central banks was to maintain a commodity-money system called the “international gold standard.” In this system a central bank would freely exchange a unit of its country’s currency - cash or reserve account at the central bank - for a specified, unvarying amount of gold. The Bank of England, for example, would give four pounds and five shillings (4.25 pounds) for one troy ounce of gold, and sell gold for the same price (the Bank would give you one troy ounce of gold if you gave the Bank 4.25 pounds). The Federal reserve system was originally set up to do the same thing. A Federal Reserve bank would give \$20.67 for one troy ounce of gold, or sell gold at the same price. The ratio of country A’s gold price to country B’s gold price determined the rate of foreign exchange between country A’s currency and country B’s currency. Thus one British pound cost \$4.87; one dollar cost .205 pounds (about four shillings). Paper money and reserve accounts (central-bank ledger money) was not fiat money, it was token money that could always be exchanged for gold coins or bullion.

To maintain its ability to exchange gold for currency, a central bank had to keep a large supply of gold on hand. It couldn’t do that if there was a persistent “drain” of gold, that is if people persistently wanted to buy gold from the central bank. A central bank used its tools mainly to prevent this from happening. To stop a drain of gold, a central bank raised the country’s interest rates. In the opposite case, if people persistently wanted to *sell* gold to the central bank, a central bank was free to lower the country’s interest rates.

During the First World War central banks stopped exchanging gold for currency. They resumed after the war, but the system broke down permanently in the 1930s.

2) Late 1940s-1973: fix exchange rates through the Bretton Woods system

After the Second World War, until 1973, the aim of most central banks was to maintain a fixed rate of foreign exchange against the U.S. dollar, while the U.S. Treasury was supposed to exchange dollars for gold as under the gold standard. This was called the "Bretton Woods system" because it was set up at an international conference held in Bretton Woods, New Hampshire. Under the Bretton Woods system, the Fed's responsibilities were different from the responsibilities of foreign central banks.

A foreign central bank was supposed to maintain its ability to exchange its currency for dollars. To do that it had to keep a large supply of dollars on hand. It couldn't do that if there was a persistent drain of dollars from the foreign central bank, that is if people persistently wanted to buy dollars from the central bank. A foreign central bank used adjustments in interest rates mainly to prevent this from happening.

Meanwhile, the Fed was supposed to prevent a drain of gold as under the gold standard. Over the 1960s and early 1970s the Federal Reserve failed to do this. In 1971, in the face of a persistent gold drain, President Nixon ordered the Treasury to stop exchanging gold for dollars. That was the end of the Bretton Woods system.

3) Nowadays: "inflation targeting"

Nowadays central banks of important countries don't try to fix exchange rates in any way; they let markets determine exchange rates (this is called "floating" exchange rates). A central bank's goal is to keep the country's annual rate of inflation in the country at a target value and, subject to that inflation target, keep unemployment at low as possible. In most cases the inflation target is a number about equal to 2 percent. In the United States, the Federal Reserve aims to keep the annual rate of inflation in the PCE price index equal to 2 percent.

Central banks believe that they can influence the rate of inflation in an economy by controlling the general level of interest rates that businesses and households must pay for their borrowing - yields on bonds, interest rates on loans. Macroeconomic theory and historical experience suggest that an increase in interest rates tends to raise unemployment and reduce inflation; a decrease in interest rates has the opposite effect.

F) What we will do in the rest of the course

The rest of the course will be about central banks, especially the Fed. First we will describe what a central bank does as a lender of last resort. Then we will describe how a central bank controls interest rates. Finally we will describe inflation targeting: how the level of interest rates is related to unemployment and inflation and how the Fed responds to events to keep inflation on target.

©Christopher Hanes Economics 450 Class notes

XI) The central bank as lender of last resort (LOLR)

A) Review and introduction

- 1) Review
- 2) Central banks want to stop liquidity crises from occurring
- 3) What about that interest-rate risk stuff?

B) How to be a LOLR

- 1) A run-on FI needs cash
- 2) Buy illiquid assets from FI in trouble
- 3) Make loans to FI in trouble, taking illiquid assets as collateral
- 4) Why does a LOLR have to be a central bank?
- 5) The presence of a LOLR can stop liquidity crises from happening in the first place

C) LOLR best practice: Bagehot's rules

- 1) Introduction
- 2) Distinguish between illiquidity and ordinary insolvency
- 3) Charge a penalty rate for LOLR loans

D) A problem in LOLR lending: stigma

- 1) Definition
- 2) Something that makes the problem worse: publicizing who borrows

E) Other central bank policies related to financial crises (not LOLR but related)

- 1) Operations to maintain liquidity of bonds
- 2) Lending to non-FI businesses
- 3) Reviving banks and other FIs after a big crisis
 - a) Aftermath of a big crisis
 - b) Solvency testing and certification
 - c) Recapitalization

XI) The central bank as lender of last resort (LOLR)**A) Review and introduction****1) Review**

Here are some things you need to remember from section IX).

A liquidity crisis can occur when a financial intermediary (FI) has been borrowing short-term (e.g. taking deposits) to acquire illiquid assets (e.g. make loans). The value of illiquid assets is high if you can hold them while they pay off, or sell them off slowly. Their value is low if you must sell them fast in a fire sale. A liquidity crisis is set off when the short-term lenders to the FI withdraw their short-term loans (e.g. when depositors in a bank withdraw their deposits) - when they "run."

If the FI does not have enough liquid assets to cover the withdrawals, it must fire sale its illiquid assets, which makes it insolvent; it can't get enough from fast sale of the illiquid assets to pay off all the lenders to the FI

A liquidity crisis in one FI can spread to others through "contagion," as an FI in trouble withdraws short-term loans it made to other FIs. Also, an FI's sales of illiquid assets in a fire sale depresses their prices, endangering the solvency of other FIs holding the same types of assets.

A wave of liquidity crises is a financial crisis. In a financial crisis many firms that could ordinarily issue bonds find that they cannot do so, while it becomes much harder for firms and households that cannot issue bonds to get loans from FIs. Thus, there is less investment and consumption spending. A recession can result.

2) Central banks want to stop liquidity crises from occurring

A central bank wants to stop liquidity crises from occurring: liquidity crises at a few FIs can become a financial crisis through contagion and a financial crisis can cause a recession.

Fortunately, a central bank *can* prevent financial crises from occurring, or at least prevent contagion from taking place, or at least prevent a financial crisis from becoming really big, by acting as “lender of last resort” (LOLR). A LOLR breaks one of the links in the chain of events that is a liquidity crisis.

3) What about that interest-rate risk stuff?

Back in section IX) I told you about a problem a FI could get into resulting from a combination of interest-rate risk and a run. In many ways that problem was similar to a liquidity crisis. You might think that a central bank might want to act as a lender of last resort to help a FI that is insolvent due to an increase in long-term bond yields, but would still be able to pay the interest on its deposits if a run could be stopped.

In fact, an interest-rate-risk-plus-run crisis occurred in the U.S. in March 2023, in a bank called the Silicon Valley Bank, and the Fed took actions related to its functions as lender of last resort. But Federal Reserve officials have not talked much about this, and it is hard to find similar cases in earlier history. By contrast, Federal Reserve officials and economists have talked and written a great deal about liquidity crises and a lender of last resort. So in these notes I will only discuss liquidity crises.

B) How to be a LOLR

1) A run-on FI needs cash

When there is a mass withdrawal of short-term lending to a FI, the FI has to get its hands on a lot of money fast to pay off the lenders. A LOLR does this by giving money to a FI suffering from, or in danger of, a liquidity crisis, in exchange for the FI's illiquid assets. The LOLR can do this in two ways.

2) Buy the FI's illiquid assets at non-fire sale prices

One thing the LOLR can do is buy illiquid assets from a FI suffering a run, not at low fire-sale prices, but at the higher prices one can get if one has lots of time to sell the assets. The FI then has enough money to pay off lenders to the FI; it is not insolvent.

Does the LOLR lose money on this operation? No. Remember, the LOLR is not “overpaying” for the assets. It is paying the same prices a knowledgeable buyer would pay under ordinary circumstances (that is, in the absence of a financial crisis). The LOLR can simply hold on to the illiquid assets it bought from the FI, getting the payments that the borrowers make over time. Or it can sell the illiquid assets off slowly, getting high non-fire sale prices for them.

3) Make loans to the FI taking its illiquid assets as collateral

This also gives the FI cash to pay off lenders to FI, but the FI keeps ownership of the illiquid assets. This is good especially if the illiquid assets we're talking about are loans. The holder of a loan must do monitoring and perhaps invoke restrictive covenants. A central bank doesn't want to mess with that.

To give the FI money without taking ownership of the illiquid assets, an LOLR can *lend* money to the FI taking the illiquid assets as *collateral* for the loan. The amount of money the LOLR lends the FI is equal to the value of the assets at high non-fire sale prices, minus a small deduction to allow for the possibility that the non-fire sale prices of the assets might fall in the future. Thus, there is no way that the LOLR can lose money on the loan. If the FI goes bankrupt despite getting a loan from the LOLR, the LOLR can just seize the collateral (and then hold on to the illiquid assets for the income they generate or sell the illiquid assets off slowly).

Doing 2) and 3) are both called "acting as lender of last resort." Why isn't it called "acting as illiquid-asset-buyer-of-last-resort? Because LOLRs *usually* do 3).

4) Why does a LOLR have to be a central bank?

As I have explained, a LOLR usually makes money on the operation. So why is it up to the central bank to act as LOLR? Why can't privately owned FIs, such as big banks, act as LOLR? In fact, privately-owned FIs *have* acted as LOLR at times in the past. In 1907, before the creation of the Fed, a consortium of New York banks organized by J.P. Morgan acted as LOLR to stop a wave of liquidity crises (the "Panic of 1907").

But a LOLR needs to be able to provide a lot of cash on short notice. A privately-owned FI or even a consortium of FIs wouldn't have enough cash on hand to stop a big wave of crises.

A central bank, on the other hand, creates money by making loans or buying things. So it can always act as LOLR, on whatever scale is needed.

Note that the loans or asset purchases that a central bank makes, acting as LOLR, increase reserve supply.

5) The presence of a LOLR can stop liquidity crises from happening in the first place

If people know that there is a central bank willing and able to act as LOLR, they will not be afraid that a FI will be unable to repay short-term loans to the FI. Runs won't happen.

C) LOLR best practice: Bagehot's rules

1) Introduction

Walter Bagehot, pronounced badge-it (rhymes with gadget), was the editor of a British business/finance magazine (*the Economist*, still around today), sort of the British *Wall Street Journal*, in the middle of the 19th century. He wrote about what the Bank of England did in liquidity crises. What the Bank was doing was acting as lender of last resort. Bagehot said: "what the Bank ought to do is this..." His recommendations are now called "Bagehot's rules" for being a good LOLR.

2) Distinguish between illiquidity and ordinary insolvency

An FI is in trouble. Do you, the central bank, help it by buying its illiquid assets or taking the illiquid assets as collateral for a loan to the FI?

Bagehot said, *do not* help the FI if its problem is ordinary insolvency due to defaults on its assets or interest-rate risk. Such FI's should be left to die, so that FIs have incentive to not acquire too-risky assets.

Do help the FI if it would be solvent except for the liquidity crisis/fire sale problem.

3) Charge a penalty rate for LOLR loans

"Penalty rate" means higher-than-normal interest rate. You want the liquidity crisis to cause the FI some pain, but not to kill it. This gives FI's incentive to avoid liquidity crises as much as possible.

D) A problem in LOLR lending: stigma

1) Definition

Central banks want an FI suffering a run to come for LOLR help early, before many of the lenders to the FI have run. "Stigma" can prevent an FI from taking LOLR help.

Stigma is a word that generally means “a mark of shame.” (Its original meaning was one of the nail holes in Jesus’ hands; plural stigmata. Greek.)

In this context stigma means: if people see a FI taking a loan from a central bank, they will fear the FI is on the edge of illiquidity/insolvency and the run on the FI will intensify, making things worse.

FIs fear this will happen. So FI’s might not come to the central bank for help early, when a run is just starting; they wait until the last minute, or when it is too late to save the FI.

2) Something that makes the problem worse: publicizing who borrows

You need to keep it secret who has borrowed from the central bank, if you can. Believe it or not, Congress has twice passed laws requiring the Fed to PUBLISH the identities of borrowers.

F) Other central bank operations related in financial crises (not LOLR but related)

1) Operations to maintain liquidity of bonds

Recall that a bond can be liquid or illiquid, depending on the number of people willing to buy the bond at about the same price.

There can be multiple equilibria and self-fulfilling expectations here. If everyone thinks the bond will be liquid in the future, everyone is willing to buy that type of bond. It’s liquid. If people think the bond may become illiquid, they won’t buy it. And it’s illiquid!

A central bank can push things toward the good outcome (keeping that class of bond liquid) by promising to buy the bond from anyone who wants to sell it to the central bank, at a non-fire-sale price, or taking that type of bond as collateral for loans, valuing the bond at a non-fire sale price. If everyone knows the central bank will do this, more people are willing to buy the bond themselves. And the bond remains liquid.

2) Lending to non-FI businesses

Recall that a financial crisis can shift the IS back by making it hard (even impossible) for many people and businesses to borrow: FIs that would ordinarily make loans are out of operation; people are unwilling to buy bonds issued by companies that would ordinarily be able to sell bonds.

Despite the existence of the Fed, big financial crises occurred, in 1933, 2008 and (briefly) 2020. In all of these crises the Fed made direct loans to ordinary companies and/or bought bonds directly from private companies issuing them, so that the companies would be able to borrow and keep functioning.

3) Reviving FIs after a financial crisis

a) Aftermath of a financial crisis

We want people to start lending to FIs again (e.g. deposit in banks), so that the FIs can make loans to businesses that are unable to sell bonds.

But in the wake of a widespread crisis, some FIs will be insolvent; some will be barely solvent; some will be very solvent.

Potential lenders to FIs (e.g., people who had withdrawn their deposits from banks but could now put money back into banks) don’t know which FI’s are in which category, and thus are unwilling to lend to any FI’s. If no one lends to FIs, FIs can lend to companies and people who need to borrow through loans.

To solve this problem, government authorities, usually the central bank with the assistance of the government itself, can engage in “solvency testing and certification” of surviving FIs and “recapitalize” ones that are low on capital. The Fed together with the U.S. Treasury did these things after the 1933 and 2008 financial crises.

b) Solvency testing and certification

This is when the central bank or other government authority sends agents to inspect FIs' accounts to figure out which ones are insolvent, barely solvent (zero or not much capital) or very solvent (lots of capital).

The authority then closes down the insolvent ones, reopens the very solvent ones, and recapitalize the barely-solvent ones.

If people trust the government authority, they will believe that the reopened FIs, certified as solvent by the government authority, really is solvent and well-capitalized, and they will lend to the reopened FIs.

c) Recapitalization

This is when the government authority forces barely-solvent FIs to sell shares to new part-owners. The funds the FI raises by selling shares are used to buy assets. The FI's capital increases (look back at your notes on "capital"). The owners of the FI might be reluctant to raise capital this way, because selling shares - raising capital - reduces existing owners' shares of profits. So sometimes a FI must be *forced* to do this.

Sometimes a government authority wants to save and recapitalize a FI, but private investors are unwilling to buy new shares in the FI. In such cases government authorities have themselves bought shares in FIs to boost the FIs capital. Then the government authority holds on to the shares, taking its share of the profits, until private investors are willing to buy the shares from the government authority.

Christopher Hanes Economics 450 Class notes

XII) Financial Crises and Fed actions in recent years

- A) Introduction
- B) Limits on what the Fed can do
 - 1) Introduction
 - 2) The Federal Reserve Act
 - 3) Political considerations
- C) The financial crisis of 2008
 - 1) Introduction
 - 2) Before the crisis: the way things were in the early 1990s
 - a) Mortgages, Fannie Mae and Freddie Mac (GSEs)
 - i) Mortgages and mortgage-backed securities (MBS)
 - ii) Fannie Mae and Freddie Mac
 - b) Overnight loans: fed funds and repos
 - c) Banks
 - d) Nonbank financial companies
 - i) Introduction
 - ii) Investment banks
 - iii) Money-market mutual funds
 - 3) The run-up to the crisis
 - a) House prices rise
 - b) Subprime (nonconforming) mortgages
 - c) Mortgage-backed securities made from subprime mortgages
 - i) Introduction
 - ii) Credit-default swaps
 - iii) Subprime mortgage MBS were liquid
 - d) Investment banks start engaging in financial intermediation
 - e) Asset-backed commercial paper
 - f) Money-market mutual funds
 - 4) Crisis
 - a) House prices fall
 - b) Defaults on subprime mortgages
 - c) Defaults on MBS made from subprime mortgages
 - d) Subprime MBS become illiquid
 - e) Fannie Mae and Freddie Mac taken over by the federal government
 - f) Runs on financial intermediaries
 - i) Banks
 - ii) Investment banks
 - iii) Money market mutual funds
 - 5) The Fed's response
 - a) Introduction
 - b) Fed loans to banks
 - c) Fed loans to investment banks
 - i) Lending to investment banks through non-recourse loans to banks
 - ii) Bear Stearns and invocation of 13(3)
 - iii) Creation of new facilities to lend to investment banks
 - iv) Lehman Brothers
 - v) Investment banks become banks
 - d) AIG
 - e) Money market mutual funds

- f) Lending to issuers of commercial paper
- g) Swap lines
- h) The Term Asset-backed Securities Loan Facility (TALF)
- 6) Extension of deposit insurance
- 7) Reviving FIs: stress tests and recapitalization
- D) The Covid crisis
 - 1) Introduction
 - 2) New constraint on Fed lending to nonbanks
 - 3) The crisis
 - a) Similar to 2008
 - b) Different from 2008
 - i) Withdrawal of “term lending”
 - ii) Need to borrow by non-FI businesses and local governments
 - iii) Treasury and agency MBS markets become less liquid
 - 4) What the Fed did
 - a) Restart programs from 2008
 - b) To help the Treasury bond market
 - i) Open market operations in Treasuries
 - ii) Foreign and International Monetary Authorities Repo Facility
 - c) Lending to non-FI firms and governments
- E) The March 2023 crisis
 - 1) Introduction
 - 2) The crisis
 - 3) What the Fed did: the Bank Term Funding Program (BTFP)
 - 4) What the FDIC did: pay off uninsured deposits

XIV) Financial Crises and Fed actions in recent years

A) Introduction

The Federal Reserve has been faced with financial crises several times since it began operating in 1914. The first big one occurred during the Great Depression of 1929-33. This was a wave of liquidity crises in banks. In that crisis the Federal Reserve failed to act as lender of last resort. This failure on the part of the Fed is what made the Great Depression great. To stop the crisis President Roosevelt shut down all the country’s banks in an action cheerfully called a “bank holiday.” While the banks were closed, regulators examined the books of just about all banks in America. Banks that were obviously solvent were allowed to reopen quickly; obviously insolvent ones were closed; banks that were somewhere in between were required to recapitalize. In this course we do not have time to examine the financial crisis of the Great Depression. But we will examine three crises and near-crises of recent years.

One is the financial crisis of 2008. (This may not seem recent to you, but it does to me.) In this crisis the Fed did act as LOLR and responded in several other ways partly because Fed policymakers were well aware that the Fed had failed after 1929. Unlike the crisis of the Great Depression, the 2008 crisis was primarily a matter of liquidity crises in *nonbank* FIs.

When Covid hit in March 2020, an incipient crisis was headed off by fast Fed actions.

Finally, there was an incipient crisis in spring 2023, with the failures of the Silicon Valley Bank and Signature Bank. This seems to have been snuffed out pretty quickly by Fed action (at least it looks like

that so far). But it is still interesting, because it was fundamentally unlike the crises of 1933 and 2008. It was not a liquidity crisis. It was instead due to interest-rate risk.

Unfortunately, to tell the story of the crises, I have to mention a number of specific dates, names of specific programs of the Federal Reserve and U.S. Treasury, names of banks, peculiar financial-market jargon, and things like that. You do *not* have to memorize any of this stuff. But to understand the story you will have to keep track of it while you are doing the assigned readings. To help you do this, there is a **Glossary** of terms in the coursepack.

B) Limits on what the Fed can do

1) Introduction

In order to understand what the Fed did in these crises, you need to keep in mind that there are limits on Fed actions. Some are due to specific parts of the Federal Reserve Act of 1912, the law that created the Fed, and subsequent amendments to the law that Congress has made from time to time. Others are due to more general political considerations. The Federal Reserve system is not written into the U.S. Constitution. The Fed was created by Congress and can be destroyed by Congress. From the beginning of the Fed to today there have been lots of voters and Congressmen who have been suspicious of the Fed.

2) The Federal Reserve Act

The Federal Reserve Act (in section 10B) requires that a loan made by a Federal Reserve Bank must be “secured to the satisfaction of the Federal Reserve bank.” The Fed has generally interpreted that to mean that a loan must be secured by collateral, with a haircut against its market value. Also, debts to the Fed are “senior” to other debts: the borrower must pay them off before it can pay other debts.

The original Federal Reserve Act allowed the Fed to make loans *only* to banks, not to nonbank FIs or non-FI businesses. In 1932 Congress passed a law that, among other things, amended the Federal Reserve Act. It allowed the Fed to lend to nonbanks - nonbank FIs and even ordinary businesses - but only under special circumstances. “In unusual and exigent circumstances, the Federal Reserve Board, by the affirmative vote of not less than five members, may authorize and Federal Reserve Bank” to lend to “any individual, partnership, or corporation...” This amendment is in section 13(3) of the Act.

3) Political considerations

The Fed has avoided making loans or buying assets that would involve too much risk of having to book a big loss on the Fed’s balance sheet. This is partly because Federal Reserve officials do not want to appear to have lost “the public’s money,” and partly because they do not want to appear to be “bailing out” banks or other FI’s. They want it to look like their operationa actually make money for the public.

In operations that might necessarily involve such a risk, the Fed has avoided it by bringing the U.S. Treasury in on the operation and setting up the rules so that the Treasury, not the Fed, would take most or all of the loss if something very bad happened. The term used for this is “backstop:” the Treasury provides a “backstop” to limit the Fed’s possible loss.

Actually, this whole thing doesn’t make any sense, because *any profits earned by Federal Reserve banks go to the U.S. Treasury* anyway. Whether the Treasury takes a loss directly or indirectly, through a loss to the Fed, the Treasury takes the loss in the end. So it’s just a matter of appearances.

C) The financial crisis of 2008

1) Introduction

The immediate cause of the 2008 crisis was a nationwide crash in house prices that began in 2006, which followed an unprecedented nationwide run-up in house prices in the years prior to 2006. I will not attempt to explain this rise and fall of house prices. (Economists are still arguing about this.) The important thing is that the drop in house prices caused a wave of liquidity crises in nonbank FIs. A lot of economists, including those at the Fed, were expecting house prices to crash, but almost no one expected the house price crash to cause a financial crisis. The financial crisis, not the house price crash, came as a big surprise. Economists soon figured out that house prices could affect the financial system in this way because of *changes* in financial markets that had occurred starting in the late 1990s, partly in response to the big run-up in house prices of the early 2000s. These changes made nonbank FIs vulnerable to house prices in a way they had not been before.

To explain this, I will first describe some aspects of financial markets *before* the late 1990s. Then I will describe the changes that made nonbank FIs vulnerable to house prices. Third, I will describe the events that occurred in response to the drop in house prices that began in 2006, which amounted to a financial crisis. Finally I will describe the Fed's response.

2) Before the crisis: the way things were in the early 1990s

a) Mortgages, Fannie Mae and Freddie Mac (GSEs)

i) Mortgages and mortgage-backed securities (MBS)

A mortgage is a loan that is collateralized by a piece of real estate. If a mortgage borrower defaults on the loan, the lender seizes the piece of real estate in a legal action called "foreclosure." Many people take mortgages to finance the purchase of a house or condo to live in. A "mortgage backed security" (MBS) is a bond made out of mortgages. That is, someone buys a whole lot of mortgages from the original lenders (often banks or credit unions) and at the same time issues a bond. The payments on the mortgage loans are used to pay the coupons and final payment on the bond.

ii) Fannie Mae and Freddie Mac (GSEs)

In the early 1990s there were two corporations, which the federal government had set up in the 1930s, called "Fannie Mae" and "Freddie Mac." (These are nicknames for FNMA and FHLMC, which are acronyms for the companies' real names: the "Federal National Mortgage Association" and the "Federal Home Loan Mortgage Corporation.") Fannie and Freddie were called "government sponsored enterprises (GSEs). They were technically private corporations, owned by shareholders. But no one thought the Federal government would ever let them actually go bankrupt.

The business of Fannie and Freddie was mainly to buy up mortgages, make MBS bonds out of them, and sell the bonds. Fannie and Freddie guaranteed payment on the bonds: that is, they promised to make the payments on a bond even if there were defaults on the mortgages that bond had been made of.

Fannie and Freddie would buy a mortgage only if it was a "conforming" mortgage (also called a "prime" mortgage). A conforming mortgage was a mortgage that is structured so that the borrower would almost certainly be able to pay off the mortgage, that is, not default. A conforming mortgage had to be low enough relative to average house prices in the region. It could not cover the full purchase price of the

house. That is, if the house cost \$500,000, a conforming mortgage loan on that house could not be more than \$450,000. The buyer must cover the rest of the house price with her own money (the "down payment"). A conforming mortgage was a "fixed-payment" loan (all payments the same size; final payment is not especially big) and long-term, typically 30 years. Thus, the monthly payment was predictable and relatively small. Finally, before making a conforming mortgage loan the lender had to check the borrower's monthly income to make sure that the borrower could easily cover the monthly mortgage payment.

Fannie and Freddie had another business in addition to making MBS out of conforming mortgages. This other business was a kind of financial intermediation. They would borrow by issuing bonds. (I am not talking about MBS bonds now; I am talking about ordinary bonds issued by Fannie and Freddie.) They would use the funds they got from selling bonds to buy and *hold* some mortgages, some of the MBS bonds they themselves had created, and MBS bonds created by other firms. They could make money on this because the yields on bonds issued by Fannie and Freddie were very low, lower than interest rates on mortgages and yields on MBS bonds. Yields on bonds issued by Fannie and Freddie were so low because people believed the federal government would never let Fannie and Freddie go bankrupt.

b) Overnight loans: fed funds and repos (repurchase agreements)

Back in section V) I introduced the concept of an overnight loan. Recall that in an overnight loan, the lender promises to deliver funds by the end of a day and the borrower promises to return the funds with interest on the morning of the following day.

Two types of overnight loans became common in the U.S. after the Second World War.

One is called "federal funds loans," "fed funds loans" for short. These are uncollateralized overnight loans, mainly between banks.

The other is called "overnight repurchase agreements," "overnight repos" for short. These are collateralized in a way that might seem confusing at first. In an overnight repo the lender buys a bond from the borrower at a given price $\$X$, promising to deliver the funds by the end of the day. At the same time the borrower and lender sign a contract that says the borrower will buy the bond back from the lender the following morning at a price $\$Y$ (not tomorrow morning's market price, but the prespecified price $\$Y$). If the borrower does not follow through on the promise to buy the bond back, the lender gets to keep the bond. $\$Y$ is always a little more than $\$X$. Do you see how this is really a collateralized overnight loan? The bond is the collateral. $\$X$ is the amount of the loan. The interest on the loan (expressed on an overnight basis) is $\$(Y-X)/\X .

A lender could lose money on a loan like this is if the borrower did not follow through on the promise to buy the bond back *and* the market value of the bond on the following morning was lower than the amount of the loan $\$X$ (in that case, when the lender sold the bond the following morning, he would end up with less than $\$X$). To make sure this doesn't happen, overnight repo lenders always insist that the amount of the loan is a good bit less than market value of collateral (the bond) on the day the loan is made. The difference between market value of the collateral on the day the loan is made and the amount of the loan $\$X$ is called a "haircut."

c) Banks

Banks borrowed short-term through deposits and overnight loans. They held illiquid assets (loans and illiquid bonds). Thus they were in danger of liquidity crises and runs. To protect banks from runs, the United States had many regulations and institutions which I have described in earlier sections: capital requirements; deposit insurance (run through the FDIC, the Federal Deposit Insurance Corporation); access to LOLR loans from the Fed; and "resolution authority" (special fast bankruptcy procedures).

d) Nonbank financial companies

i) Introduction

There were many kinds of financial firms other than banks. They were not subject to the same regulations or have the same protections as banks, but that was not a problem. Most nonbank financial firms did not engage in financial intermediation. The ones that did financial intermediation did not hold illiquid assets. Two important types of nonbank financial company were money--market mutual funds, and investment banks.

ii) Investment banks

In the 1920s, big New York City banks such as J.P. Morgan and Company had a sideline in helping private companies issue bonds and new shares of stock. Sometimes a bank would buy up all (or some) of a company's new stock or bond issue from the company wholesale, then retail the bonds or shares of stocks to investors (taking a markup of course). This is called "underwriting." Helping a company design a bond or stock issue and sell the new security, perhaps through underwriting, is called "investment banking."

In 1933, during the Roosevelt administration, a law (called the "Glass-Steagall Act") decreed that banks could no longer engage in investment banking. The investment banking arms of big New York banks were split off to become separate corporations called "investment banks." J.P. Morgan's investment banking business became an investment bank called "Morgan Stanley." Some other investment banks were Goldman Sachs, Lehman Brothers, and Bear Stearns. This law was repealed in 1999 but up to 2008 most investment banks were still stand-alone corporations. They were big businesses. Like hedge funds today, they were firms where smart greedy young people wanted to work. (I hope you are smart and greedy, get a job in a hedge fund, and give money to SUNY-Binghamton once you make your fortune.)

In addition to underwriting they advised companies on mergers and acquisitions. Many had subsidiaries that were bond dealers. The bond-dealing subsidiaries of investment banks were important dealers. Some were "**primary dealers.**" A primary dealer is a bond dealer that is licensed to buy and sell from the Fed in Fed open-market operations. (There are bond dealers that are not primary dealers. These cannot buy and sell from the Fed.)

Note that investment banks were not really banks, because they did not borrow by taking deposits. In fact they were not FIs at all: they did not borrow short-term to acquire long-term or illiquid assets.

iii) Money-market mutual funds (MMMFs)

An ordinary mutual fund (*not* a MMMF) is *not* a financial intermediary. The mutual fund buys stocks, bonds, real estate, or a mix of such assets, and sells shares in the fund. A shareholder in the mutual fund

gets quarterly payments equal to her share of the coupon payments on the bonds, or the dividends on the stocks, or the rents on the buildings. If a shareholder sells her share back to the mutual fund company, the shareholder will be paid her share of the current market value of the assets held by the mutual fund. Because the price of the assets might have fallen since she bought her share of the mutual fund, the money that she gets when she sells her shares in the MMMF might be lower than the amount of money she put into the fund originally.

A "money market mutual fund" or MMMF is a mutual fund that *is* a financial intermediary. Its "shares" are sold to investors at a "price" of \$1. The MMMF promises that it will always buy shares back at the same "price" of \$1. In the meantime, the MMMF pays the investor a fixed percentage rate of return on each \$1 share. In effect, the MMMF is borrowing overnight from the people who buy shares in the fund. The MMMF is making the same promise a bank makes when it takes a deposit: if you put in \$1000, you can always take the entire \$1000 out again and in the meantime get interest. An investor in a MMMF can also write checks against her "shares" in the mutual fund.

If the MMMF bought long-term bonds, it might find itself unable to pay its investors everything it owes them: the prices of the bonds might fall (interest-rate risk). So MMMFs didn't (and don't) buy long-term bonds. They don't make long-term loans, either (loans are illiquid). MMMFs *only* make very short-term loans, mainly overnight loans, and buy bills: Treasury bills and commercial paper (see Glossary). Because all of a MMMF's assets were short-term, interest-rate risk could not be a problem. Because the assets were also liquid, a liquidity crisis could not be a problem - or so it was believed before 2008.

Why are these things called "money market" mutual funds? The total market for overnight loans, other very short-term loans (like loans at a maturity of a week or two), and bills is called the "money market." Hence "money market mutual fund."

3) The run-up to the crisis

a) House prices rise

Around 1999-2001 house prices began to rise rapidly. Figure 1 at the end of this section is a graph of "real" house prices, that is an index of house prices divided by an index of prices in general (the CPI). The figure shows that real house prices rose rapidly for several years starting at the end of the 1990s. Previous waves of rising house prices in America had been confined to specific geographic regions. This one was almost nationwide. (The only place where house prices did not rise was upstate New York.)

b) Subprime (nonconforming) mortgages

People believed that house prices would keep rising in the future, for a long time. So many lenders and investors came to believe that the provisions of conforming mortgages were unnecessary. If a mortgage borrower couldn't pay off a mortgage out of her income, she could just sell the house at a profit and pay off the mortgage that way!

Lots of lenders began making lots of mortgage loans that were *not* conforming, and hence could not be sold to Fannie and Freddie. These mortgages were called "subprime" or "nonconforming" mortgages. These were mortgage loans where the final payment was much bigger than the other payments ("balloon loans"), or where the interest payments on the loan were not fixed - they went up if short-term interest rates went up ("floating rate loans"), or where the monthly payment was quite large relative to the

borrowers monthly income, or where the term of the loan was very short (as short as five years), requiring the borrower to get another mortgage when the first mortgage came due. Paying off an old mortgage with money borrowed in a new mortgage is called "refinancing." Because lenders believed house prices would rise forever, they did not worry that borrowers would default on such mortgages - if worst came to worst, the borrower could just sell the house for a high price and pay off the mortgage.

Of course, if house prices stopped rising, there would be lots of defaults on subprime mortgages. But nobody worried about that.

c) Mortgage-backed securities made from subprime mortgages

i) Introduction

Financial firms, including investment banks, began to make MBS's out of nonconforming mortgages.

ii) Credit-default swaps (CDS)

These MBS were not insured by Fannie or Freddie, but they were frequently sold with a sort of insurance policy attached, called a credit-default swap.

A CDS is a type of "derivative."

Generally, a derivative is a financial contract in which the payments that the parties promise to make in the contract depend on what happens to a bond, loan or other financial contract (hence "derivative" - the derivative contract is *derived* from another deal).

In a CDS, party A promises to pay party B some money if there is a default on a specified loan or bond. If party B is the owner of the bond or loan in question, then party B has effectively purchased an insurance policy against default on the bond or loan, like the fire insurance your parents have on their house on Long Island. Party A is like an insurance company. But in a CDS party A doesn't have to be an insurance company. Many investment banks and other types of financial firms acted as party A in CDS.

Subprime-mortgage MBS's were often sold along with a CDS contract that promised a payment to the holder of the MBS if there was a default on the MBS. The CDS contract was meant to serve as insurance against default on the subprime MBS's, to make them more similar to prime MBSs made by Fannie and Freddie, which were guaranteed by those companies.

Of course, there was a risk that the companies who had "insured" the subprime MBS bonds by being "party A" in a CDS contract might themselves default on the deal, that is not pay off as promised in case of default on the MBS. The risk that party A in a CDS fails to provide the insurance as promised is called "counterparty risk." But no one was very worried about this (before 2006).

iii) Subprime-mortgage MBS's were liquid

Remember that everyone thought house prices would go on rising. Even though these MBS's were constructed from subprime mortgages, people did not think there would be lots of defaults on these mortgages, so they thought the probability of default on the bonds was low. And the bonds were "insured" by the CDS anyway.

Because people did not worry about default risk on the bonds, there was no "lemons problem" on the bonds. They were very liquid.

d) Investment banks start engaging in financial intermediation

Recall that I said that some investment banks were making subprime MBS to sell. As part of this process, they held large inventories of MBS bonds they had created by not yet sold ("warehousing" the bonds). To finance these inventories, they borrowed through overnight repo. As the collateral for this repo borrowing, the investment banks used the MBS bonds themselves. This was normal behavior for an investment bank. Investment banks had always held inventories of bonds they were helping companies to issue.

As the subprime MBS boom went on, however, investment banks began to do something different. They began to borrow overnight to fund acquisition of MBS bonds to *hold* as an investment, using the MBS bonds themselves as collateral for the repo loans. This was a form of financial intermediation.

e) Asset-backed commercial paper

Commercial paper is a short-term bond (three months to a year) issued by a private company. Many companies issue commercial paper to pay for inventories of raw materials (to manufacture things) or stocks of goods to sell (retailers).

In the run-up to the crisis, banks and investment banks began to issue commercial paper and using the money raised that way to buy long-term bonds, especially subprime MBS's. Commercial paper issued for this purpose was called "asset backed commercial paper" (the "assets" referred to were the bonds). This was a sort of financial intermediation, of course.

The banks and investment banks involved did this in a tricky way. They did not want to be on the hook to pay off the commercial paper if the bonds went bad. So they set up separate corporations called "shell corporations," controlled by the bank or investment bank but legally a separate corporation. The shell corporation did nothing but issue the commercial paper and buy and hold the bonds. The bank or investment bank that had set up the shell corporation would keep the profits from the spread between the return to the bonds and the yield paid on the commercial paper. But if the bonds went bad and the shell corporation was bankrupt, the bank or investment bank was not liable to pay off the commercial paper.

f) Money-market mutual funds

They bought the asset-backed commercial paper issued by shell corporations to buy subprime MBS's.

4) Crisis

a) House prices fall

See Figure 1 at the end of the section.

b) Defaults on subprime mortgages

Lots of defaults.

c) Defaults on MBS made from subprime mortgages

Of course.

d) Subprime MBS's become illiquid

Subprime MBS's became illiquid as investors realized that there was, in fact, considerable default risk on subprime MBS's, and that someone else might know more about that default risk - lemons problem! Investors also began to realize that the companies who had "insured" the bonds by being "party A" in a CDS contract might themselves default on the deal, that is not pay off as promised in case of default on the MBS. The risk that party A in a CDS fails to provide the insurance as promised is called "counterparty risk."

e) Fannie Mae and Freddie Mac taken over by the Federal government

People began to worry that something would happen to Fannie Mae and Freddie Mac. Starting in the late 1990s, Fannie and Freddie had begun to buy and MBS made by other firms out of nonconforming mortgages, to profit from the spread between the yields on these bonds and bonds issued by Fannie and Freddie. The market values of these bonds were plummeting. An even bigger problem was that there were beginning to be lots of defaults and foreclosures on *conforming* mortgages that Fannie and Freddie had bought to make into MBS - recall that Fannie and Freddie guaranteed payments on these bonds. Prices of Fannie and Freddie stocks plummeted. Fannie and Freddie both had very little capital, so it was not clear how they could stay in business. If they went out of business, the whole system of mortgage lending in the U.S. would cease to function. People would not be able to buy houses. That would make house prices fall even more.

Eventually, in September 2008, federal authorities placed Fannie and Freddie into "conservatorship." Shareholders in the firms lost their investments. Management was fired and replaced. The U.S. Treasury recapitalized the firms by buying new shares of stock in the firms.

As of summer 2023, the two firms are still under government control.

f) Runs on financial intermediaries

i) Banks

People began to worry that banks holding subprime MBS's would go under. Most deposits in banks were insured by the FDIC so there was not much withdrawal of deposits. But there were large withdrawals of other types of short-term loans to banks. This caused a "credit crunch": banks pulled back on lending, even to companies they would ordinarily have been happy to lend to.

ii) Investment banks

Recall that investment banks were holding lots of subprime MBS. There were runs on investment banks: people who had been lending to the investment banks overnight refused to roll over their loans. Meanwhile the subprime MBS had become illiquid. So, liquidity crises! And contagion: many financial intermediaries, including banks, had been lending to these investment banks.

Some of the runs on overnight loans to investment banks took the ordinary form: lenders simply withdrew their loans. But others took a peculiar form related to haircuts. Recall that the overnight borrowing through investment banks had been through overnight repos, and repo loans are made with *haircuts*: the amount of a repo loan is always less than the current market value of the bond that is the collateral for the loan. Some lenders offered to keep lending to an investment bank, but demanded bigger haircuts on the loans, like this: "Yesterday, I was willing to lend you 1 million dollars overnight on the collateral of bonds worth 1.25 million. [The .25 million was the haircut.] Today, I will still lend you 1 million dollars.

But you will need to give me as collateral bonds worth 2 million.” This was reasonable from lenders’ point of view: it would be a better safeguard against a possible drop in the market value of the collateral bonds. But it meant that an investment bank, holding a given amount of bonds that could be used as collateral to borrow, could not borrow as much. It was equivalent to a withdrawal of overnight lending to the investment bank.

iii) Money-market mutual funds

As I said earlier, MMMFs had bought the asset-backed commercial paper issued by structured investment vehicles to acquire subprime MBS. As people began to fear defaults on the bonds they began to fear defaults on the asset-backed commercial paper so they began to fear defaults by the MMMFs and they withdrew their deposits from the MMMFs.

5) The Fed’s response

a) Introduction

In section XI) I discussed several things that policymakers can do to stop a financial crisis and ameliorate its effects, including:

- act as lender of last resort
- operations to maintain liquidity of bonds
- lend to non-FI businesses
- recapitalize FIs

In response to the crisis of 2008, the Fed did the first three, sometimes with help from the U.S. Treasury. Recapitalization of banks was done by the Treasury alone..

In addition to the actions the Fed took to stop the financial crisis, it took the usual action to fight a recession: engineering a decrease in interest rates. I will not discuss that in this section, which is focused on financial crises. We will return to Fed interest-rate policy in a later section.

b) Fed loans to banks

In response to the withdrawal of short-term lending to banks, the Fed made a lot of loans to banks. Fed loans to banks are often called “discount window loans,” for a purely historical reason I will not bore you with.

In section XI) I said that LOLR lending by a central bank can be hindered by stigma (banks might refuse to borrow because they would fear that borrowing from the Fed would just cause more withdrawal of loans from the bank because lenders to the bank would take borrowing from the Fed as a signal that the bank was in trouble).

To get around this, Fed officials designed a new form of LOLR lending in a program called the **Term Auction Facility (TAF)**. Essentially, the TAF allowed a bank to borrow from the Fed *anonymously*, in a deliberately complicated way, through a sort of auction. Quoting from the Fed website, "All loans extended under the TAF were fully collateralized, and the funds were allocated through an auction, in which participating depository institutions placed bids specifying an amount of funds, up to a pre-specified limit, and an interest rate that they would be willing to pay for such funds. The funds were allocated beginning with the highest interest rate offered until either all funds were allocated or all bids

were satisfied. All borrowing institutions paid the same interest rate, either the rate associated with the bid that would fully subscribe the auction, or in the case that total bids were less than the amount of funds offered, the lowest rate that was bid." (I told you it was complicated.)

c) Fed loans to investment banks

i) Lending to investment banks through non-recourse loans to banks

Fed policymakers wanted to make loans to investment banks but they could not do so without invoking section 13(3). They did not want to invoke section 13(3) because that would require them to declare that they were in "unusual and exigent circumstances," and that might cause greater panic in financial markets.

At first the Fed engaged in some pretty fancy operations to make loans to investment banks indirectly, through a bank. To do this, the Fed would identify collateral that the investment bank could use to borrow. The cooperating bank would make a loan to the investment bank on that collateral. The Fed would simultaneously make a loan to the bank of the same amount, on the same collateral. Of course, the bank would be willing to cooperate in this operation only if it could not possibly lose money on the deal. To satisfy the cooperating bank in this regard, the Fed made its loan to the bank a "non-recourse loan." That is, the loan specified that if the bank defaulted on the loan the lender (that is, the Fed) could seize the collateral for the loan (the stuff originally put up by the investment bank) but not any more assets of the borrower (the bank).

ii) Bear Stearns and invocation of 13(3)

One investment bank that was subject to runs in a spectacular way was called "Bear Stearns." Fed policymakers had to decide whether to get involved. In doing so, they thought about Bagehot's rules. They judged that Bear Stearns was fundamentally solvent, just illiquid. They arranged for J.P. Morgan, a bank, to take over Bear Stearns, by making a loan to J.P. Morgan on the collateral of Bear Stearns' assets. Thanks to this deal and the loan from the Fed, Bear Stearns did not go bankrupt; the people who had lent money to Bear Stearns did not lose their money; J.P. Morgan was able to sell off Bear Stearns' assets slowly over time, not in a fire sale, and ended up making money on the deal.

In order to make the deal work, however, the Fed had to effectively make a loan to Bear Stearns, on the collateral of Bear Stearns' assets, before J.P. Morgan bought it. It could not do that without invoking section 13(3). So it did invoke 13(3).

iii) Creation of new facilities to lend to investment banks

Once the Fed had invoked 13(3), it could set up programs ("facilities") to lend to investment banks. In March 2008 it set up two.

Primary Dealer Credit Facility (PDCF) Remember that the bond-dealing subsidiaries of investment banks were primary dealers. The PDCF made overnight repo loans to primary dealers, taking bonds as collateral.

Term Securities Lending Facility (TSLF) This lent Treasury bonds, not money, to primary dealers, taking as collateral MBS and ABS bonds (see Glossary). What was the point of this? Remember that the investment banks had been using MBS and ABS bonds as collateral to borrow overnight through repo loans. Lenders would no longer take such bonds as collaterals. But they would take Treasury bonds, and

at small haircuts. So the investment banks could use the Treasury bonds lent to them by the Fed as collateral for repo loans.

iv) Lehman Brothers

In September 2008 there was a run on another investment bank, Lehman Brothers. Fed policymakers judged that this investment bank, unlike Bear Stearns, was fundamentally insolvent, not just illiquid. They did not make loans to Lehman Brothers, or make loans to support another firm's takeover of Lehman Brothers. Lehman Brothers went bankrupt.

The downfall of Lehman Brothers set off a general run on investment banks, despite the earlier creation of the PDCF and TSLF. To this day, economists continue to debate whether the Fed made a mistake about Lehman, that is whether Lehman was really insolvent or just illiquid.

v) Investment banks become banks

In response to the Lehman debacle, almost all other investment banks immediately became banks to get better access to Fed help, and to convince lenders that they would have access to Fed help. Nowadays there are no big stand-alone investment banks; all are attached to banks. Sometimes these firms are called investment banks, but they are not investment banks in the pre-2008 sense.

d) **AIG**

The American International Group (AIG) was an insurance company that had got into the business of selling CDS (credit default swaps) on MBS (mortgage-backed securities) made out of subprime mortgages. In 2007-08 AIG had to pay out a lot of money on these. AIG started selling off its assets, which included a lot of fairly illiquid things (like companies owned by AIG). It began to look like AIG would not be able to pay off on the CDS it had entered into.

Contagion! Lots of FIs all over the world held the bonds AIG had sold CDS on. If AIG failed, it could hurt those other FIs. It was already starting to cause runs on them.

Federal Reserve officials judged that AIG was illiquid but solvent - barely solvent, but solvent. So it made loans to AIG on the collateral of illiquid assets. (It could do this because it had already invoked 13(3)).

e) **Money-market mutual funds**

Recall that MMMFs had bought asset-backed commercial paper (ABCP) backed by subprime MBS. One of these MMMFs was called the "Reserve Primary Fund." It had been buying ABCP issued by Lehman Brothers. Uh oh! Contagion again! In September 2008 the Reserve Primary Fund announced it would "break the buck," that is it invoked its right to pay back less than 100 cents on the dollar on withdrawals - it "broke the buck." General panic, with mass withdrawals from MMMFs, ensued.

Fed policymakers wanted to do something. Their first idea was to lend to MMMFs in the way the Fed lends to banks, by making loans to an MMMF collateralized by the MMMF's assets, with haircuts. But managers of MMMFs told Fed officials that would not work. "Shareholders" (in effect depositors) in MMMFs would know that loans from the Fed were senior debt (had to be paid off before any other debts), hence had to be paid off before a MMMF's shareholders. Money borrowed from the Fed could be used to pay off withdrawals from a MMMF, but that would only increase the risk to shareholders who did not immediately withdraw. (Depositors in a bank would not worry about this sort of thing, because of deposit insurance.)

Simply *buying* the dodgy commercial paper from MMMFs at non-fire sale prices would do the trick. But that would violate the Fed's principle that it did not buy default-risky assets.

What to do? Fed officials designed a program called the **Asset-Backed Commercial Paper Money Market Mutual Fund Liquidity Facility (AMLF)**. In the AMLF, the Fed lent to *banks* but only on one specific type of collateral: asset-backed commercial paper that the bank had *purchased from a MMMF* at a non-fire sale price. Thus, if the Fed could get banks to play along, the MMMFs would get what they needed: someone to take the asset-backed commercial paper off their hands at non-fire sale prices. To get banks to play along, the interest rate on the loans to banks had to be low, and the loans to banks had to be (of course) non-recourse.

f) **Lending to issuers of commercial paper**

The AMLF seemed to stop the runs on MMMFs. But the Fed still had a problem. "Deposits" in MMMFs were still less than they had been before the panic. And MMMFs were still wary of buying commercial paper: they preferred to hold perfectly safe Treasury bills.

That was a problem because many firms borrow by issuing commercial paper. Ordinarily a firm that usually issues commercial paper, but for some reason cannot do so in this or that month, borrows from a bank until it can issue commercial paper again. But banks were not lending in the fall of 2008 (credit crunch!). Thus, the lack of demand for commercial paper, due to the problems of MMMFs, meant that many firms were simply be unable to borrow at all. That would greatly worsen the recession that was already underway.

What to do? Fed officials designed a program called the **Commercial Paper Funding Facility (CPFF)**. In the CPFF, the Fed *lent directly to non-FI businesses* by buying commercial paper they issued.

g) Swap lines

Foreign banks often take loans and deposits denominated in dollars. That is, they promise to pay the lender back in dollars, not the local currency. In the financial crisis, many foreign banks were subject to runs on their dollar-denominated borrowing. They needed dollars to pay off the withdrawn loans and deposits. How could they get these dollars? Their local central banks could make LOLR loans of the local currency, but how could a foreign central bank make a LOLR loan of dollars? This was a problem not just for foreign banks and foreign central banks, but also for the Fed, because financial crises in foreign countries would make the American recession worse.

The Fed's solution to this problem, created back in the 1950s, is "swap lines." A swap line is a kind of loan of dollars by the Fed to a foreign central bank, collateralized by foreign money that the foreign central bank gives to the Fed. The Fed lent a lot through swap lines starting in 2008.

The loans are called swap lines because they are structured as a "swap" of dollars for the foreign money. The Fed gives the foreign central bank dollars while the foreign central bank gives foreign money to the Fed. The foreign central bank promises to buy the foreign currency back from the Fed at a future point in time *at the same exchange rate* that was used when the Fed bought the foreign money.

The Fed *could* lose money on this deal. That would happen if the foreign central bank failed to buy the foreign currency back as promised and the foreign currency depreciated in the meantime. So the Fed only offers swap lines to a few (about nine) especially trustworthy foreign central banks including the Bank of England, the European Central Bank, and the Bank of Canada.

h) The Term Asset-backed Securities Loan Facility (TALF)

In section X) I said that a bond market, like the supply of loans to a FI, can be subject to multiple equilibria with self-fulfilling expectations. There is a good equilibrium in which people think that a type of bond will be liquid so lots of people buy the bond now; if lots of people continue to be willing to buy the bond in the future, the bond will turn out to be liquid as people expected. There is a bad equilibrium in which the bond is illiquid because people think the bond will be illiquid: few people if any buy the bond; and this continues to be true in the future so the bond turns out to be illiquid as people expected. In the good equilibrium the kind of firms that issue that kind of bond can borrow cheaply, at low yields (small liquidity premiums). In the bad equilibrium the kind of firms that issue that kind of bond borrow at high cost, at high yields (large liquidity premiums).

Central banks sometimes engage in operations meant to push a bond market toward the good equilibrium. The TALF was this kind of operation.

After Lehman Brothers went down in September 2008, people became unwilling to buy just about any kind of ABS: not just the subprime-mortgage MBS that had caused all the trouble but also ABS made out

of credit card debt, student loans, car loans, loans to small businesses and commercial real estate loans - even the most highly-rated of these bonds, those rated AAA. Yields on these bonds rose so much that it was hardly worth borrowing by issuing them.

This had bad macro macroeconomic effects. The firms that issued non-MBS were mostly “finance companies.” These are nonbank FIs. They make this type of loan and get money to make more loans by selling the loans they have made to companies that make ABS out of the loans and sell the bonds. Thus, the problems in the ABS market reduced the supply of loans to people borrowing through credit cards, students, car buyers and so on. It was another kind of credit crunch, not a reduction in the supply of loans from banks but rather a reduction in the supply of loans from finance companies.

To push the market out of this bad equilibrium, Fed officials designed the Term Asset-Backed Securities Loan Facility (TALF). The program started up in March 2009. In this program Federal Reserve banks would make loans on the collateral of AAA-rated non-MBS ABS bonds, with haircuts as usual. A borrower could pay the loan back any time, but could also keep the loan outstanding for a long time, as long as the typical maturity of a newly-issued ABS bond (three to five years). The loans were nonrecourse (I assume you remember what that means). TALF loans were available to just about anyone - any U.S. company.

Because TALF loans were nonrecourse, they made buying an ABS bond a better bet. Suppose it is March 2009, you buy a newly-issued ABS bond and take a TALF loan to finance part of the purchase; the other part of the purchase price, the part not covered by the TALF loan (remember the haircut) comes from your own money. There are two things that can happen: the program can succeed, making ABS bonds liquid again, or the program can fail, so that ABS bonds remain illiquid. If the program succeeds, the price of the ABS bond will rise (because the liquidity premium in its yield falls); you can sell the ABS bond, pay off the TALF loan and keep the profit. If the program fails, the price of the bond will stay low or fall; then you can walk away from the deal and keep the Fed’s money. You lose the part of the bond purchase you had to finance yourself (to cover the haircut), but your loss will be limited to this.

For the same reason that the nonrecourse nature of the loan limits your possible loss, it subjects the Fed to the risk of loss: if the program fails and the price of the bond falls a lot, the value of the collateral may not be enough to cover the amount of the original loan even with a haircut. Thus, the Fed got a backstop from the Treasury for the TALF program: if there was a loss on a TALF loan because the borrower walked away from the loan and the price of the collateral had fallen a lot, the Treasury would bear the loss up to a specified amount.

As it happened, the program worked; there were practically no losses on TALF loans; there was no loss to the Treasury and the Fed made money on the program. Much more importantly, the ABS market revived, yields on ABS bonds fell; finance companies could lend again.

6) Extension of deposit insurance

This is something the FDIC did. At the time of the onset of the 2008 crisis, the FDIC insured bank deposits only up to \$100,000 per deposit. That mean if you had a deposit in a bank of, say, \$150,000 and the bank was closed due to insolvency, the FDIC would pay you just \$100,000 and you would lose the \$50,000 (unless the bank’s assets turned out to be enough to cover that too). As the crisis hit and people began to fear for banks’ solvency, people and businesses holding large deposits began to withdraw them from banks, at least to get them down to the \$100,000 limit.

To prevent this, in October 2008 the limit was temporarily raised from \$100,000 to \$250,000. (The \$250,000 figure was made permanent in 2010.) The FDIC also gave a temporary guarantee of all money

in the kind of checking accounts businesses use for payroll and most other transactions; these “transaction” accounts do not pay interest (the program was called the Transaction Account Guarantee Program).

7) Reviving FIs: stress tests and recapitalization

In section XI) I said that after a financial crisis it can be necessary for authorities to examine the solvency of FIs, certify their solvency and recapitalize them. If private investors are not willing to take the risk of buying shares in an FI that needs more capital, a government authority might to buy shares itself, to be owned by the government agency until private investors are willing to buy them from the government agency.

FIs were examined and recapitalized in the 2008 crisis, but sort of in reverse order. The government agency that bought shares in FIs was not the Fed but the Treasury. Recall that the Fed avoids acquiring assets subject to great risk. Shares in a FI are subject to risk - that is the point of capital!

The Treasury got the money to buy shares in banks by repurposing funds that Congress had originally appropriated for another purpose. In October 2008 Congress passed a law providing money to the U.S. Treasury for an emergency program called the Trouble Asset Relief Program (TARP). The original plan was that the money would be used to buy “troubled assets,” also called “toxic assets,” mainly subprime MBS, from banks. As the crisis worsened, Fed and Treasury officials feared that the original plan would not help banks fast enough. They needed to convince people *immediately* that banks were solvent. So the TARP money was instead used to buy newly created shares of their stock.

The shares created to sell to the Treasury were special “preferred” stock. When a share of stock is called “preferred,” that means it is privileged: any dividends paid by a company must first be paid the owners of preferred stock before anything can be paid to owners of ordinary shares (“common” stock). The idea was that the Treasury would sell its shares to private investors as soon as possible, after the crisis passed. In fact this is what happened and the Treasury made money on the program.

What about examination and solvency certification? This came later. In February 2009 the agencies that regulate banks, led by the Fed, undertook special examinations of the 19 largest banks in the country, performing stress tests on them (the first time regulators had done stress tests on U.S. banks) and reported the results to the public in detail. Some banks were required to get more capital. All of these banks succeeded in raising capital from private investors.

D) The Covid crisis

1) Introduction

In some ways, the Fed’s response to the covid crisis was like its response to 2008. In fact, the Fed restarted some of the programs from the earlier crisis. But the covid crisis itself was fundamentally different from 2008, so some of the problems the Fed was trying to solve were different. Thus its response was also different in important ways. Perhaps the most important innovation: lots more lending to non-FI businesses, and even to local governments.

2) New constraint on Fed lending to nonbanks

The constraints on Fed operations were also a bit different from what they had been in 2008. In section XI) I mentioned the Dodd-Frank Act of 2010. One of the things in the Dodd-Frank Act was an

amendment to section 13(3) of the Federal Reserve Act, the section that allows the Fed to lend to nonbanks under extreme circumstances. The amendment placed a new restriction on the way the Fed can do this.

Before Dodd-Frank, after the Fed had declared an emergency, it could arrange a loan with an individual nonbank tailored to that firm's circumstances. In 2008 the Fed made such individually-tailored loans to Bear Stearns and AIG. Under the amendment made by Dodd-Frank the Fed can lend to nonbanks only through "broad-based facilities" available to an entire class of nonbanks. "Broad-based" means that there must be at least five firms that are eligible to borrow under the rules of the facility. The things that the Fed did in 2008 that were called "Facility" would all still be OK under the new rules. But the loans that the Fed made to Bear Stearns and AIG would not.

3) The crisis

a) Similar to 2008

When Covid hit in March 2020 there was a general withdrawal of lending to FIs. Due to this, and to a desire of FIs to stay liquid, there was a credit crunch - a decrease in the supply of loans from FIs. There was also a decrease in demand for commercial paper, and mass withdrawals from MMMFs that buy commercial paper. All of these things were similar to 2008.

b) Different from 2008

i) Withdrawal of "term lending"

In 2008 the withdrawal of lending to FIs was largely a withdrawal of overnight lending, due to fear that a borrower would go bankrupt (standard liquidity-crisis stuff). In 2020 it was rather a withdrawal of "term lending" (also called "term funding"). These are loans that are short-term, but longer than overnight, like a week or a month. The withdrawal of term funding was due to uncertainty about the near future - an unwillingness to commit funds longer than overnight.

ii) Increase in need to borrow by non-FI businesses and local governments

Covid shutdowns rapidly decreased firms' sales; firms needed to borrow to cover rent, payrolls and other continuing expenses. State and local governments needed to borrow a lot more for Covid-related programs.

iii) Treasury and agency MBS markets become less liquid

In 2020 there "problems with liquidity" in the markets for agency MBS and even Treasury bonds. Ordinarily Treasury bonds are as liquid as anything can be: there are always dealers ready to buy these types of bonds at low bid-ask spreads (see section VI). In March 2020 there were so many people trying to sell Treasury and agency MBS bonds that dealers couldn't handle them all. Dealers' inventories were filling up. There is a limit on how much a bond dealer can hold in inventory. Remember dealers have to borrow to finance their inventories. They can borrow only so much, because people are willing to lend only so much to any one dealer. So some dealers cut back on buying; some stopped buying altogether; bid-ask spreads went up a lot.

Nothing like this had happened in 2008. Then, demand for Treasury bonds actually increased. Demand for "agency MBS," that is MBS issued by the GSEs (Fannie Mae and Freddie Mac), made out of conforming (prime) mortgages, held up pretty well despite the crisis in the subprime MBS market.

4) What the Fed did

a) Restart programs from 2008

These programs were restarted:

Primary Dealer Credit Facility (PDCF)
 Commercial Paper Funding Facility (CPFF)
 Term Asset-backed Securities Loan Facility (TALF)
 Swap lines (providing dollars to foreign central banks)

The Asset-Backed Commercial Paper Money Market Mutual Fund Liquidity Facility (AMLF) was restarted with a change, and a slightly different name: the new program was called the Money Market Mutual Fund Liquidity Facility (MMLF). The old 2008 program had lent money to banks to buy asset-backed commercial paper from MMMFs. The new 2020 program lent money to banks to buy any kind of commercial paper (and even Treasury bills) from MMMFs.

b) To help the Treasury bond market

i) Open market operations in Treasuries

Recall that the problem in the Treasury and agency MBS markets was lots of people attempting to sell, and dealers who couldn't buy because they couldn't get repo loans to finance larger inventories.

To help with this, the Fed did something it often does in open-market operations. It bought lots of Treasury bonds and agency MBS bonds. It made overnight and term repo loans to primary dealers, collateralized by Treasuries and agency MBS.

ii) Foreign and International Monetary Authorities Repo Facility (FIMA)

Recall that foreign central banks sometimes need dollars to lend in dollars to their local banks that have borrowed or taken deposits in dollars. Foreign central banks with which the Fed has established swap lines can borrow dollars through swap lines. But this is only a few central banks (about nine). What about other central banks? Ordinarily, they hold large amounts of U.S. Treasury bonds. When they need dollars, they sell some of those Treasury bonds in the U.S.

Many foreign central banks needed dollars in spring 2020. They were selling lots of bonds in the U.S. The Fed didn't want them selling even more masses of Treasury bonds in U.S. markets -that would only worsen the problems in those markets. But the Fed didn't want to grant swap lines to every Tom, Dick and Harry. So the Fed established the Foreign and International Monetary Authorities Repo Facility (FIMA). This was a facility that would make repo loans of dollars to foreign central banks, taking Treasury bonds as the collateral.

c) Lending to non-FI firms and governments

In 2008 the Fed had established a facility that lent to entities that were not banks, and not even FIs: the Commercial Paper Funding Facility (CPFF). Through the CPFF, the Fed in effect lent to any companies that issued commercial paper. The TALF would also lend to non-FI businesses that bought ABS bonds.

In 2020 the Fed established a *lot more* facilities to lend to a wide variety of non-FI businesses and even local governments. All had backstops of funding from the Treasury to limit risk to the Fed.

Primary Market Corporate Credit Facility (PMCCF) bought newly issued corporate bonds (and “syndicated loans,” a sort of bond-loan hybrid)

Secondary Market Corporate Credit Facility (SMCCF) bought the same things but not newly-issued; bought old ones from investors. It could also purchase ETFs that held corporate bonds. An ETF is a mutual fund whose shares are traded on a stock exchange. When you buy a share in the ETF, you are essentially buying a fraction of the portfolio of assets held by the ETF.

Main Street Lending Program (MSLP) bought from banks loans the banks had made to small businesses

Municipal Liquidity Facility (MLF) lent to states, counties and cities.

E) The March 2023 crisis

1) Introduction

The financial crisis of 2008 and the incipient crisis of spring 2020 were both mainly about liquidity. The incipient crisis of spring 2023 was different: it was about interest-rate risk.

So far Federal Reserve policymakers and staff have said very little about how their response to the spring 2023 crisis fits in with generally-accepted principles of central banking such as Bagehot’s rules. So I will not have anything to say about that in these notes.

2) The crisis

Coming out of the 2023 Covid crisis, unemployment quickly fell to low rates and inflation picked up rapidly. In response the Fed raised the general level of interest rates. (I will explain how this works, and why the Fed would want to raise interest rates in such a situation, in later sections of the course.) Figure 2 at the end of this section shows the monthly-average yield on ten-year Treasury coupon bonds starting in June 2009, around the end of the recession that followed the 2008 financial crisis, and ending in July 2023. Notice the big increase in the yield beginning in late 2020. The general increase in bond yields meant a decrease in the market values of bonds. Values of longer-term bonds fell the most, of course.

The **Silicon Valley Bank (SVB)** was a “mid-sized” bank in California. It was the sixteenth-largest bank in the U.S. (measured by assets). It specialized in dealing with tech firms. In 2020-21 many of its tech firm customers got a lot of money from venture capital investors. But the tech firms really did not have anything productive to do with the money, so they just deposited it in the SVB. Many of the deposits were large, in excess of the \$250,000 limit on FDIC deposit insurance.

Meanwhile, there was little demand for loans from SVB: for the same reason its tech firm customers did not have anything productive to do with the money they got from venture capitalists, they had no use for loans from SVB. So SVB put the money into Treasury bonds. Yields were higher on long-term Treasury bonds, of course, due to term premiums. So SVB bought long-term bonds, especially.

When yields rose over 2022, the market value of SVB’s long-term Treasury bonds fell a lot. In early 2023 people began to fear that SVB might be getting close to insolvency. At the beginning of March 2023 there were mass withdrawals of uninsured deposits in SVB - a run. Regulators closed the bank down.

The run on SVB and its closing made people ask whether other banks might be in a similar situation. **Signature Bank** was another mid-sized bank, the twenty-ninth largest bank in the country, with a lot of deposits in excess of the \$250,000 limit. It was headquartered in New York city but had a lot of offices in California and had made a specialty in dealing with crypto-related firms. The day SVB was closed by regulators, there was a run on Signature Bank, which was then closed by regulators.

First Republic Bank was yet another mid-sized bank, fourteenth-largest in the U.S., headquartered in San Francisco. It had a lot of deposits in excess of \$250,000, partly because it specialized in dealing with rich people. In response to the SVB and Signature Bank closings, people began to withdraw deposits from First Republic. To boost confidence in First Republic and stop the panic from spreading, several very large banks deposited a lot of money in First Republic a few days after Signature Bank was closed. The withdrawals continued, however, and at the beginning of May regulators closed the bank.

3) What the Fed did: the Bank Term Funding Program (BTFP)

In March 2023, just after the closing of SVB and Signature, the Fed announced the creation of a new facility, the Bank Term Funding Program (BTFP). The BTFP would lend to banks on the collateral of Treasury and MBS bonds issued by Fannie and Freddie. The amount of the loans would be equal to the par value of the bonds, not their current market value which was well below par value because of the recent big increase in bond yields. Also, no haircuts would be applied. This was a big change from previous Fed practice. In previous Fed lending, bonds used as collateral for a loan were valued at current market prices, with haircuts.

Lending this way could expose the Fed to a lot of risk if a borrower defaulted, because the market value of the collateral would be less than the amount of the loan. Thus, the Fed got a Treasury backstop for the facility.

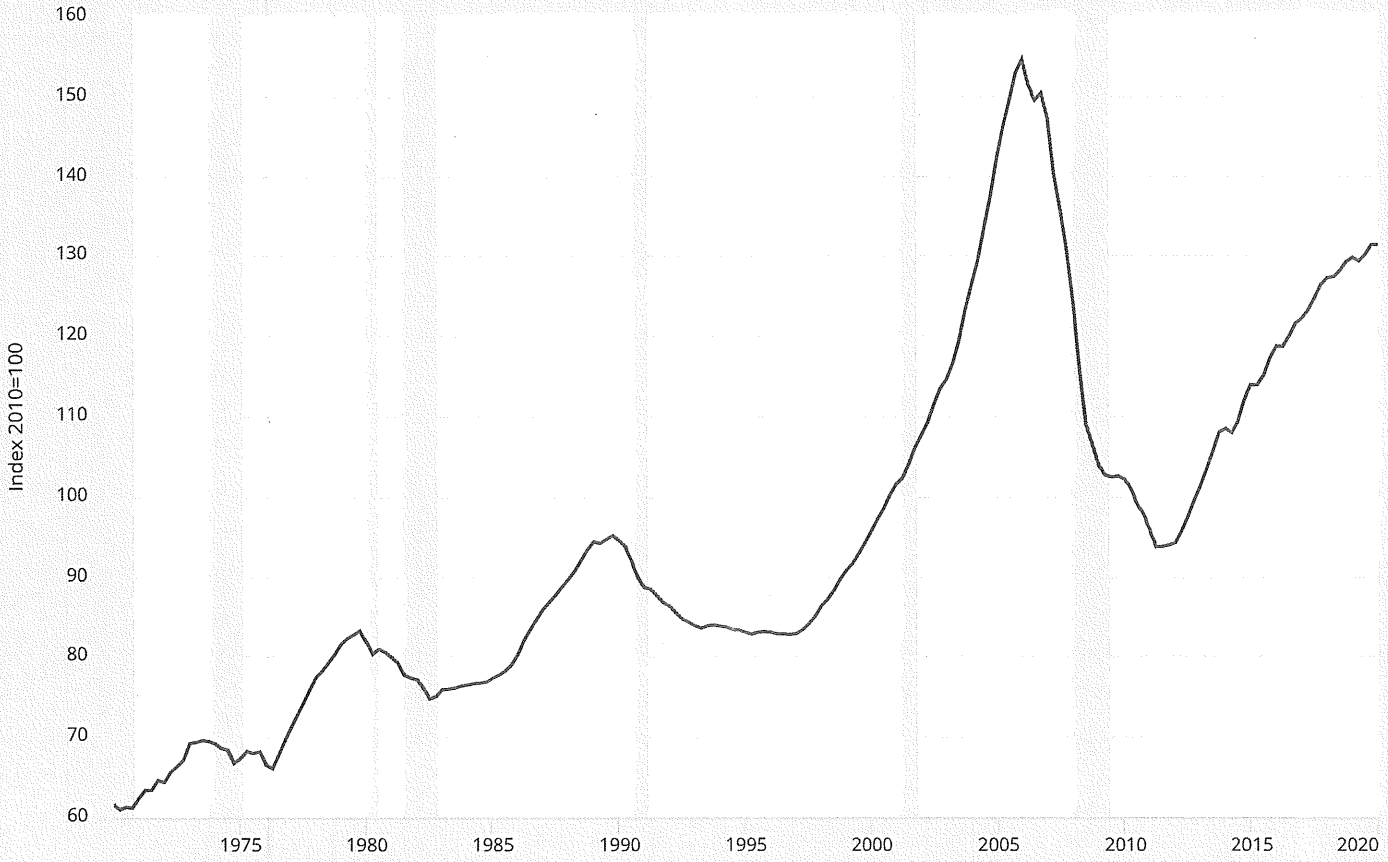
4) What the FDIC did: pay off uninsured deposits

In March 2023, just after the closing of SVB and Signature Bank, the FDIC announced that all deposits in the two banks, not just those up to the \$250,000 limit, would be paid off by the FDIC's deposit insurance fund. The extra cost to the FDIC's insurance fund would be covered by a special assessment on banks. The 1991 law governing the FDIC allows the FDIC to do this sort of thing by declaring a "systemic risk exception."

Table 1

FRED

— Real Residential Property Prices for United States



Source: Bank for International Settlements

fred.stlouisfed.org

Table 2

